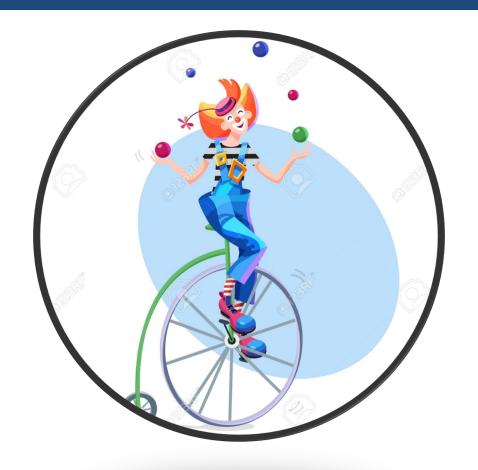
A Division of Salient Management Company

## **Annual Wellness Visits:**

A Head Start to Shared Savings

Amy H. Kotch, MHA | Senior Business Consultant, Team Lead Maria Nikol, MJ | Senior Business Consultant Ryan T. Mackman, MBA, MHA | Business Consultant



Quality

Attribution







### Percent Continuously Assigned

View Context

87.45%

### **Unique Attributed Beneficiaries YTD**

View Context

Utilization

10,978
-4.41% • vs. Last
Last 11,484

#### Benchmark

View Context

\$13,204.32

-3.86% 🛑 vs. Last

Last \$13,734.84

#### Spend PMPY Actual YTD

View Context

\$11,390.04

-5.76% ovs. Last

Last \$12,086.08

### **HCC Based Risk Score YTD**

View Context

1.30

2.10% ovs. Last

Last 1.28

### Percent Completed AWV YTD

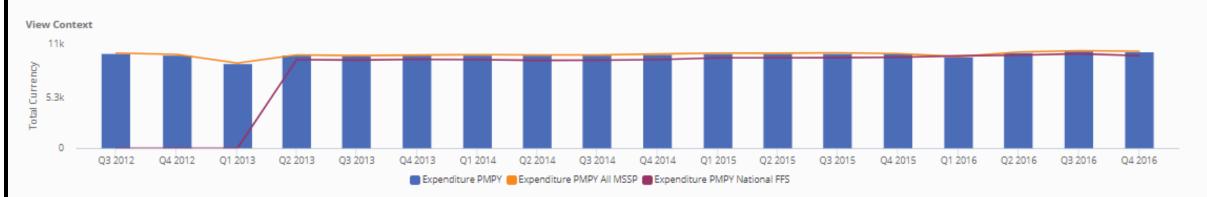
View Context

27.1%

-9.66% vs. Last

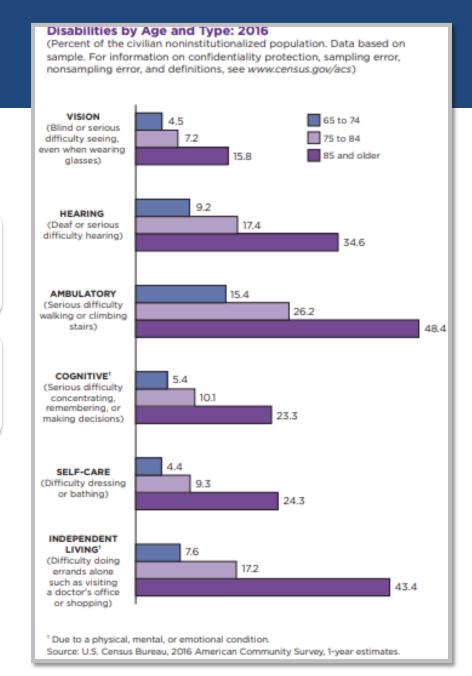
Last 30.0%

### CMS QEXPU PMPY Trend



Only 45% of people ages 65 and over assessed their health as excellent or very good.

The percentage of the population having a disability increases with age.



The Wellness Visit aims to prevent illness based on a patient's current health and risk factors by developing or updating a personalized prevention plan and performing a health risk assessment.







A

Financial

Risk

Quality

Attribution

Utilization

### **Percent Continuously Assigned**

View Context

87.45%

### **Unique Attributed Beneficiaries YTD**

View Context

10,978 -4.41% vs. Last

Last 11,484

### Benchmark

View Context

\$13,204.32

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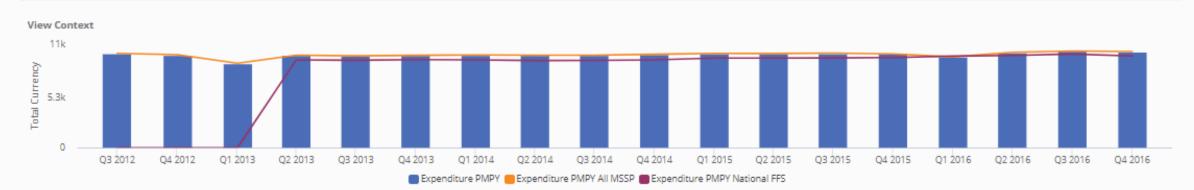
View Context

27.1%

-9.66% vs. Last

Last 30.0%

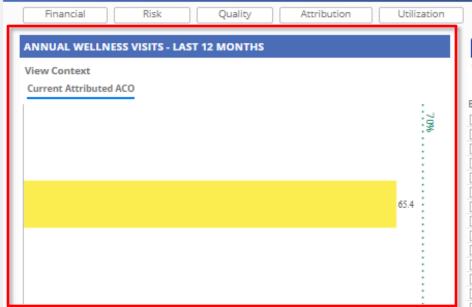
### **CMS QEXPU PMPY Trend**











Annual \	Wellness Vi	sit Monthly	Trend				
View Con	itext		\			1000	
						750	P
/						500	Procedure Count
						250	int
07/2016	09/2016	11/2016	01/2017	03/2017	06/20	0	
			t Proc Claim Ilaim Count w A	Count w Attribute attributed NPI	ed TIN		

(4434540434 SHA'   (5276827874 PATI)   (5978777262 HUN   (6081996670 LINE   000213148  OLG   000611096B STAI   001049979  DOC   001247840E RECI   001488294F BISC   001488294F BISC   001488234F GAL   002051771H GON   002060170C GON   002962596D OLIV   002997645F DYC   003109594J BERI   003179270D GAL   003186465F GEE   003217748A KHA	EL, LUKE  ITSMAN, WILLOW  DSEY, DAVE  JUIN, LUCAS  NEV, SCARLET  IKETT, ALISON  IKTER, DILLAN  KER, VALERIA  CHOFF, ELIANA  E, ANGELICA  LOWAY, JENNIFER  IZALESON, JAZMIN  IZALESON, MAKENNA  FARLAND, BRIANNA  ERT, AMELIA  /ER, ELEANOR	2014-07-03 2016-03-12 No Annual Wellness Visit 2015-08-18 2016-02-20 2015-12-22 2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	Last AWV Rendering Provider SAUNDERSON FAMILY MEDICINE P.A. No Annual Wellness Visit FREY, ARYA SAUNDERSON FAMILY MEDICINE P.A. No Annual Wellness Visit MCDANIEL, LEX CHARLEE PHELPS M.D. P.A. CATALEYA SEVERAL M.D. P.A. RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1932-06-15 1934-12-02	71 86 83 84 87 80 83 87 84 71 86 74 80 71 88	Current Risk Score 1.46 1.09 1.10 2.30 1.70 0.43 0.54 2.70 1.60 0.40 2.96 0.72 1.10 0.63 1.67	Current Attr SAUNDERSC BILL IALLO N COROLLA PH SAUNDERSC GREAT PHYS GREAT PHYS CHASE MEDI CATALEYA SI DRAMA MED ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N CATALEYA SI
(4434540434 SHA'   (5276827874 PATI)   (5978777262 HUN   (6081996670 LINE   000213148  OLG   000611096B STAI   001049979  DOC   001247840E RECI   001488294F BISC   001486223F GAL   002051771H GON   002051771H GON   002962596D OLIV   002997645F DYC   003179270D GAL   003186465F GEE   003179270D GAL   003186465F GEE   003217748A KHA	W, MACKENZIE EL, LUKE ITSMAN, WILLOW DSEY, DAVE JUIN, LUCAS NEV, SCARLET EKETT, ALISON EKTER, DILLAN KER, VALERIA EHOFF, ELIANA E, ANGELICA LOWAY, JENNIFER IZALESON, JAZMIN IZALESON, MAKENNA EARLAND, BRIANNA ERT, AMELIA /ER, ELEANOR	2014-07-29 No Annual Wellness Visit 2014-07-03 2016-03-12 No Annual Wellness Visit 2015-08-18 2016-02-20 2015-12-22 2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	SAUNDERSON FAMILY MEDICINE P.A. No Annual Wellness Visit FREY, ARYA SAUNDERSON FAMILY MEDICINE P.A. No Annual Wellness Visit MCDANIEL, LEX CHARLEE PHELPS M.D. P.A. CATALEYA SEVERAL M.D. P.A. RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1946-10-30 1932-06-15 1934-12-02 1934-06-26 1931-05-20 1938-07-30 1934-10-15 1931-04-06 1933-12-23 1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	71 86 83 84 87 80 83 87 84 71 86 74 80 71 88	Score 1.46 1.09 1.10 2.30 1.70 0.43 0.54 2.70 1.60 0.40 2.96 0.72 1.10 0.63 1.67	SAUNDERSC BILL IALLO N COROLLA PH SAUNDERSC GREAT PHYS GREAT PHYS CHASE MEDI CATALEYA SI DRAMA MEE ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
(4434540434 SHA'   (5276827874 PATI)   (5978777262 HUN   (6081996670 LINE   000213148  OLG   000611096B STAI   001049979  DOC   001247840E RECI   001488294F BISC   001486223F GAL   002051771H GON   002051771H GON   002962596D OLIV   002997645F DYC   003179270D GAL   003186465F GEE   003179270D GAL   003186465F GEE   003217748A KHA	W, MACKENZIE EL, LUKE ITSMAN, WILLOW DSEY, DAVE JUIN, LUCAS NEV, SCARLET EKETT, ALISON EKTER, DILLAN KER, VALERIA EHOFF, ELIANA E, ANGELICA LOWAY, JENNIFER IZALESON, JAZMIN IZALESON, MAKENNA EARLAND, BRIANNA ERT, AMELIA /ER, ELEANOR	2014-07-29 No Annual Wellness Visit 2014-07-03 2016-03-12 No Annual Wellness Visit 2015-08-18 2016-02-20 2015-12-22 2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	SAUNDERSON FAMILY MEDICINE P.A. No Annual Wellness Visit FREY, ARYA SAUNDERSON FAMILY MEDICINE P.A. No Annual Wellness Visit MCDANIEL, LEX CHARLEE PHELPS M.D. P.A. CATALEYA SEVERAL M.D. P.A. RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1946-10-30 1932-06-15 1934-12-02 1934-06-26 1931-05-20 1938-07-30 1934-10-15 1931-04-06 1933-12-23 1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	71 86 83 84 87 80 83 87 84 71 86 74 80 71 88	Score 1.46 1.09 1.10 2.30 1.70 0.43 0.54 2.70 1.60 0.40 2.96 0.72 1.10 0.63 1.67	SAUNDERSC BILL IALLO N COROLLA PH SAUNDERSC GREAT PHYS GREAT PHYS CHASE MEDI CATALEYA SI DRAMA MEE ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
(5276827874 PATI   (5978777262 HUN   (5978777262 HUN   (6081996670 LINE   0002131481 OLG   000611096B STAI   000679597A HUR   001049979J DOC   001247840E RECI   001448294F BISC   001468314J ROS   001468314J ROS   002051771H GON   002060170C GON   002963372A MCF   0029629296D OLIV   002997645F DYC   003050983B GOC   003179270D GAL   003186465F GEE   003217748A KHA	EL, LUKE  ITSMAN, WILLOW  DSEY, DAVE  JUIN, LUCAS  NEV, SCARLET  IKETT, ALISON  IKTER, DILLAN  KER, VALERIA  CHOFF, ELIANA  E, ANGELICA  LOWAY, JENNIFER  IZALESON, JAZMIN  IZALESON, MAKENNA  FARLAND, BRIANNA  ERT, AMELIA  /ER, ELEANOR	No Annual Wellness Visit 2014-07-03 2016-03-12 No Annual Wellness Visit 2015-08-18 2016-02-20 2015-12-22 2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	SAUNDERSON FAMILY MEDICINE P.A. No Annual Wellness Visit FREY, ARYA SAUNDERSON FAMILY MEDICINE P.A. No Annual Wellness Visit MCDANIEL, LEX CHARLEE PHELPS M.D. P.A. CATALEYA SEVERAL M.D. P.A. RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1932-06-15 1934-06-26 1931-05-20 1938-07-30 1938-07-30 1934-10-15 1931-04-06 1933-12-23 1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	86 83 84 87 80 83 87 84 71 86 74 80 71 88	1.09 1.10 2.30 1.70 0.43 0.54 2.70 1.60 0.40 2.96 0.72 1.10 0.63 1.67	BILL IALLO N COROLLA PH SAUNDERSC GREAT PHYS GREAT PHYS CHASE MEDI CATALEYA SI DRAMA MED ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
(5276827874 PATI   (5978777262 HUN   (5978777262 HUN   (6081996670 LINE   0002131481 OLG   000611096B STAI   000679597A HUR   001049979J DOC   001247840E RECI   001448294F BISC   001468314J ROS   001468314J ROS   002051771H GON   002051771H GON   002060170C GON   002963372A MCF   00296296D OLIV   002997645F DYC   003050983B GOC   003109594J BERI   003179270D GAL   003186465F GEE   003217748A KHA	EL, LUKE  ITSMAN, WILLOW  DSEY, DAVE  JUIN, LUCAS  NEV, SCARLET  IKETT, ALISON  IKTER, DILLAN  KER, VALERIA  CHOFF, ELIANA  E, ANGELICA  LOWAY, JENNIFER  IZALESON, JAZMIN  IZALESON, MAKENNA  FARLAND, BRIANNA  ERT, AMELIA  /ER, ELEANOR	2014-07-03 2016-03-12 No Annual Wellness Visit 2015-08-18 2016-02-20 2015-12-22 2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	FREY, ARYA SAUNDERSON FAMILY MEDICINE P.A. No Annual Wellness Visit MCDANIEL, LEX CHARLEE PHELPS M.D. P.A. CATALEYA SEVERAL M.D. P.A. RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1934-12-02 1934-06-26 1931-05-20 1938-07-30 1934-10-15 1931-04-06 1933-12-23 1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	83 84 87 80 83 87 84 71 86 74 80 71	1.10 2.30 1.70 0.43 0.54 2.70 1.60 0.40 2.96 0.72 1.10 0.63 1.67	COROLLA PI- SAUNDERSC GREAT PHYS GREAT PHYS CHASE MEDI CATALEYA SI DRAMA MED ALYSSA DEM GREAT PHYS COROLLA PI- ALIYAH REDI DAISY VRETT BILL IALLO N
(5978777262 HUNE   (6081996670 LINE   0002131481 OLG   000611096B STAI   000679597A HUR   001049979J DOC   001247840E REC   001448294F BISC   001468314J ROS   001468314J ROS   00146823F GAL   002051771H GON   002060170C GON   002060170C GON   002922921F HEB   00292921F HEB   002962596D OLIV   003050983B GOC   003109594J BERI   003179270D GAL   003186465F GEE   003217748A KHA	DSEY, DAVE  JUIN, LUCAS  NEV, SCARLET  LIKETT, ALISON  EKTER, DILLAN  KER, VALERIA  CHOFF, ELIANA  E, ANGELICA  LOWAY, JENNIFER  JEALESON, JAZMIN  JEALESON, MAKENNA  FARLAND, BRIANNA  ERT, AMELIA  JER, ELEANOR	2016-03-12 No Annual Wellness Visit 2015-08-18 2016-02-20 2015-12-22 2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	SAUNDERSON FAMILY MEDICINE P.A. No Annual Wellness Visit MCDANIEL, LEX CHARLEE PHELPS M.D. P.A. CATALEYA SEVERAL M.D. P.A. RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1934-06-26 1931-05-20 1938-07-30 1934-10-15 1931-04-06 1933-12-23 1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	84 87 80 83 87 84 71 86 74 80 71	2.30 1.70 0.43 0.54 2.70 1.60 0.40 2.96 0.72 1.10 0.63 1.67	SAUNDERSC GREAT PHYS GREAT PHYS CHASE MEDI CATALEYA SI DRAMA MED ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
000213148I OLG 000611096B STAI 000679597A HUR 001049979J DOC 001247840E RECI 001448294F BISC 001468314J ROS 001486223F GALI 002051771H GON 002060170C GON 00296253372A MCF 002922921F HEB 002962596D OLIN 002997645F DYC 003050983B GOC 003179270D GALI 003186465F GEE 003217748A KHA	IUIN, LUCAS NEV, SCARLET IKETT, ALISON IKTER, DILLAN KER, VALERIA IHOFF, ELIANA E, ANGELICA LOWAY, JENNIFER IZALESON, JAZMIN IZALESON, MAKENNA FARLAND, BRIANNA ERT, AMELIA /ER, ELEANOR	No Annual Wellness Visit 2015-08-18 2016-02-20 2015-12-22 2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	No Annual Wellness Visit MCDANIEL, LEX CHARLEE PHELPS M.D. P.A. CATALEYA SEVERAL M.D. P.A. RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1931-05-20 1938-07-30 1934-10-15 1931-04-06 1933-12-23 1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	87 80 83 87 84 71 86 74 80 71	1.70 0.43 0.54 2.70 1.60 0.40 2.96 0.72 1.10 0.63 1.67	GREAT PHYS GREAT PHYS CHASE MEDI CATALEYA SI DRAMA MEC ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
000611096B STAI 000679597A HUR 001049979J DOC 001247840E RECI 001448294F BISC 001468314J ROS 001486223F GALI 002051771H GON 002060170C GON 002653372A MCF 002922921F HEB 002962596D OLIN 002997645F DYC 003050983B GOC 003109594J BERN 003179270D GALI 003186465F GEE 003217748A KHA	NEV, SCARLET  IKETT, ALISON  IKTER, DILLAN  KER, VALERIA  IHOFF, ELIANA  E, ANGELICA  LOWAY, JENNIFER  IZALESON, JAZMIN  IZALESON, MAKENNA  FARLAND, BRIANNA  ERT, AMELIA  /ER, ELEANOR	2015-08-18 2016-02-20 2015-12-22 2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	MCDANIEL, LEX CHARLEE PHELPS M.D. P.A. CATALEYA SEVERAL M.D. P.A. RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1938-07-30 1934-10-15 1931-04-06 1933-12-23 1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	80 83 87 84 71 86 74 80 71	0.43 0.54 2.70 1.60 0.40 2.96 0.72 1.10 0.63 1.67	GREAT PHYS CHASE MEDI CATALEYA SI DRAMA MEC ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
000679597A HUR 001049979J DOC 001247840E RECI 001448294F BISC 001468314J ROS 001486223F GAL 002051771H GON 002060170C GON 002653372A MCF 002922921F HEB 002962596D OLIN 002997645F DYC 003050983B GOC 003109594J BERN 003179270D GAL 003186465F GEE 003217748A KHA	IKETT, ALISON  IKTER, DILLAN  KER, VALERIA  IHOFF, ELIANA  E, ANGELICA  LOWAY, JENNIFER  IZALESON, JAZMIN  IZALESON, MAKENNA  FARLAND, BRIANNA  ERT, AMELIA  /ER, ELEANOR	2016-02-20 2015-12-22 2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	CHARLEE PHELPS M.D. P.A. CATALEYA SEVERAL M.D. P.A. RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1934-10-15 1931-04-06 1933-12-23 1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	83 87 84 71 86 74 80 71	0.54 2.70 1.60 0.40 2.96 0.72 1.10 0.63 1.67	CHASE MEDI CATALEYA SI DRAMA MED ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
001049979J DOC 001247840E RECI 001448294F BISC 001468314J ROS 001486223F GALI 002051771H GON 002060170C GON 002653372A MCF 002922921F HEB 002962596D OLIV 002997645F DYC 003050983B GOC 003109594J BERI 003179270D GALI 003186465F GEE	EKTER, DILLAN KER, VALERIA EHOFF, ELIANA E, ANGELICA LOWAY, JENNIFER NZALESON, JAZMIN NZALESON, MAKENNA FARLAND, BRIANNA ERT, AMELIA /ER, ELEANOR	2015-12-22 2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	CATALEYA SEVERAL M.D. P.A. RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1931-04-06 1933-12-23 1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	87 84 71 86 74 80 71	2.70 1.60 0.40 2.96 0.72 1.10 0.63 1.67	CATALEYA SI DRAMA MED ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
001247840E RECI 001448294F BISC 001468314J ROS 001486223F GALI 002051771H GON 002060170C GON 002653372A MCF 002922921F HEB 002962596D OLIV 002997645F DYC 003050983B GOC 003109594J BERI 003179270D GALI 003186465F GEE	KER, VALERIA  IHOFF, ELIANA E, ANGELICA LOWAY, JENNIFER NZALESON, JAZMIN NZALESON, MAKENNA FARLAND, BRIANNA ERT, AMELIA /ER, ELEANOR	2015-07-02 2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	RUSSO, LEON DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1933-12-23 1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	84 71 86 74 80 71	1.60 0.40 2.96 0.72 1.10 0.63 1.67	DRAMA MEE ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
001448294F BISC 001468314J ROS 001486223F GAL 002051771H GON 002060170C GON 002653372A MCF 002922921F HEB 002962596D OLIV 002997645F DYC 003050983B GOC 003109594J BERI 003179270D GAL 003186465F GEE	HOFF, ELIANA E, ANGELICA LOWAY, JENNIFER IZALESON, JAZMIN IZALESON, MAKENNA FARLAND, BRIANNA ERT, AMELIA /ER, ELEANOR	2015-11-28 2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	DEMICELL FAMILY MEDICINE P.A. MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1946-10-30 1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	71 86 74 80 71	0.40 2.96 0.72 1.10 0.63 1.67	ALYSSA DEM GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
001468314J ROS 001486223F GALI 002051771H GON 002060170C GON 002653372A MCF 002922921F HEB 002962596D OLIV 002997645F DYC 003050983B GOC 003109594J BERI 003179270D GALI 003186465F GEE	E, ANGELICA LOWAY, JENNIFER IZALESON, JAZMIN IZALESON, MAKENNA FARLAND, BRIANNA ERT, AMELIA /ER, ELEANOR	2016-06-04 No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	MCDANIEL, LEX No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1932-05-03 1944-04-26 1938-06-12 1947-02-06 1929-10-15	86 74 80 71 88	2.96 0.72 1.10 0.63 1.67	GREAT PHYS COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
001486223F GAL  002051771H GON  002060170C GON  002653372A MCF  002922921F HEB  002962596D OLIV  002997645F DYC  003050983B GOC  003109594J BERV  003179270D GAL  003186465F GEE  003217748A KHA	LOWAY, JENNIFER NZALESON, JAZMIN NZALESON, MAKENNA PRILAND, BRIANNA ERT, AMELIA VER, ELEANOR	No Annual Wellness Visit 2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	No Annual Wellness Visit ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1944-04-26 1938-06-12 1947-02-06 1929-10-15	74 80 71 88	0.72 1.10 0.63 1.67	COROLLA PH ALIYAH REDI DAISY VRETT BILL IALLO N
002051771H GON 002060170C GON 002653372A MCF 002922921F HEB 002962596D OLIV 002997645F DYC 003050983B GOC 003109594J BERI 003179270D GAL 003186465F GEE	NZALESON, JAZMIN NZALESON, MAKENNA ARLAND, BRIANNA ERT, AMELIA VER, ELEANOR	2014-08-27 2015-12-26 No Annual Wellness Visit 2016-05-27	ALIYAH REDINDON D.O. P.A. ASTON HOLMES M.D. P.A. No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1938-06-12 1947-02-06 1929-10-15	80 71 88	1.10 0.63 1.67	ALIYAH REDI DAISY VRETT BILL IALLO N
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002653372A MCF 002922921F HEB 002962596D OLIV 002997645F DYC 003050983B GOC 003109594J BERI 003179270D GALI 003186465F GEE 003217748A KHA	ARLAND, BRIANNA ERT, AMELIA /ER, ELEANOR	No Annual Wellness Visit 2016-05-27	No Annual Wellness Visit CATALEYA SEVERAL M.D. P.A.	1929-10-15	88	1.67	BILL IALLO N
002922921F HEB 002962596D OLIV 002997645F DYC 003050983B GOC 003109594J BERI 003179270D GAL 003186465F GEE 003217748A KHA	ERT, AMELIA /ER, ELEANOR	2016-05-27	CATALEYA SEVERAL M.D. P.A.				
002962596D OLIV 002997645F DYC 003050983B GOC 003109594J BERI 003179270D GAL 003186465F GEE 003217748A KHA	/ER, ELEANOR			1942-12-09			CATALEVA CI
002997645F DYC 003050983B GOC 003109594J BERI 003179270D GAL 003186465F GEE 003217748A KHA		No Appual Wellness Visit			75	2.69	CATALETA SI
003050983B GOC 003109594J BERI 003179270D GAL 003186465F GEE 003217748A KHA		140 VIIIIngi Melilless Alsir	No Annual Wellness Visit	1933-07-18	85	4.92	SHEPHERD N
003109594J BERI 003179270D GAL 003186465F GEE 003217748A KHA	K, RYLEIGH	2015-10-10	MCDANIEL, LEX	1935-05-03	83	1.22	GREAT PHYS
003179270D GAL 003186465F GEE 003217748A KHA	DDWIN, NOVA	2014-04-18	ARTIE AVILA M.D. P.A.	1937-10-02	80	1.86	ARTIE AVILA
003186465F GEE	GIN, KYE	2016-03-29	CATALEYA SEVERAL M.D. P.A.	1931-08-23	87	4.86	CATALEYA SI
003217748A KHA	OSON, KAMILA	2016-04-21	MADDOX, LONDYN	1937-10-05	80	0.55	BARKLEY ME
	, BLAKE	No Annual Wellness Visit	No Annual Wellness Visit	1946-08-16	72	0.40	BILL IALLO N
003712873E SERV	N, JAN	No Annual Wellness Visit	No Annual Wellness Visit	1947-06-04	71	1.55	KYLEE FERRE
	/ENTI, BILLY	2016-03-09	FERRELL FAMILY MEDICINE P.A.	1930-09-21	87	1.21	KYLEE FERRE
003885154E KEN	NEDY, EVAN	2015-10-27	MCDANIEL, LEX	1934-11-12	83	3.26	GREAT PHYS
005042510A CON	ILEY, FINLAY	2015-11-05	ARTIE AVILA M.D. P.A.	1934-01-04	84	1.38	ARTIE AVILA
005083039F SHE	, GABRIELA	2015-10-30	ARCHIE ESPARZA D.O. P.A.	1937-10-08	80	0.69	ARCHIE ESP/
005188351I MAG	SENHEIMER, LUKE	2016-01-21	ARCHIE ESPARZA D.O. P.A.	1943-02-16	75	1.27	ARCHIE ESP/
005896539F RUS	SO, GENEVIEVE	2016-03-16	FERRELL FAMILY MEDICINE P.A.	1952-05-21	66	1.27	KYLEE FERRE
005943447Q CAN	IPEN, ARABELLA	No Annual Wellness Visit	No Annual Wellness Visit	1944-06-08	74	0.28	MANGO MEI
006001727B HEN	RY, JULIANA	2016-01-05	CHARLEE PHELPS M.D. P.A.	1935-07-30	83	0.43	CHASE MEDI
	VKINS, LEON	2016-04-19	HU FAMILY MEDICINE P.A.	1933-05-23	85	1.95	SHEPHERD N
□ 006204796W DFN Total (3.572)		Nie Americal Wellmann Weit-	No Annual Wellness Visit	1950-06-26	68	0.51	GREAT PHYS

# There Are Two Types of Wellness Visits

Initial Preventive Physical Examination (IPPE)

Annual Wellness Visit (AWV)



# AWVs Benefit Doctors, Patients, and ACOs



## **AWVs Provide Increased FFS Reimbursement**

Practice Size	2,500 Beneficiaries
Average AWV Reimbursement	\$111
Practice completes 25% of AWVs	500
Practice completes 70% of AWVs	1750
Additional AWVs completed	1250
Total Additional Practice Revenue at 70% Completion	\$138,750



### Improve Quality Metrics



Reduce Churn/Increase Attribution



Accurately Reflect Patient Acuity (HCC Scores)

### **ACO Overview**

Quality

Attribution





**Percent Continuously Assigned** 

View Context

87.45%

### **Unique Attributed Beneficiaries YTD**

View Context

Utilization

10,978 -4.41% 
vs. Last Last 11,484

#### Benchmark

View Context

\$13,204.32 -3.86% • vs. Last

Last \$13,734.84

### Spend PMPY Actual YTD

View Context

\$11,390.04

-5.76% ovs. Last

Last \$12,086,08

### **HCC Based Risk Score YTD**

View Context

1.30

2.10% Ovs. Last

Last 1.28

### Percent Completed AWV YTD

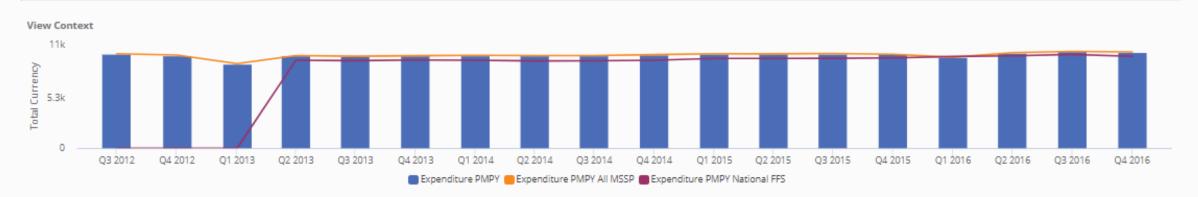
View Context

27.1%

-9.66% vs. Last

Last 30.0%

### CMS QEXPU PMPY Trend



### Who Can Perform an AWV?

Physician

MD or DO

Qualified Non-Physician Practitioner

• PA, NP, or certified clinical nurse specialist

**Medical Professional** 

 Health educator, registered dietitian, nutrition professional, pharmacist or other licensed practitioner, or a team of medical professionals directly supervised by a physician (MD or DO)



### What Does the AWV Consist Of?

**HRA** 

Beneficiary's Medical & Family History

Current
Providers &
Suppliers

Cognitive Impairment

Depression

Functional Ability & Level of Safety Written Screening Schedule

Risk Factors

Referrals to Health Education

Advance Care Planning

# AWV Sample Workflow | Team Based Approach

 Identify a list of patients that are eligible for an AWV

Patient Identification

# Pre-Visit Planning

- Complete patient outreach via phone call or patient letter.
- Call the patient with an appointment reminder; provide HRA

- Review HRA; flag outstanding needs for the PCP
- Complete AWV

During the Visit

### After the Visit

- Follow up with patient to ensure follow-up for any outstanding services and referrals have been completed
- Bill for the AWV (add modifier as needed)



### Thank You



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