

# Salient Training Programs: Overview

Salient makes it impossible not to know what you need to know to make the best fact-based decision. From the most casual user to the most serious analyst; training is tailored to help each person improve the bottom line.

## Get the Most From Your Investment

To ensure that your company will get the most from your investment, Salient offers a variety of training options. A critical component in the process is Salient's Outcome Support Center of Excellence. Outcome Support works with clients to ensure that all users receive the knowledge and skills to make quality business decisions that directly impact performance outcomes. Our objective is to create a flexible, customized, mission-focused training program that is designed specifically to help you achieve your goals.

## Curriculum Development

Salient's Business Consultants will develop a customized curriculum and materials based on both the measures of success that were identified during the KPI process and our Best Practice Knowledgebase. We will develop a set of Bookmarks, Metrics, KPI's, Collections, Analyses and Training Material that will allow users to align their performance with management objectives.

## Mission-Based End User Training

A typical Mission-Based Training Program is tailored to each business role. Using the developed customized materials, individuals will receive "hands-on" training that will allow them to immediately utilize the UXT solution. It is recommended that class size is limited to 6 participants for more individualized attention.

### Topics Discussed:

- Comparative, Trend, Exception, etc.
- Use of Bookmarks
- Use of Collections
- How to Improve in My Job Today!

### Program Topics:

- Get the Most From Your Investment
- Curriculum Development
- Mission-Based End User Training
- "Train the Trainer" Training
- Webinars
- Technical Interface Training
- UXT System Administrator Training

### “Train the Trainer” Training

Do you have larger groups of users and designated internal training staff? We can work with your training team to develop a customized curriculum by providing the building blocks such as training materials and bookmarked performance views that are specific to each identified user role, and online Infoshare documentation for the Salient functions.

### Webinars

In order to ensure that learning is a continuous process Salient provides a series of Webinars on a variety of topics. These 2-4 hour sessions focus on advanced analytics, new functionality of the solution, or can be custom built to focus on your particular training needs.

### Technical Interface Training

For users who wish to become more technically independent, Salient offers a 5 day, hands-on training class focused on building and maintaining the Salient solution. Your technical development staff will learn to basic structure of UXT as well as how to define and modify the data within your system.

### UXT System Administrator Training

Detailed training for your new Salient Solution begins with a 1-day course for at least two individuals that will be involved setting up and maintaining your new system. This course covers the day-to-day details in which the System Administrator will be involved during the initial set-up and the on-going support and management of the UXT system and your users.

#### Topics Discussed:

- Comparative, Trend, Exception, etc.
- Use of Bookmarks
- Use of Collections
- Use Training Collaterals
- Use Training Scripts

#### Topics Discussed:

- Overview of the UXT development environment
- Salient Design Considerations
- Building the system
- Solution Change management

#### Topics Discussed:

- UXT System Overview
- Understanding the UXT Server
- The UXT Administrator Utility
- The art of data interfacing using Salient's Acquire program

### About Salient

Salient Management Company offers business and government a new solution for efficient management. Drawing on diverse data from multiple sources, Salient technology measures how business activity creates value, quality, financial efficiency, productivity, while the user interface eliminates barriers to using this knowledge for continuous process improvement.

Salient's technology platform is a super scalable, in-memory, system for automated scoring of value added by business activity. The user interface provides a graphical toolbox for interactive, stream-of-thought data mining, visualization, and root cause analysis. Overall, the technology enables people to evaluate process behaviors rapidly, eliminate waste, and continuously optimize outcomes.

Founded in 1986, Salient today serves more than 35,000 users in 53 countries. For more information, visit [www.salient.com](http://www.salient.com).

