

Sales Analyst

We are seeking a Sales Analyst to create content that guides the utilization of the Salient platform to address common business needs in consumer goods organizations. The Sales Analyst role is responsible for creating the drill-down investigative starting-points for clients who have invested in the platform to help them leverage the technology. This position has future growth opportunities within Salient in areas of consulting, training and sales depending on skills developed and areas of interest. This full-time position is located in Horseheads NY.

Qualified candidates should have:

- Analysis experience
- Visualization experience
- Presentation skills
- Strong attention to detail

Education/Experience

- B.S. preferred in Information Systems, Data Analysis, Visualization, UX Design, or Business Administration
- 1 – 3 years of professional experience focused on data analysis and visualization is strongly preferred

Primary Duties & Responsibilities:

- Develop expertise in Salient end-user technologies (Salient web, mobile and desktop applications)
- Develop expertise in how to apply Salient technologies to meet client business needs
- Develop and maintain storyboards and dashboards on client solutions and internal demo datasets
- Create detailed documentation cataloging business scenarios & capabilities for demonstration
- Define step-by-step methods to identify opportunities for improving profitability, increasing savings or efficiencies, and recommend next steps to remedy or further improve those areas
- Understand the common business needs and support the development of best practice templates by industry and function
- Study client data to identify opportunities for improvement and communicate those opportunities with fact-based explanations using the Salient technology platform
- Strive for continuous improvement of processes, quality, methods and documentation

Required Skills or Knowledge

- Experience in dashboards, data analysis and visualization
- Experience with HTML and CSS
- Experience with database technologies is preferable
- Must be strong in problem solving and scientific/mathematical thinking skills
- Ability to follow written and verbal procedures and instructions
- Ability to create organized and professional material
- Ability to perform in an environment with multiple projects and priorities
- Proficient in Microsoft Office including Excel and Power Point
- Willingness to experiment and learn new tools and technologies
- Ability to communicate clearly and effectively with others both verbally and in writing

Salient Corporation is proud to be an Equal Opportunity Employer.

All qualified applicants will receive consideration for employment without regard to race, color, religion, creed, sex, sexual orientation, marital status, military status, veteran status, age, national origin, citizenship, ancestry, disability, predisposing genetic characteristics, domestic violence victim status, or any other status protected by law.

In compliance with federal law, all persons hired will be required to verify identity and eligibility to work in the United States and to complete the required employment eligibility verification document form upon hire.