What's New in Salient Dashboards

Salient Management Company is dedicated to helping our clients improve their performance and efficiency through better and faster access to actionable intelligence. We continuously strive to improve our revolutionary suite of solutions in order to make your organization and its individuals more productive.

Version 7.20

Explore the data

Power Viewers and Dashboard Designers can perform advanced data investigation in a new "explore" mode. A toolkit provides many of the same powerful analysis tools available in edit mode. For example, change the analysis type (compare, trend, map, etc.), group the data by more attributes (any available in the dataset), add measures beyond those that were built into the dashboard, customize grids and graphs, and so on.
To start exploring, pick any widget in a dashboard and choose to “Explore from Here.”

Or, go straight to a default starting point for exploration.

Then, follow the data wherever it leads to make informed decisions to improve performance. After exploring, users can save their changes in a new dashboard. Administrators can enable or disable this feature. See the *Salient Dashboards Installation and Configuration Manual* for more information.

**Streamlined analysis selection**

A redesigned analysis panel makes it easy to change the analysis type (comparison, trend, exception, etc.) in edit or explore mode. The panel opens automatically. Just click to pick your preferred analysis type.
Simplified tabs

Dashboard Designers can easily create simple, tabbed views using a new "single widget" option in the tab settings area. Each widget is maximized in its own tab. The tab name populates automatically based on the widget title.

Easier navigation

New buttons are available to navigate between views:

- Go back to previous dashboards visited during the session. (The browser's back and forward buttons can also be used.)
- Switch between view, explore, and edit modes (requires user account rights).
Better use of screen space

This version removes the toolbar previously located above the toolkit/workspace in edit mode. The functions are now built into other areas of Salient Dashboards (except for "revert," which you can accomplish by re-opening the saved version of the dashboard).
What's New in Salient Dashboards

Version 7.10 SP4

Record-level details

Salient Dashboards can show record-level data (e.g. invoices, work records, inventory, etc.). To see information at this granular level, group the data by Record Details. The details show each individual record for the given context. Record details may include dates (single date for transactions or start/end dates for non-transactional data), measures, key descriptions, dimensions, and invoice numbers (if configured). Record details may be incorporated into a drill hierarchy to allow flexible drilling from a high-level overview to fully-granular data. For example, drill down from a company-wide dashboard to record-level details for a single customer. The details may be filtered to show any subset of data records for any timeframe. Both grid and graph formats are available.

This new capability is similar to SIM's Line Item and Time in Place analyses.
Version 7.10 SP3

French language
Salient Dashboards are now available in French if configured. See the Salient Dashboards Installation and Configuration Manual for more information.

Graph improvements
Alignment, spacing, and labeling are improved in some graphs.

Enhancements for administrators
This version allows for live updates of most configuration settings without needing to restart Salient Dashboards. Note that some settings (e.g., language) may require the user to log out to take effect.

Version 7.10 SP2

Performance improvements
Salient continues to enhance the performance of dashboards in this version.
- Dashboards with large collections or long lists of members will load faster.
- This version caches collections. As a result, dashboards that have many collections or reuse the same collection in several widgets will have improved response times.
- Multi-threading enhancements allow the dashboard server to handle requests more efficiently, resulting in noticeably improved response times in complex dashboards.
- Datasets with large schemas (many keys, dimensions, etc.) will work more efficiently.
Easy navigation to visited dashboards

You can now use the browser's back and forward buttons to navigate between dashboards visited during your current session. The browser history retains each dashboard you opened and whether you were in view or edit mode. In addition, if you modified any dashboard (e.g., graph/grid format, measure selection, Group By, filter selection, etc.), the dashboard will retain those changes in the browser history.
Version 7.10 SP1

This version includes new options to simplify and customize dashboards, performance improvements, and improved logging.

More control over allowed features

Dashboard Designers can optionally lock down more features to create simpler dashboards for users who don't need advanced capabilities. These new options are located in general settings of edit mode.

Turn off filtering capabilities

Dashboard Designers can turn off the filter icon for a widget. This prevents end-users from applying widget filters in view mode, and keeps users focused on a defined portion of the data (if other drilling/filtering capabilities are disabled as well).

Lock down graph/grid

A Dashboard Designer can turn off the graph/grid toggle icon to provide users with simpler, pre-configured displays.
Custom highlighting colors

Your organization can use custom highlighting colors to represent ranges of data in graphs. For example, you might prefer brighter highlighting colors than the standard red, green, and yellow provided with the installation. Custom highlighting colors must be configured by your administrator; Dashboard Designers can then select a highlighting style to apply the custom colors when building dashboards.

Simplified grid colors

To simplify grids, Dashboard Designers can turn off colors that represent measure categories in headings. This new design feature can help reduce distractions and allow users to focus on meaningful indicators, such as highlighted data. This option is located under "Dashboard Settings" in edit mode.
Custom graph labels

Power Viewers and Dashboard Designers can customize the labels in trend, comparative, and multi comparative graphs (actual value formats only). This new feature allows users to apply their own preferred terminology and/or remove labels to simplify the graph.

More information in gauges

Numeric gauges include the percent (%) symbol for “percent” measures, such as discount percent and margin percent. This allows users to immediately recognize and understand this type of data.
Performance improvements

This version provides general performance enhancements, including:

- Faster loading and exporting of large data grids.
- Improved performance when running many queries (e.g., loading several widgets).
- Quicker response times when opening, saving, and searching for dashboards.

Logging enhancements

Structured logging

Salient Dashboards can output errors and other events to Serilog text files and/or a structured Seq database (additional installation required). The Seq database can be queried and filtered for improved identification and diagnosis of problems. The new format will also allow for enhancements in future versions. The traditional xml files are still available if configured.

Logging levels

You can select from several different levels of logging—from a summary level that reports only the most critical events to a debug level for detailed troubleshooting.

See the Salient Dashboards Installation and Configuration Manual for more information.

Flexible precision settings

New configuration settings allow organizations to display custom levels of precision (i.e. number of decimal places) depending on the currency or equivalent table being used.
Version 7.10

Choose your own way of grouping the data

This version lets you create your own ways of grouping the data, called "custom groups." Dashboard Designers can add a custom group by picking and choosing saved groups of members (i.e., collections). You can then turn on the custom group to roll up and compare results. For example, create and compare custom groups of customers or products based on performance, history, business initiatives, or any other way of segmenting the data.

This new feature is like SIM's "show by title" functionality, but is more flexible. The custom group becomes part of the dimensional hierarchy for seamless integration into the dashboard. The results can be compared and investigated just like regular dimensions... by expanding into the next level of detail, drilling, adding measures, and more.
Adding a custom group (edit mode only)

A custom group can be added to a dashboard by selecting collections and assigning a name.

Turning on a custom group (view or edit mode)

The custom group can then be selected as a "group by" at any level in the drill order, just like any other dimension.

Because custom groups are based on collections, management is easy and automatic. Whenever the collection membership changes, the custom group automatically updates.
More capabilities for Power Viewers

This version provides more control for Power Viewers who want to customize dashboards for their own unique purposes without needing the full set of dashboard-building capabilities.

Save and manage dashboards

Power Viewers can save and access their own dashboards. The saved dashboard retains all the customizations made by the user, such as filters, measure selections, date changes and more. For example, a Power Viewer might narrow down on part of the business and then save the dashboard for future use. Each Power Viewer can create his or her own library of dashboards for quick and easy access.

To save a dashboard, a Power Viewer user simply clicks the **Save** button at the top of the screen. The new dashboard is normally stored in a private location (i.e. only available to that user), but may be published if the user has the necessary rights.

The dashboard portal allows Power Viewers to access their private dashboards. The same easy-access features are available for private dashboards as published dashboards: click to open; recent/favorites; view by folder; search; etc. Dashboard Designers can now access private, unpublished, and published dashboards via the portal.
Collections for Power Viewers

In this version, Power Viewers can create, apply, manage, and save custom sets of members (i.e., collections) to narrow down on their preferred subsets of data.

Turn on collections

Using the same intuitive controls found in edit mode, a Power Viewer can turn on a collection to filter data in a single widget or across the dashboard.
Create your own collections

A Power Viewer can pick and choose members to create their own personal collections—either from scratch or based on an existing collection.

Create global (shared) collections

Depending on his or her permissions, a Power Viewer may also be allowed to save collections globally to share them with other users.
Lock down content and categories

Like in previous versions, Dashboard Designers can use collections to lock down content.

In edit mode, the Dashboard Designer simply turns off a collection's visibility to prevent end-users (including Power Viewers) from seeing the collection in the filters area and/or turning off the collection. Note that Power Viewers may still be able to edit the collection depending on their rights. The visibility can be controlled per collection to provide a dashboard with customized filter access.

In addition, Dashboard Designers can select specific categories, including the private category and/or global categories, to include in the collection tree; Power Viewers will only be able to use or modify collections in the selected categories. These settings are applied per dashboard, but the default settings for all new and existing dashboards can be controlled in the configuration files.

Move collections

Dashboard Designers and Power Viewers can now move collections between private and global categories for improved flexibility in collection management.
Easier and more advanced filtering

Filter across all dashboards (i.e. global filtering)

You can turn on global filters to re-use them across multiple dashboards. This enhancement makes it easy to stay focused on any area of the business while viewing the data in a variety of dashboards.

To turn on global filters, simply "lock" any workspace filters that you want to carry over to other dashboards. The global filters will then be automatically applied when you open another dashboard. Note that only applicable filters (i.e., attributes used as a "Group By" in the dashboard) will be applied.

The portal shows a snapshot of the global filters that are currently on and provides a quick link to remove them.
Streamlined filter management in a new panel

A new, collapsible panel lets you manage all filters that work across the dashboard (i.e., workspace filters). The streamlined panel lists all workspace filters, including global filters and collections (if enabled), and let you change them. Just click to make a filter selection, add a filter, remove a filter, turn on as a global filter, and more. Dashboard Designers can enable or disable this panel and dock it to the left or right side of the screen.

Fit more data on the screen

Built-in filters in the new panel can replace separate filter widgets to save screen space. Users simply click to open the filter panel and then make their selections.
Dashboard Designers can easily upgrade existing dashboards to this new format using a new option in dashboard settings. After opening in the dashboard in edit mode, go to dashboard settings, click “Remove Filter Widgets from Dashboard,” rearrange widgets to take advantage of additional screen space (if desired), and then save your changes.

Expanded options for end date selection

The new filters panel includes an option to set the end date across the dashboard. In previous versions, this option was only available as a separate date selector widget, but can now be included in the filters panel to simplify the dashboard and save screen space. In addition, this enhancement allows users to add date selectors in view or edit mode. Just add a "Date" filter to the panel and configure the possible end dates that should be available in the menu. Then, pick an end date to apply it across the dashboard.
Easier equivalent selection

An option to select equivalents to convert or standardize the data is available in the filters panel. (Equivalent factors must be pre-configured into the dataset.) This allows you to streamline the dashboard by using the new "built-in" equivalent selection rather than a separate selector widget.

Just add an "Equiv" filter in view mode or edit mode. Then, pick a set of equivalents to apply them across the dashboard.
Geo enhancements

Transparency

You can control the transparency of layers and markers in Geo maps to make them easier to read. For example, make a data layer transparent to see background information, such as roads, boundaries, and cities. Turn on marker transparency to improve visibility of markers and background information in densely populated areas. The new opacity setting is available to Dashboard Designers and Power Viewers under the marker and layer setup areas.

Customize opacity for any layer or markers.
Custom buckets for color and size

Define your own custom buckets of data to show on the map. These user-defined buckets let you match up ranges of data to specific colors (e.g. green for positive change and red for negative change). In addition, user-defined ranges can eliminate any unwanted effects of outliers. The result is better control over the map.

These new settings are available to Dashboard Designers and Power Viewers in the geo setup areas. You can set the range size and a starting point; then edit any specific range if you wish.

For example, plot customers based on exact ranges of percent change or show sales within specific price ranges.
This same feature is available for layers to provide control over what each color or shade represents.

Stay focused on an area of the map

A new setting in edit mode lets you control how a map behaves when new data is selected—either keep the same map area (autozoom off) or automatically zoom to the maximum extent of the data (autozoom on). By turning autozoom off, you can stay focused on an area of interest as you work in the map. In addition, you can zoom to a preferred area prior to saving; the map will retain that map extent. As always, users can manually pan and zoom to any desired location.
Easier drilling between dashboards

A new option for custom drill-downs allows the Designer to customize the drill process. If "Only Drill Into Dashboard" is on, the user can go straight to the next dashboard to get important information about the item of interest without having to first drill through additional levels of data. The starting dashboard can have multiple levels of dimensionality for expanding and grouping the data; the levels are simply skipped when drilling for faster access to the next step in the investigation.

This new option can be easily turned off if the Designer wants to require additional drilling before going to the next dashboard.
Improved two-way graphs

You can fit more data on the screen by switching to the new "horizontal" format in Crosstab graphs.
In addition, graph labels are easier to read in this version.

Pie chart insights at a glance

Labels let you quickly see who or what each pie slice represents, allowing you to create a simpler graph without a legend. You can either display the member names, percent amounts, or both. These options are available under graph settings in edit mode. As in previous versions, you can place your cursor over a pie slice to see additional details.
Streamlined toolbar

The new toolbar makes the most of your screen space. Easily expand and collapse filter and Knowledge Manager panels. Just click to share and save dashboards. A consolidated menu provides access to help, dataset and software information, user settings and more. In addition, a new server status icon appears for a brief time after opening a dashboard and if the server status changes. You can mouse-over this icon to see when the last data update occurred.

The main toolbar no longer includes the home button, but you can easily access your home dashboard (if one has been defined) at the top of the dashboards menu.

Performance improvements

This version includes performance improvements related to loading and interacting with dashboards.
Configurable page sizes (i.e., how many to display)

Customized number of search results
Your administrator can configure the maximum number of members to return in a search, allowing you to see more results than in previous versions. (The results were previously limited to 1,000 items.)

More members per page
This version includes a new, configurable limit for the maximum page size (i.e. most members to show per page). This limit can be configured by your administrator to allow users to increase the page size beyond the 1,000 limit used in previous versions. For performance reasons, the limit cannot exceed 10,000. As in previous versions, an individual widget's page size is defined in grid settings or graph settings in edit mode; now, the page size can be increased from the default page size (also set by your administrator) to the maximum limit.

Near-real-time data updates
This version includes the ability to perform "near-real-time" data updates without disconnecting users from SIM and Salient Dashboards. This capability was previously available as a BETA feature but is more robust in this version. Data updates can happen during the day or any other time with minimal interruptions to users, therefore, providing users with the most current information available.

During the data update, a message notifies users that the server has gone into "suspended state" and a yellow indicator displays at the top of the dashboards screen. Users can continue to view the data that has already been requested and perform tasks that do not require new requests for data, such as highlighting and scrolling (limited in key lists). A message will notify a user if the request is not allowed. When the update is finished, a "green light" appears briefly at the top of the screen and full functionality is restored. The dashboard refreshes the data to show the latest available during the next request. You can mouseover either the yellow or green indicator to see the date and time of the last update.

Data updates that are performed while users are connected should be limited to incremental data updates of a manageable size. Dataset schema changes and data removal are not supported while the Server is running. These types of updates should be performed when users are not connected, such as during a nightly update. In addition, near-real-time updates are not recommended in a Metaserver environment.

If you wish to perform near-real-time data updates, contact Salient Support for information on setting up this feature. The UXT Server Version 6.00 SP3 or higher is required.
Version 7.0 SP1

Enhanced logging

This version provides administrators with information about the specific tasks performed by users in Salient Dashboards. This information is recorded in the user event logs located on the UXT Server. (The UXT Server V6.00 SP3 or higher is required.) These logs report the user that performed the action, date/time, and any of the following actions:

- Logging into dashboards (Password collections are logged.)
- Opening a dashboard
- Saving a dashboard
- Renaming, moving, or deleting a dashboard
- Exporting a widget
- Adding a collection as a filter
- Creating, deleting, editing or renaming a collection
- Making a collection global
- Exporting a dashboard
- Opening a dashboard deck

Password change in single sign-on

In single sign-on configurations, you can now change your password using the passwords area of Salient Dashboards.
Version 7.0

Look and feel

Salient Dashboards has been redesigned to include intuitive and consistent menus. The result is a seamless navigational experience and faster access to actionable information.

Streamlined access to view and edit modes

A single web application lets users view and edit dashboards, depending on their user rights. This allows all users to go to a streamlined starting point, where they can log in to access their available options. Users who have rights to edit dashboards have access to "edit" mode where they can create and edit dashboards, as well as "view" mode, where they can view and interact with dashboards. Users who do not have edit rights only have access to "view" mode.
Widget menu

A new "Add Widget" menu in edit mode provides a more intuitive way to add all types of widgets, including analysis widgets, filters, and more. Click the drop-down menu and then either click on a widget type to add it to the upper-left corner of the dashboard, or click and drag a widget to a specific location.
The new Toolkit panel is a comprehensive resource for customizing any aspect of a widget or the dashboard. In edit mode, just click on the widget you want to modify, and use the Toolkit panel to change the analysis type, select the dates, group the data by a different attribute, filter, select measures, change graph or grid settings, and more.

1. Click on a widget.

2. Click in the toolkit to change its settings.

Note that the toolkit includes several settings that were previously accessed by clicking the settings button in the upper-right corner of the widget.
Improved date selection

Quick-pick date presets make it easier to select the timeframe. Salient provides several presets, such as Month to Date, Last Month, Last 30 Days, Last 6 Months, Year to Date, etc. Each preset appears as a button in the date selection area. Your administrator can configure additional date presets for commonly-used date selections. Users can further customize any date range if they wish by changing the start date, end date, number of dates, and other options.

Advanced date options let you customize if and how the date range moves as time goes on (e.g., relative to today or a fixed date), set an offset or "lag" time, and align the start or end date to another date. Possible applications include:

- Create a YAG comparison that matches up days-of-the-week (i.e., go back 52 weeks instead of one year).
- Only pull data that is at least two days old.
- In a month-to-date comparison, only include data through the most recent complete week.
- Look at the first 30 or 60 days in a 90-day period.
- Create your own custom date range.

Tip: To accommodate these changes, date selectors function differently in 7.0. If dashboard has a date selector, then it controls the "current" date and, therefore, does not affect fixed-date widgets.
Linking dates across a dashboard

Date settings can now be linked across widgets in a dashboard to allow users to easily change the dates of multiple widgets at once. Click a button in the widget's date setup area to "link" its date settings to other widgets.

Users can then change the date ranges of linked widgets simultaneously in view mode. For example, switch the entire dashboard from month-to-date to one week.

Any widget can be "unlinked" to have its own stand-alone date range.
Easier "Group By" and downlevel order selection

"Group By" and downlevel order selection in edit mode

The "Group By" (i.e., how data is grouped) and downlevel order (i.e., drill hierarchy) are controlled within a comprehensive management area. In edit mode, go to the Group By area of the toolkit to select an attribute to use as the 1st By and additional By attributes if desired. All the selected attributes will then be available for selection—as the By and/or as a filter—within the widget. In addition, the order selected in this dialog becomes the default downlevel order for the widget. This replaces the separate Downlevel Order area in previous versions to provide a more streamlined design process.

Tip: In this version, non-comparative widgets (e.g., gauge, trend, and scattergram) do not require a "Group By;" instead, they have a "Filter By."

Tip: The order controls the drill order as well as the order used when expanding members. Click on a number to change the order.

Tip: Only dimensions selected in this dialog will be available for the widget in view mode.
"Group By" and downlevel order selection in view mode

Power viewers can change the 1st By, 2nd By, 3rd By, etc., using a simple pop-up menu if a widget has multiple Group By attributes (defined in edit mode; see above). This allows users to easily select top-level groupings as well as the downlevel order or "what to see next" when expanding groupings or drilling down.

This menu replaces the process previously required for power viewers to change the downlevel order, which was to drill down, change the By, and then drill back up. This process is no longer required or recommended because users can simply select the desired order from the following menu. (In addition, when a user drills down in Version 7.0, the downlevel order only changes temporarily, so the new 2nd By would not be retained using the previous method.)

Tip: As in previous versions, users must have Power Viewer licensing and the breadcrumb path must be enabled in order to change the By.

New and improved settings

Grid settings, graph settings, and general settings (previously called "other settings") are now located in the toolkit for easier access. Just click the widget and then click in the toolkit to change settings (edit mode only).

In this version, to access different grid types (scorecard, swapped, etc.), click on Grid Type under Grid Settings.

New options in grid settings let you selectively show or hide the totals row, average row, and subtotals row (i.e., checked members total).
Graph settings now include all options that are specific to graph formats, such as the graph page size and options for simplifying graphs. Options for the graph colors, type, width/size, style, and more, are now accessed by clicking Visual Options under Graph Settings.

**Chart Visual Options**

<table>
<thead>
<tr>
<th>Series</th>
<th>Type</th>
<th>Color</th>
</tr>
</thead>
<tbody>
<tr>
<td>Units (This)</td>
<td>blue</td>
<td>Column</td>
</tr>
<tr>
<td>Margin (This)</td>
<td>red</td>
<td>Column</td>
</tr>
</tbody>
</table>

**Custom Reference Line**

**Tip:** This is also where you can apply reference lines. Options for creating references lines are more intuitive in this version.

General settings include the options that were previously located in "other" settings (except those that have moved to a more logical location).

In addition, new settings allow you to control the exact location of a widget by entering its position (in pixels).
Flexible linking between related dashboards

Dashboard links have been merged with custom drill-downs to provide a comprehensive set of options for linking between related dashboards. These options are located under Navigation Links in the toolkit.

Custom drill-downs:

- To create a custom drill-down, simply add a navigation link that goes to the next dashboard and then check the **Allow Navigation Links in Drill Path** option. When the user drills, the next or "linked" dashboard will open with a filter for the selected item automatically applied.

- *(NEW)* You can add multiple links to custom drill-downs to allow users to select which dashboard to go to next.

- *(NEW)* More types of filters are carried forward to the next dashboard. In addition to a filter for the "drill" item(s), the next dashboard will automatically include any downlevel filters, widget and workspace filters (except those that use saved collections), and selections from filter widgets (i.e. filter menus), that are applied to the previous dashboard. (Note that saved collections will not be carried forward to the next dashboard automatically.)

*(Tip:)* In this version, a user must drill through all Bys in the widget before going to the next (i.e., linked) dashboard in a custom drill-down.

*(NEW)* You can open a navigation link in the same window or a new window.
Advanced search capabilities

More areas of the dashboards screen are searchable. The new "type as you go" search returns all possible items for fast and easy selection.

- Group By dialog (in edit mode)
- Filter By dialog (in edit mode)
- Widget filters
- By menu in breadcrumb path
- Measures dialog (in edit mode)
- Workspace filter menus
- Dashboard tree

For example:

```
Orange

Available: 5  Selected: 0

[ ] Brand
[ ] FLINCH ULTRA ORANGE
[ ] FMAN ENERGY ORANGE
[ ] LIGHTY LIGHT ORANGE
[ ] PURELY XTREME ORANGE FUE...
```
Graphing and charting

See performance on a map

A Geo widget is now available to provide geospatial intelligence in dashboards. Maps can include markers that show precise account locations and performance (e.g., size and color may represent data values, change, etc.). In addition, the map can shade areas based on data totals or averages to reveal performance trends and areas of interest. Both the markers and map colors can be customized. The Geo widget requires additional installation and setup. Contact Salient for more information.
Compare multiple customized timeframes

The Multi Comparative can include any combination of custom date ranges. Each date range can include any number of days, weeks, months, periods, etc., compared to any earlier date range (i.e., Last). In addition, you can customize the column names.

Multi Comparative graphs are now available to provide visual representations of data values or percent change for multiple date ranges.
See it more ways at once

New formats of the Crosstab widget are available to visually represent change or intensity broken down two ways at once. In these graphs, blocks or bars represent the By attribute; these are subdivided by another attribute (called the Cross By). The graph can be customized to show intensity of data values, change since another timeframe, and/or attributes, to provide endless possibilities for visual data analysis. Here are just a few examples:

Identify share two ways

The Mondrian makes it easy to spot which items are most significant across another attribute (e.g., significant brands across regions).
Spot gains and losses
The DeltaMap reveals significant changes since another timeframe.

A spectrum of poor to good performance:
You can set the colors and criteria. Here red is negative and green is positive change.

Compare totals and details in one view
The Stacked Bar graph compares totals across an attribute (e.g., sales reps) and, at the same time, breaks the data down further by another attribute.
Two-way grid enhancements

Compare date ranges two ways at once in a grid. Columns can include values, difference, and percent change. (Previously, the Crosstab grid was limited to a single date range.)

<table>
<thead>
<tr>
<th>Region</th>
<th>Our Cola</th>
<th></th>
<th>Our Neon</th>
<th></th>
<th>Our DietCola</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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<td>Last</td>
<td>Diff</td>
<td>% Change</td>
<td>This</td>
<td>Last</td>
</tr>
<tr>
<td>SouthEast Area</td>
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<td>-34.95</td>
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</tr>
<tr>
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<td>-34.34</td>
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<td>14,259</td>
</tr>
<tr>
<td>NorthWest Area</td>
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<td>37,077</td>
<td>-12,301</td>
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<td>13,582</td>
</tr>
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<td>Near West Area</td>
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<td>3,888</td>
</tr>
<tr>
<td>NorthEast Area</td>
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<td>80</td>
<td>-13</td>
<td>-21.67</td>
<td>7</td>
<td>72</td>
</tr>
<tr>
<td><strong>Total (6)</strong></td>
<td>113,525</td>
<td>174,526</td>
<td>-61,001</td>
<td>-34.95</td>
<td>38,891</td>
<td>59,474</td>
</tr>
</tbody>
</table>

Show multiple measures two ways at once (previously limited to single measure); the measures selection tool allows users to select which measure(s) to show.
Enhanced filtering

This version provides new ways to filter the data to find the exact information needed. The breadcrumb path at the top of the widget shows the filters currently applied to the widget.

You can also access filters by clicking the filter button at the top of the widget.
Filter types

Interactive widget filters (NEW) -
You can create and apply filters based on pre-set dimensions.

Simply click on the widget, select the type of filter, and then select the members for which to show data. All other data will be filtered out.

An option is also available to filter out or "exclude" the collection members instead of all other members.

You can apply the filter to a single widget or all widgets in the dashboard (i.e., apply to workspace).

Widget filters are available in view mode and edit mode, but the available dimensions (i.e., Group Bys or Filter Bys) must be configured in edit mode. In edit mode, you can also apply a collection as a widget filter.

Tip: Due to the enhanced filtering options in this version, the "focus" is no longer necessary in non-comparative widgets, such as the gauge, scattergram, and trend. (The focus used to filter the data in these types of widgets.)
What's New in Salient Dashboards

Filter types

**Workspace filters without a separate widget (NEW)** - You can apply one or more filters to the workspace (i.e., entire dashboard) without adding a separate filter menu control. When created in edit mode, the filter can be based on any dimension and/or a collection. When created in view mode, the filter can be based on any of the "Group By" dimensions.

**Filter menus (i.e., workspace filter widgets) (IMPROVED)** - This filter type is still available in this version as a way to let users select the information to view from a simple menu. However, filter menus now allow users to search the list for the desired member(s) and/or use the "exclude" option to filter out data for the collection members.

**Tip:** In this version, you can no longer apply a collection to this type of widget; instead, apply a collection to the workspace itself or an individual widget.

**Downlevel filters** - Like in previous versions, downlevel filters are created by drilling down on one or more members.
Other enhancements

Compare any timeframes in trends
You can now compare unequal date ranges in a Trend if you wish. This might be useful, for example, to show all dates during the previous year (YAG) even if the current year is incomplete.

Reverse chronological trend sorting
You can sort dates in descending order to see the most current date listed first and then go back in time.

Sort by data in a Trend
Click on a column to bring the highest (or lowest) values to the top of the list. For example, rank months, weeks, or days by sales volume.
Nearly limitless member expansion

You can expand virtually unlimited levels of data in comparative widgets. (Previously, this was limited to the 2nd By). Expand the 1st By to see the 2nd By, the 2nd By to see the 3rd By... all the way down to the last Group By defined for the widget. This allows users to start with an overview and get down to actionable details without needing to drill or apply filters.

Improved WYSIWYG editing

The "Content" widget from previous versions has been replaced by Text and HTML widgets to make it easier to enter and format text in your preferred edit mode. Text widgets use standard formatting (WYSIWYG) controls by default. HTML widgets use HTML code by default. (You can still switch back and forth between WYSIWYG and HTML edit modes for either type of widget.)

In addition, text formatting is improved in this version.
Dashboards tree improvements

A drop-down menu at the top of the screen provides consistent access to dashboards from both view and edit modes (i.e., dashboards are no longer located in the toolkit). Just click the current dashboard name to open this menu, which includes the following enhancements:

- Dashboard category names are more intuitive in this version. "Published" dashboards are available to users in the portal, edit mode, view mode, and the Salient mobile app. "Unpublished" dashboards can be shared among users with "edit" rights, but are not available in the portal or mobile app. "Private" dashboards are only available to the users who create them.

- The menu provides quick access to favorite and recently-opened dashboards.

- You can place your cursor over a dashboard to perform a variety of tasks, such as setting the dashboard as the home screen, saving it as a favorite, viewing its URL, etc. These options depend on your rights and if the dashboard is published.

- You can search for a dashboard.
Portal bypass option (Home page)

A new "home page" preference lets users choose the default page to open after login. Note that this is different than the "home dashboard," which is a specific dashboard selected by the user. The "home page" can be the dashboard portal (default), "home dashboard," or a blank dashboard. The last two options allow users to bypass the portal. This new setting is located with other user preferences.

Consolidated trend widget type

For simplicity purposes, this version merges the Comparative Time Series and Trend widgets into one widget type (Trend). From this widget type, you can show a single date range or compare two date ranges over time.

**Tip:** The Add Widget menu does provide separate options for Trend and Comparative Time Series; however, both options add a "Trend" widget type with different default date settings (single date for Trend and two dates for Comparative Time Series).
Version 6.20

Options for simplified widgets (mini-widgets)

New widget options enable the creation of smaller, simpler widgets:

- Hide the axis labels.
- Hide the legend.
- Turn off the widget border in Viewer.
- Make the widget background transparent.
- Make widgets as small as you wish (no minimum size requirement).

For example:

Top 5 Accounts - Month to Date
(mouseover to see details)
In addition, the widget toolbar only appears when users mouseover a widget, resulting in a more streamlined appearance.

**Gauge enhancements**

- A new solid gauge is available to represent a value or percent change in a simplified format. The solid gauge uses shading instead of a needle and is available as either a circle or a semi-circle. In addition, the dashboard designer can choose the color and thickness of the solid gauge.

<table>
<thead>
<tr>
<th>For example:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="image" alt="Gauge" /></td>
<td>How much is volume or any other measure up or down?</td>
</tr>
<tr>
<td><strong>-32.95%</strong></td>
<td></td>
</tr>
<tr>
<td><img src="image" alt="Gauge" /></td>
<td>Compare a value (this or last) to any threshold by entering your own minimum and maximum values (in graph settings).</td>
</tr>
<tr>
<td><strong>$25,361</strong></td>
<td></td>
</tr>
<tr>
<td><img src="image" alt="Gauge" /></td>
<td>Use highlighting to immediately spot values or percent change within a range of concern.</td>
</tr>
<tr>
<td><strong>-54.91%</strong></td>
<td></td>
</tr>
</tbody>
</table>
• A numeric gauge format is available for a quick look at key performance indicators, such as percent change and actual values. Additional options allow for truncation (i.e., rounding) of numbers, turning on/off values for the previous (last) period, and highlighting.

-32%
273k vs. Last
Last 407k

Dashboard links

Embedded dashboard links allow users to go directly from a widget to another dashboard. The links appear underneath a button or within a panel at the bottom of a widget depending on whether it is "pinned." In addition, dashboard display names can be customized.

Fully-customized data access (conditional password collections)

By applying conditions to password collections, administrators can now allow visibility into summary views across the organization while selectively restricting access to details by user. (In previous versions, password collections completely restricted access to data with no exceptions.) For example, sales representatives might have access to company-wide sales by sales rep, region, manager, etc., without the ability to see other representatives' customers or other details.

Improved performance

This version provides faster loading of dashboards that have many widgets and/or filters.

Near-real-time data (BETA)

The ability to update data while users are connected (i.e., near-real-time updates) was released as a BETA feature in this version.
Version 6.01

Multi Comparative widget
The new Multi Comparative widget shows multiple time comparisons at once—a month compared to the same month during the previous year and the year-to-date compared to the previous year. (In Version 7.0, the Multi Comparative is enhanced to show any number of customized date ranges.)

Crosstab widget
The new Crosstab widget provides a comparison grid that shows data by two different attributes (1st By and 2nd By) at once. For example, view revenue by brand and channel to see what brands are selling best in specific channels. (In Version 7.0, additional formats and options are available for the Crosstab.)

Year-to-date in time-series
You can now use the year-to-date (YTD) option in time-series widgets.

Measure selection in Power Viewer and the Salient Mobile app
Power Viewer and Salient Mobile app users can select measures in additional widget types, including Share Trend and the new Crosstab. Dashboard Designers can enable measure selection and choose which measures should be available to users.

Improved appearance and usability
Column headings automatically wrap when necessary to provide an improved appearance and more efficient use of screen space.

Version 6.0

Languages
If the dataset has multiple languages, your administrator can select which dataset language to display for each configured server. The dataset language controls measure names, dimension descriptions, key descriptions, etc. Previously, only the default dataset language was available in Salient Dashboards. As in previous versions, the administrator can also select the language of the user interface (menus, dialogs, dates, etc.).
For more information

To see instructions for using new features, refer to the Salient Dashboards help or user manual provided with the release. Some features may require additional licensing.