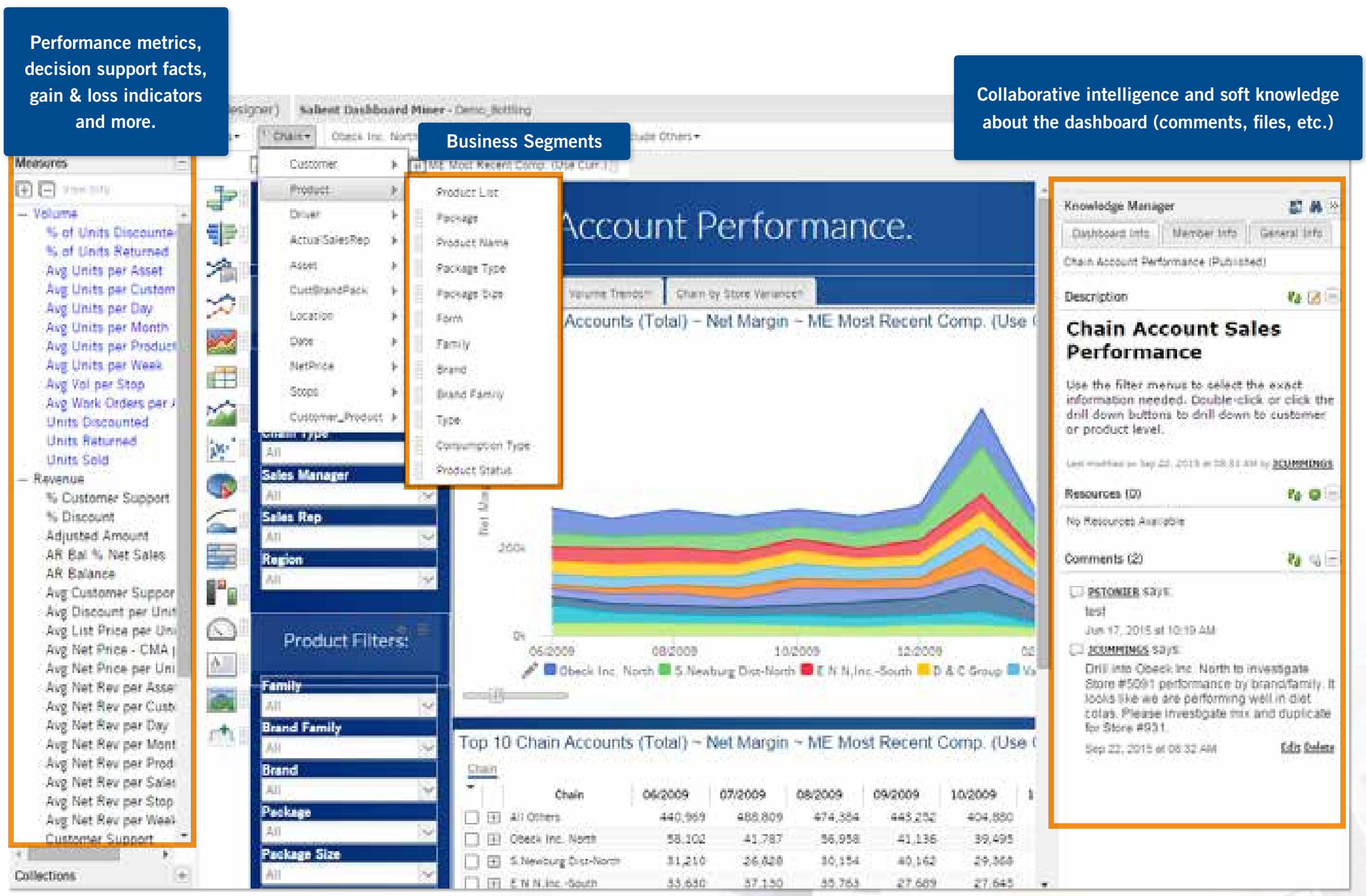
SALIENT® MANAGEMENT COMPANY

Salient Dashboard Designer 6.x

Training Guide

Salient Dashboard Designer

Salient Dashboard Designer enables your team to create interactive consolidated visualizations of decision support intelligence, in a browser for consumption from any computer or mobile device. The following document will guide you through the basics of setting up a dashboard to answer any question and then sharing it with other users.

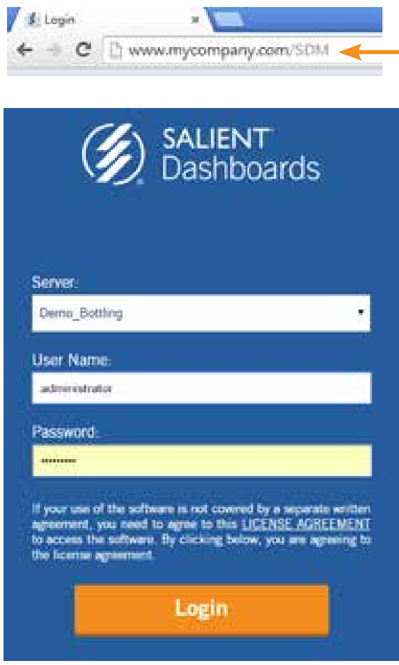


About the Solution

The Salient solution was designed to help managers align, measure and improve their organizations. It provides a logical, intuitive interface that enables visibility into performance feedback from daily activities.

Getting Started:
Logging In and Using the Portal

Browser Compatibility: Salient recommends Google Chrome™.

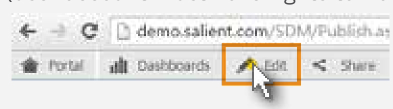


Your server can be set up with an address that is public or private. It can also be hosted by Salient or located within your preferred infrastructure location.

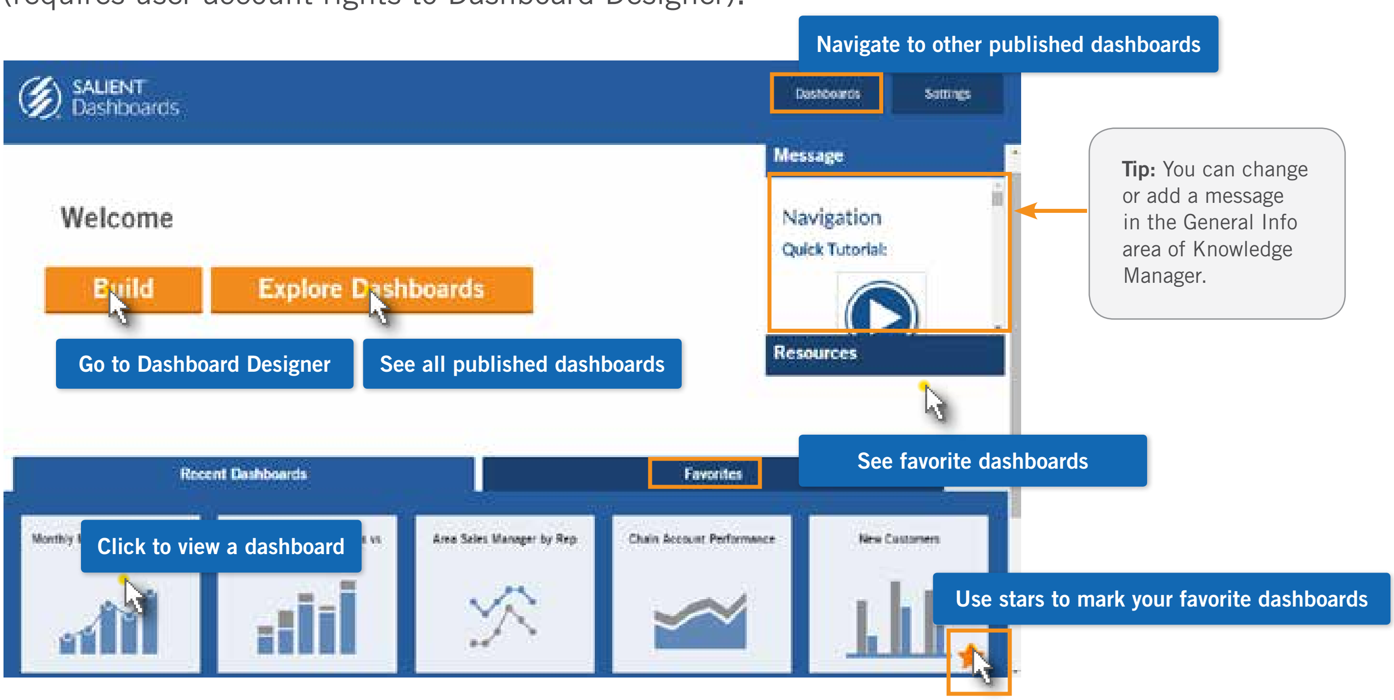
Additional Concepts:

In the portal, click Explore Dashboards or Dashboards/All to see all published dashboards organized by folder.

When viewing a dashboard, the Edit button opens that dashboard in Dashboard Designer so you can edit it (user account must have rights to Dashboard Designer).



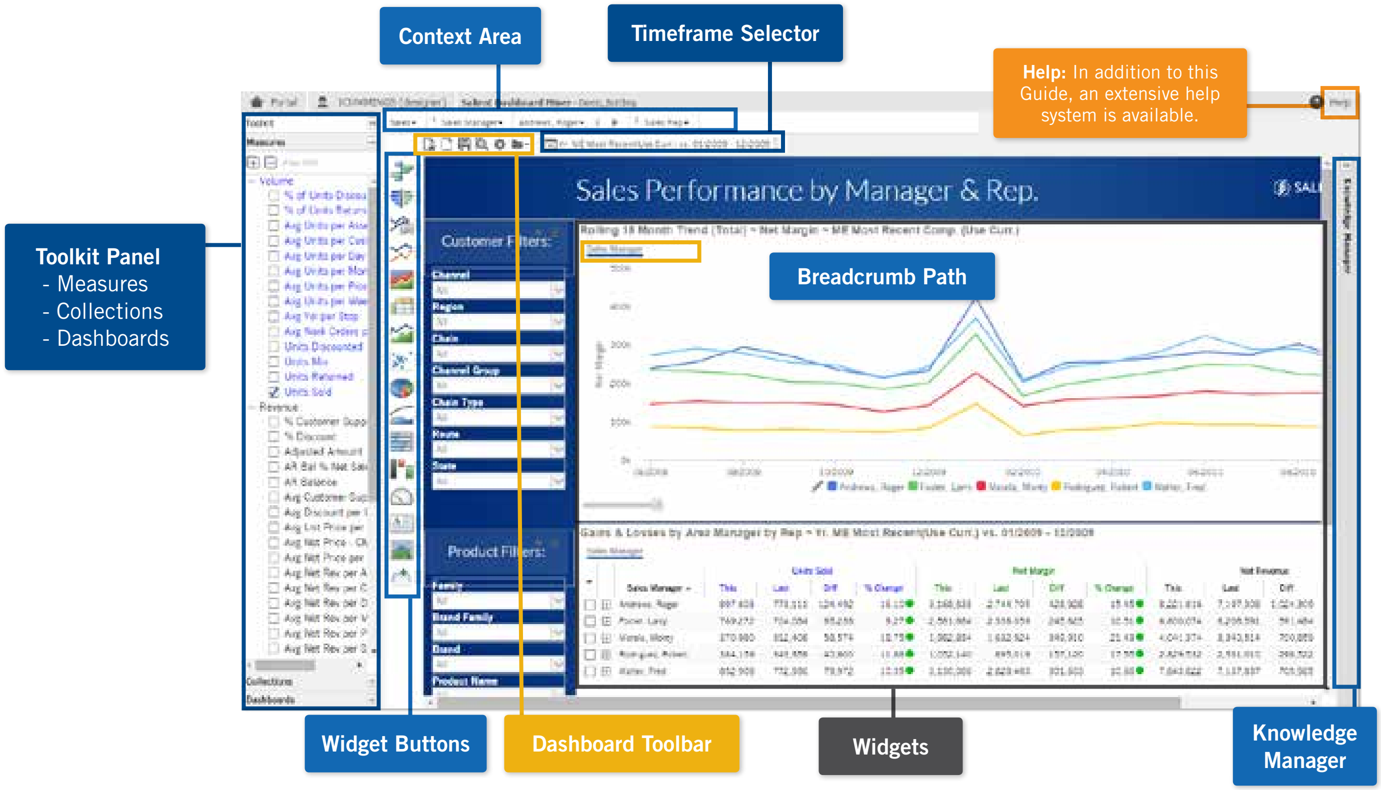
From the portal, access the building application by selecting "Build" (requires user account rights to Dashboard Designer).



Tip: You can change or add a message in the General Info area of Knowledge Manager.

Getting Started:

The Designer Screen



Initially, the builder may open to a blank canvas. Follow the next steps to create your first dashboard. We recommend saving a carefully designed dashboard as the "Home" view (see page 22) to easily use it as a template for additional dashboards.

Dashboard Viewer vs. Power Viewer

Dashboard Viewer and Power Viewer are both end-user, browser-based applications that let viewers log in, view, and interact with published dashboards. However, only users with Power Viewer licensing can do the following:

- Select measures (see Page 8).
- Use the breadcrumb path to change the attribute for grouping the data (see Page 11).

In this document, Dashboard Viewer and Power Viewer users will be referred to as Viewers unless specified otherwise.

Getting Started in 6 easy steps

1 Add Widgets

2 Add Measures

3 Choose the Context

4 Select the Time Frame

5 Customize

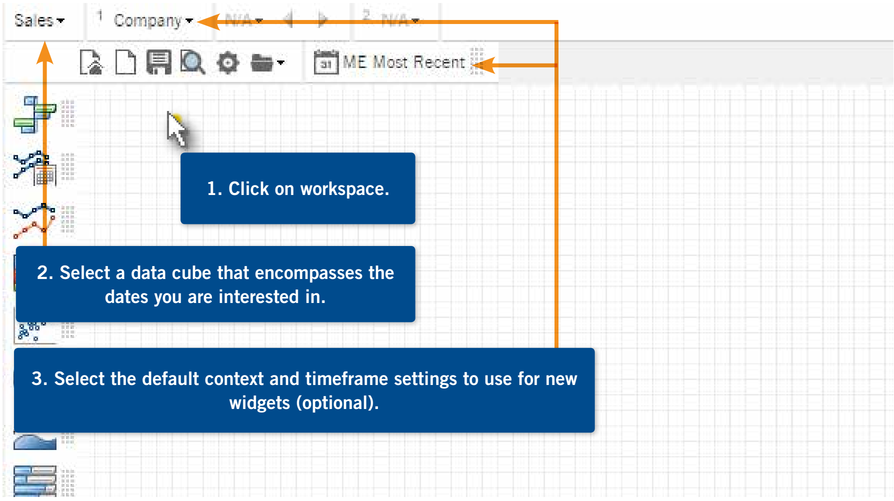
6 Save and Share

Most managers have a specific business situation that they want to address when they create or use a dashboard. By following these 6 logical steps, you will quickly and easily be able to create and share a custom dashboard with the exact information that you need.

Before Adding Widgets

Customize the workpace

We recommend that you select a data cube for the workspace before adding widgets, because workspace filters will only show data within this cube's date range (see Page 14). In addition, a new widget will use settings of the last selected workspace or widget.Therefore, you may want to select commonly-used settings, such as timeframe and context, for the workspace in orderly to easily apply those settings to new widgets.

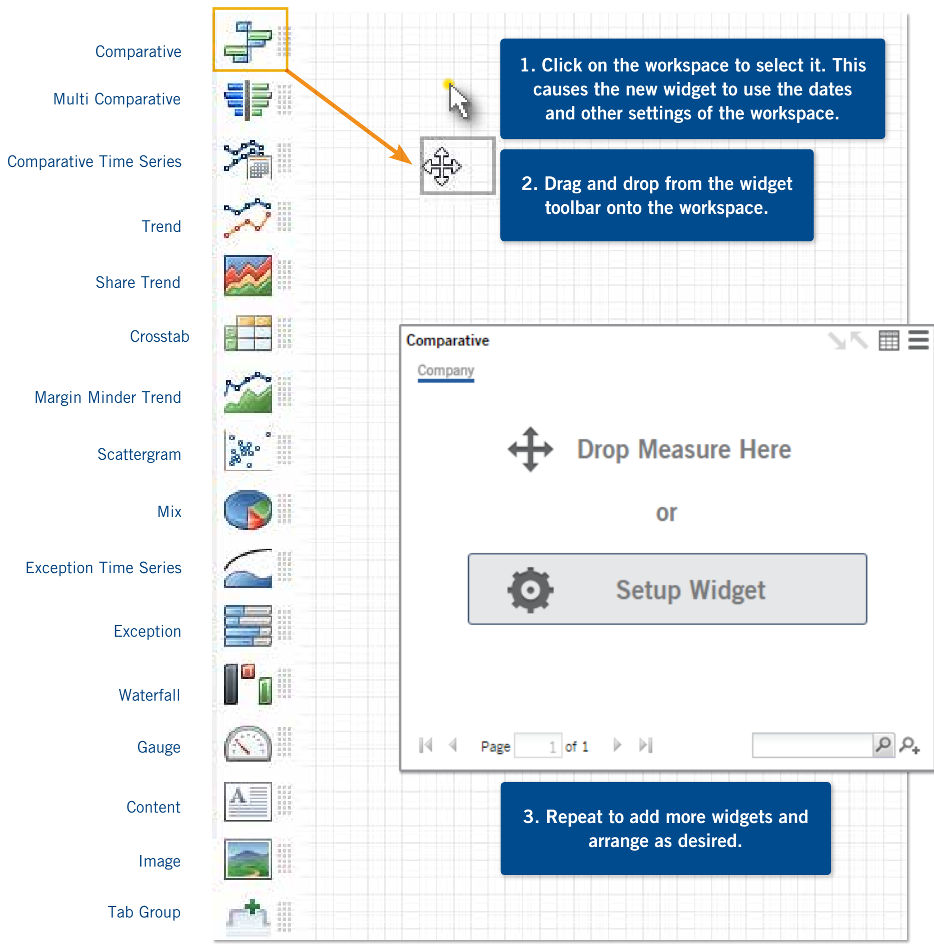


1 Add Widgets

Add widgets:

Make your widget selection based on the kind of question you have in mind.

See explanations of each widget type starting on page 25.

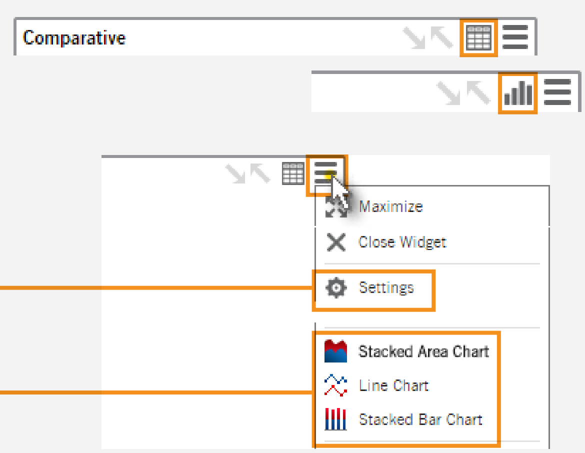


The initial widget is typically empty. You will add measures in the next step.

Tip: You can change the widget type after you add it by clicking on the widget title bar and then clicking the buttons of the desired widget type.

Tip: Click the corner to resize a widget. Click the widget title and drag to move a widget.

Additional Concepts:



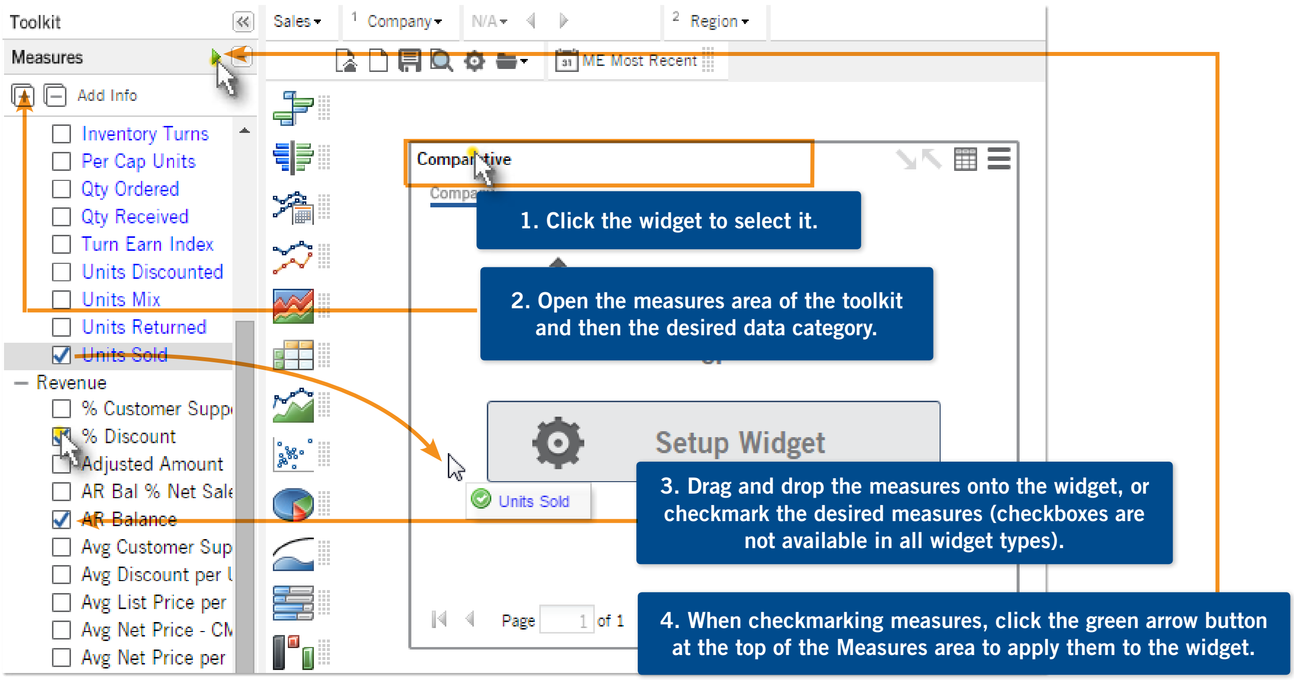
To switch between numbers and graph formats, click the numbers or graph button on the widget title bar (not available in all widget types).

To select from the available numbers grid formats (standard, swapped, etc.), click the options button, select Settings, and then go to Numbers Grid settings.

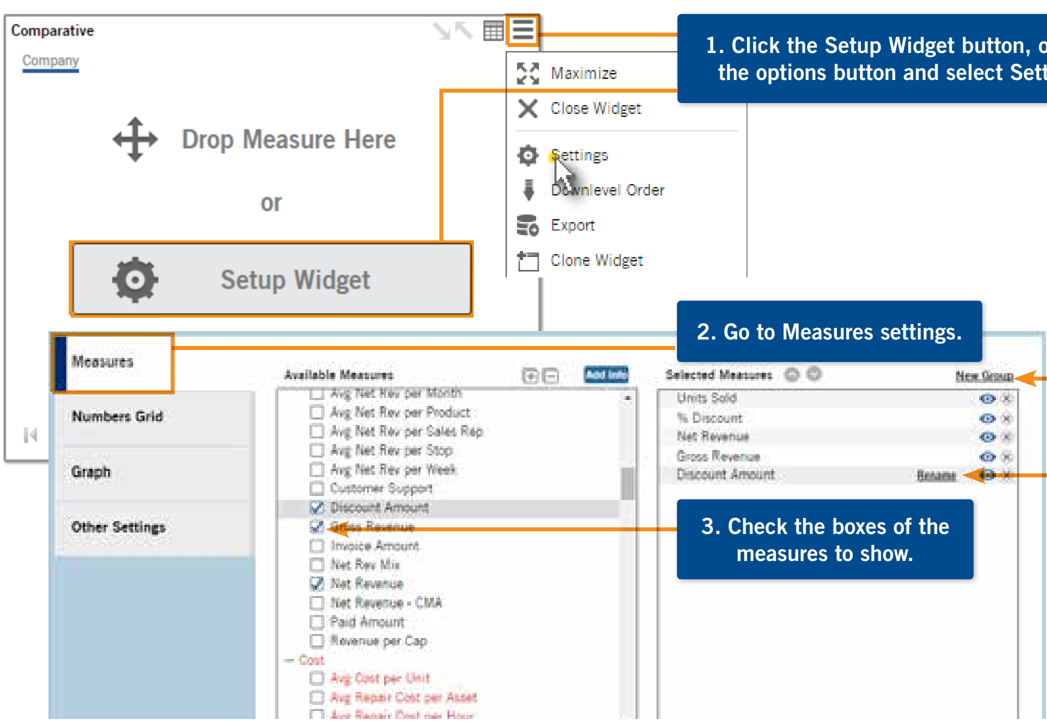
The options button on the widget title bar also lets you select from available graph options.

2 Add Measures

Option 1: Measures tree



Option 2: Measures settings

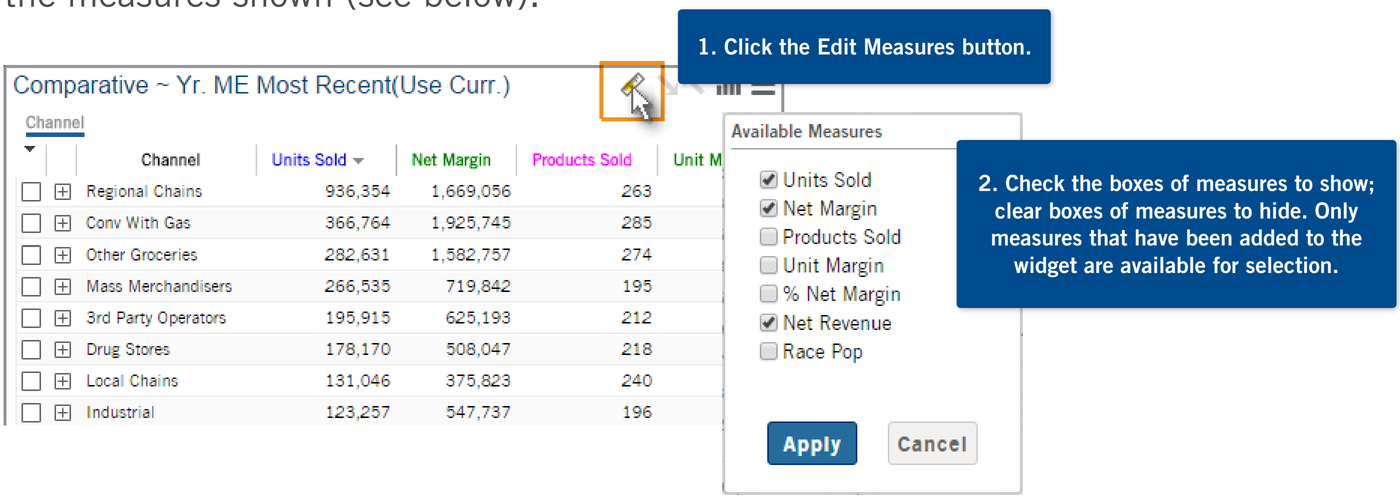


Tip: The measure settings let you create groupings of measures and change the display name of a measure.

2 Add Measures Continued

Show/hide measures:

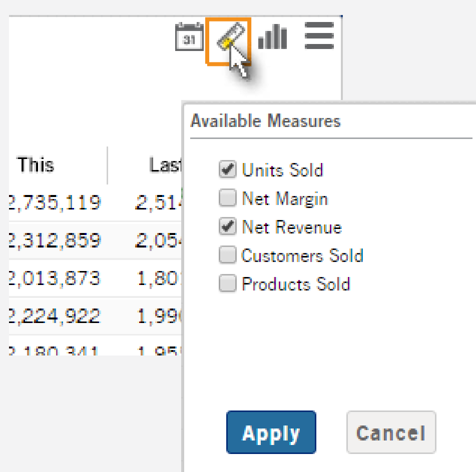
You can select the default measures to show when the viewer opens the dashboard (i.e., hide all other measures). For example, you might add several measures and then show only a few "start-up" measures. Power Viewer users will be able to change the measures shown (see below).



Measure selection in Power Viewer:

Power Viewer users can show or hide any of the measures that have been added to the widget.

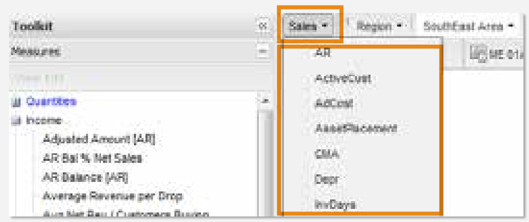
Dashboard Viewers without Power Viewer licensing do not have this capability.



2 Add Measures Continued

Additional Concepts:

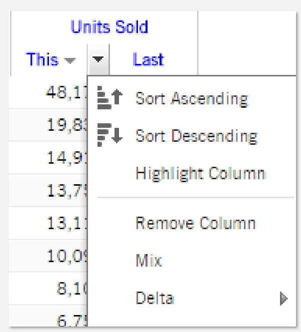
If you don't see the desired measure in the Measures tree or Measures settings, you may need to change the data cube using the drop-down menu in the Context area. The timeframe and other aspects of the Context (see Step 3) may also affect the available measures.



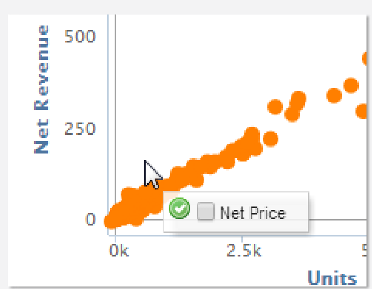
To delete or hide a measure, click on the measure in the legend and select an option. This is not allowed in all widgets.

To hide a measure in the corresponding graph, place your cursor over the column header and click the toggle button that appears.

To delete a measure column, add percent change and difference (i.e. Delta), add mix, highlight, or sort, click on the column drop-down arrow and select the desired option.

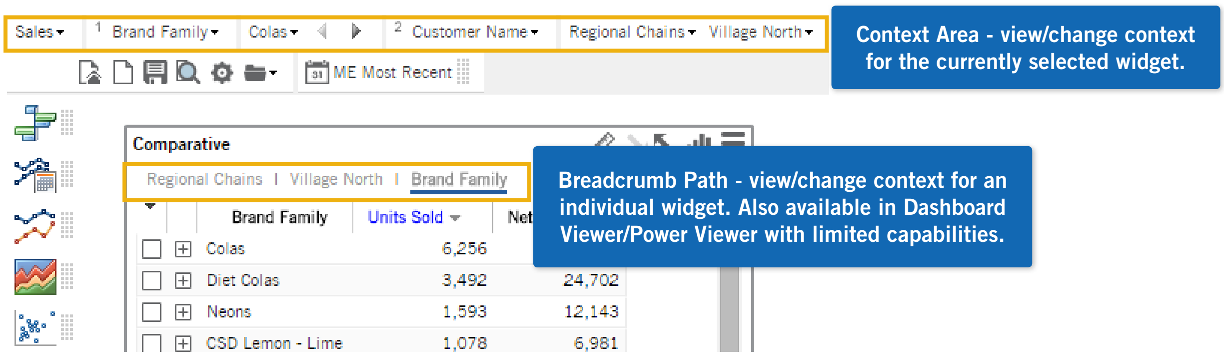


For widgets that only show one or two measures at a time, you can drag a new measure onto the widget to replace the previous one.



3 Choose the Context

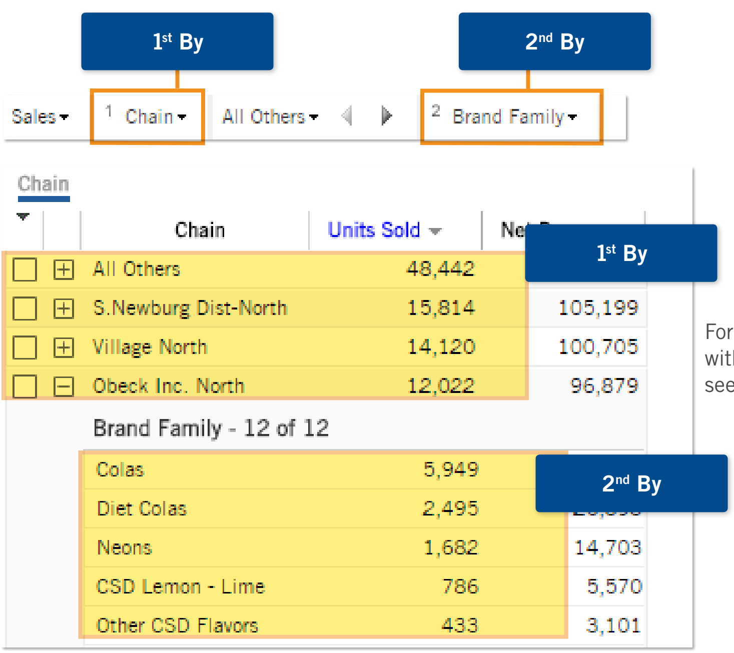
You can choose the context to select the particular subset of data you are interested in and how that data is grouped.



Select how to group the data.

Group By:

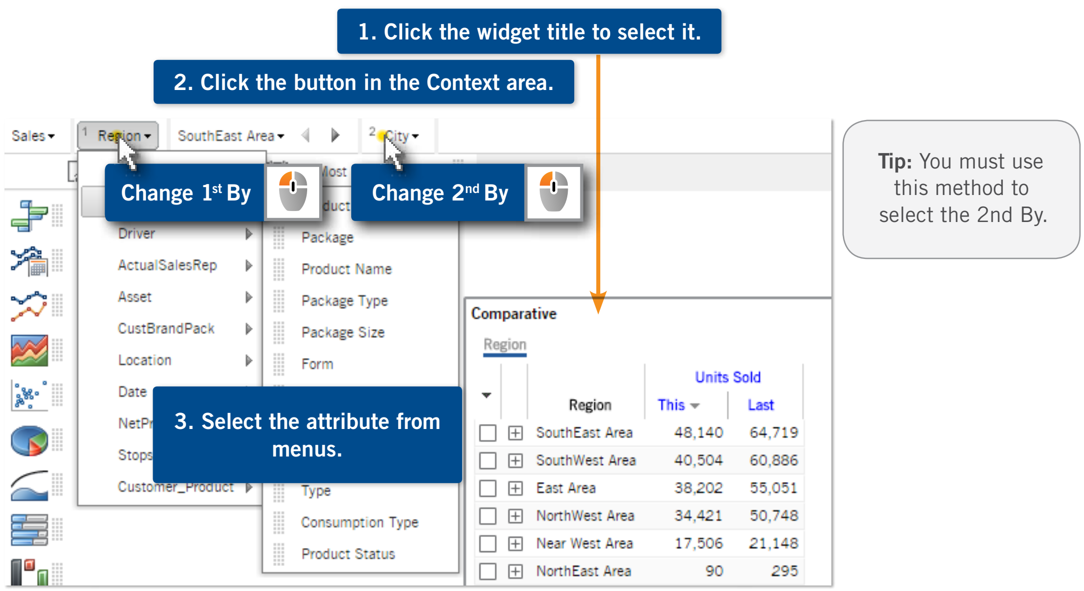
The By (1st By) dimension controls the groupings shown.
The 2nd By is what one would see next when expanding an item or drilling down.



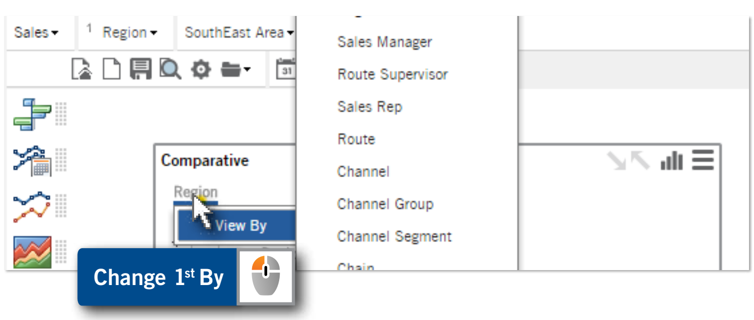
For example, data is grouped **By** chain with the ability to expand any chain to see brand/families within it.

3 Choose the Context Continued

Option 1 for choosing the By: Context bar

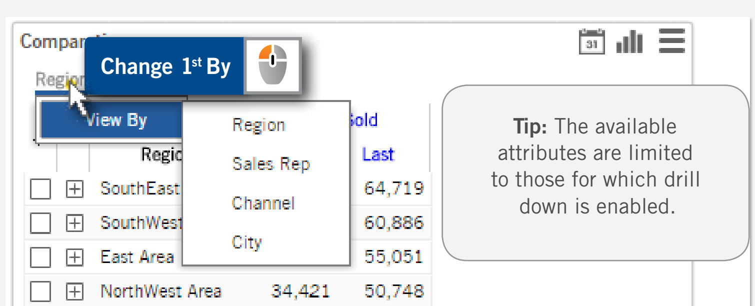


Option 2 for choosing the By: Breadcrumb path



Changing the By in Viewer

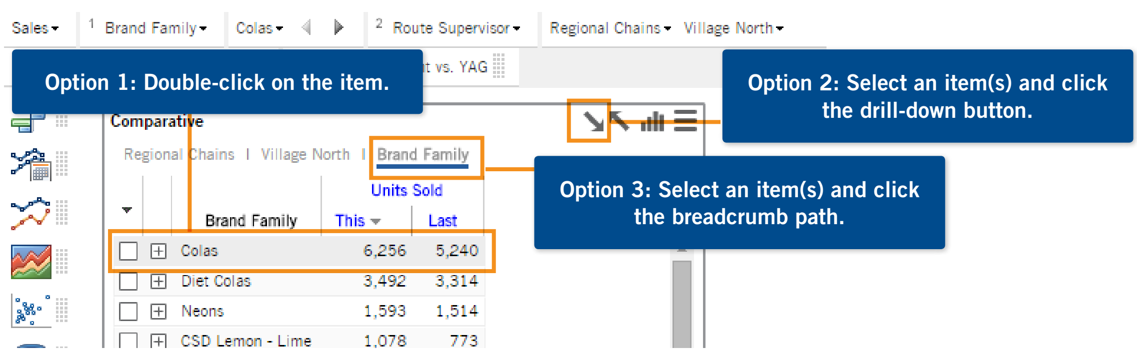
Viewers can change the By using the breadcrumb path if drill-down is enabled (see instructions on Page 13) and they have Power Viewer licensing.



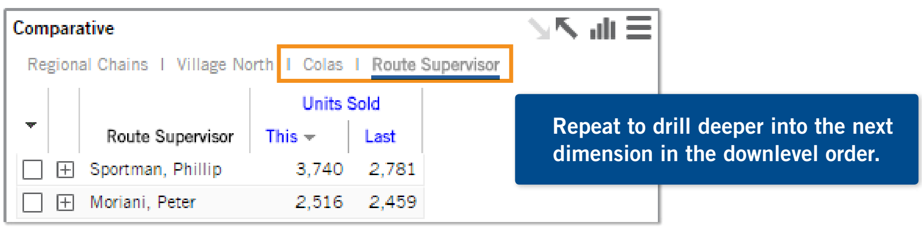
3 Choose the Context Continued

Drilling down within a dashboard

Narrow down to the exact piece of information needed within a widget/dashboard.



The "drilled" view shows data for the selected member(s) grouped according to what was previously the 2nd By. The widget type, format, measures, etc., remain the same.

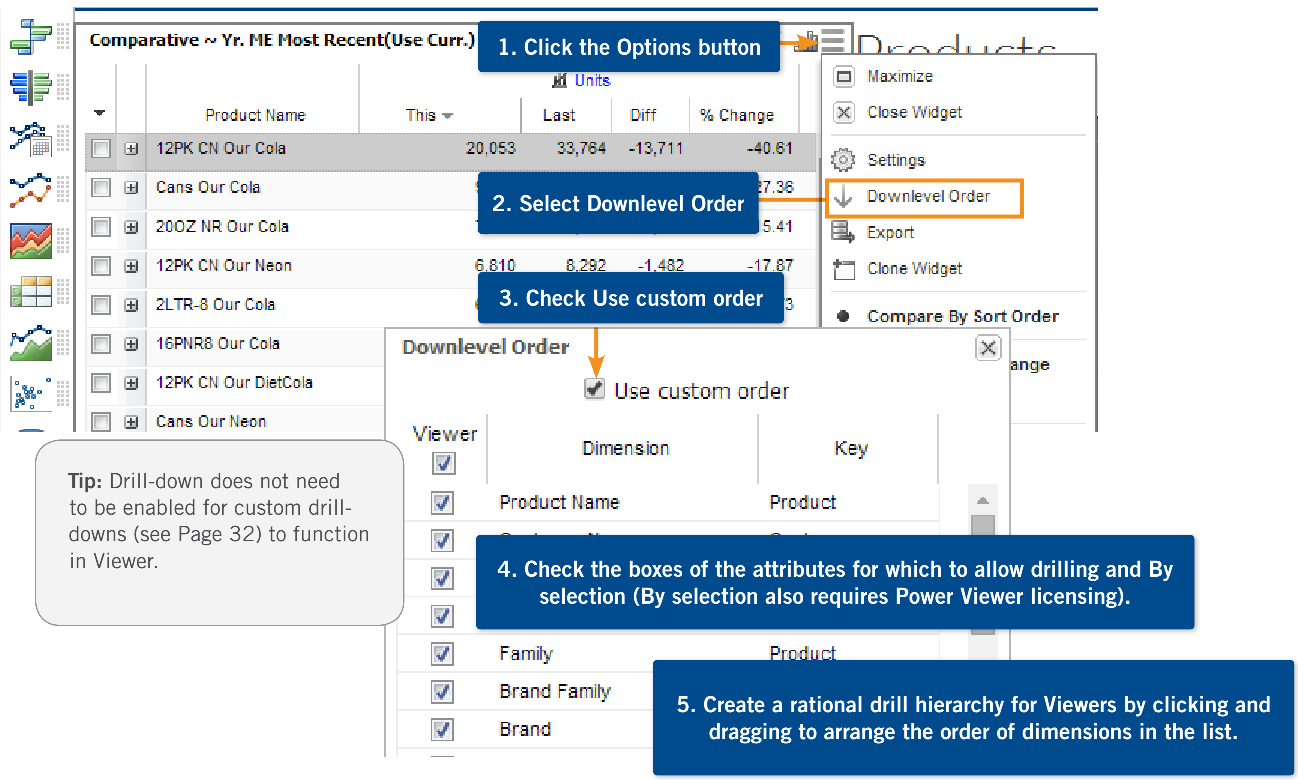


Custom drill-downs

See "Advanced Concepts" for information about custom drill-downs, which allow users to drill to through dashboards that utilize different pre-configured settings, such as widget type, measures, sort order, date settings, etc.

3 Choose the Context Continued

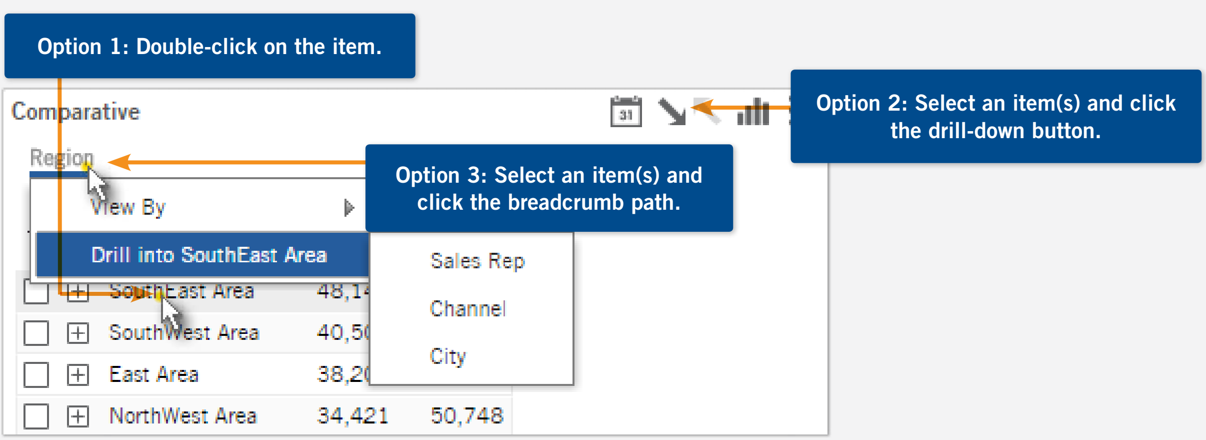
Enabling drill-down (within a single dashboard) and By selection for Viewers



Tip: Drill-down does not need to be enabled for custom drill-downs (see Page 32) to function in Viewer.

Drilling down in Dashboard Viewer/Power Viewer

If a custom drill-down is enabled, drilling using any of the following methods takes the viewer to the next dashboard in the drill-down. Otherwise, drilling takes the viewer to a filtered view within the same dashboard. Drill-down must be enabled (see above) for users to be able to drill within a dashboard.

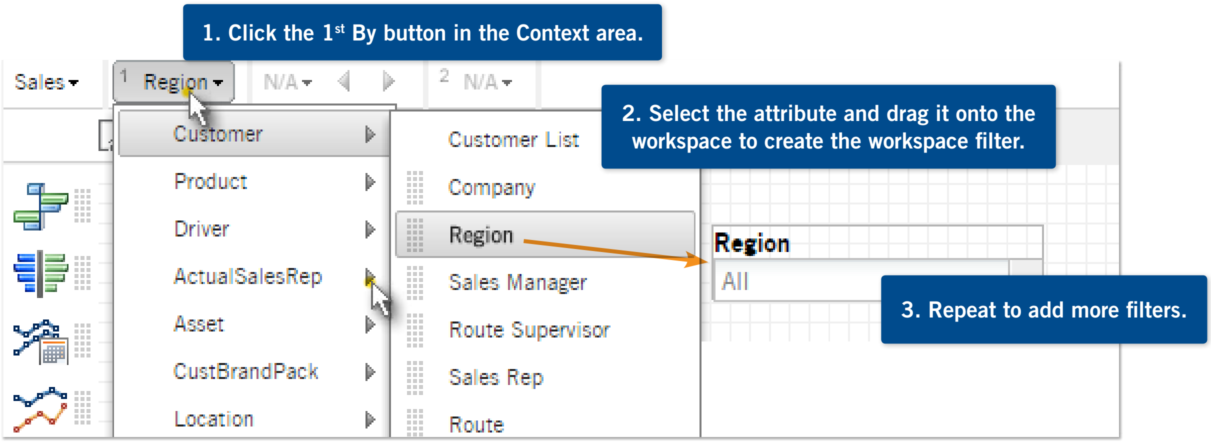


3 Choose the Context Continued

Workspace Filters:

Provides interactive filters so that Viewers can very easily filter the data from a number of common selections you choose to provide them. By default, the filter selections affect all the widgets in the dashboard.

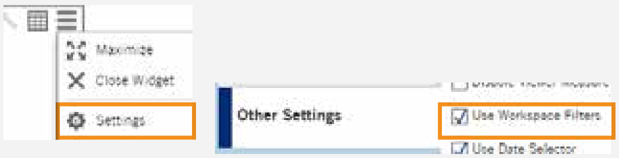
To add workspace filters:



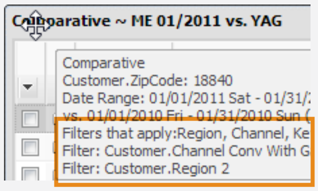
Workspace filters in Viewer

Additional Concepts:

In Other Settings, you can enable or disable workspace filters for any widget.



Place your cursor over the widget's title bar to see which workspace filters affect it.

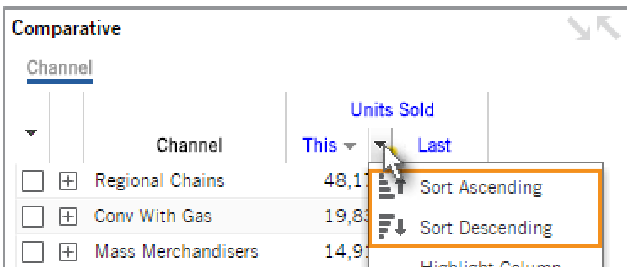


A workspace filter only lists members within its automatically assigned date range, which includes dates between the earliest and latest dates of all of the dashboard's widgets <u>and</u> within the date range of the workspace's data cube (see Page 5).

3 Choose the Context Continued

Sort:

The dashboard will "remember" your sort after saving, and display members in that order; therefore, we recommend setting a rational ranking before saving.



Place cursor over column by which to sort, click drop-down arrow, and select a sort option.

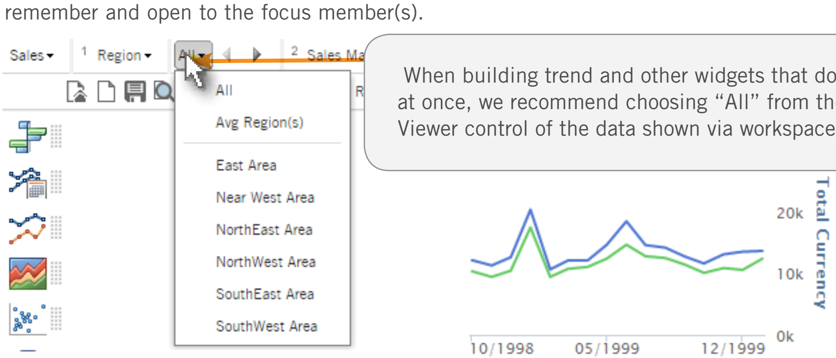
Focus:

The focus is the grouping or "member" you are focused on and ready to drill down into.

The following widgets compare the focus to other groupings: Comparative, Share Trend, Mix, Exception. These types of widgets reset to the first member (based on the sort) when opening a saved dashboard.

Region	Units Sold This	Units Sold Last
SouthEast Area	48,140	64,719
SouthWest Area	40,504	60,886
East Area	38,202	55,051
NorthWest Area	34,421	50,748
Near West Area	17,506	21,148

The following widgets aggregate data for all members, show the average of all members, or only show the focus member (i.e. filter out all others), depending on the option selected: Comparative Time Series, Trend, Scattergram, Exception Time Series, and Gauge. These types of widgets remember and open to the focus member(s).



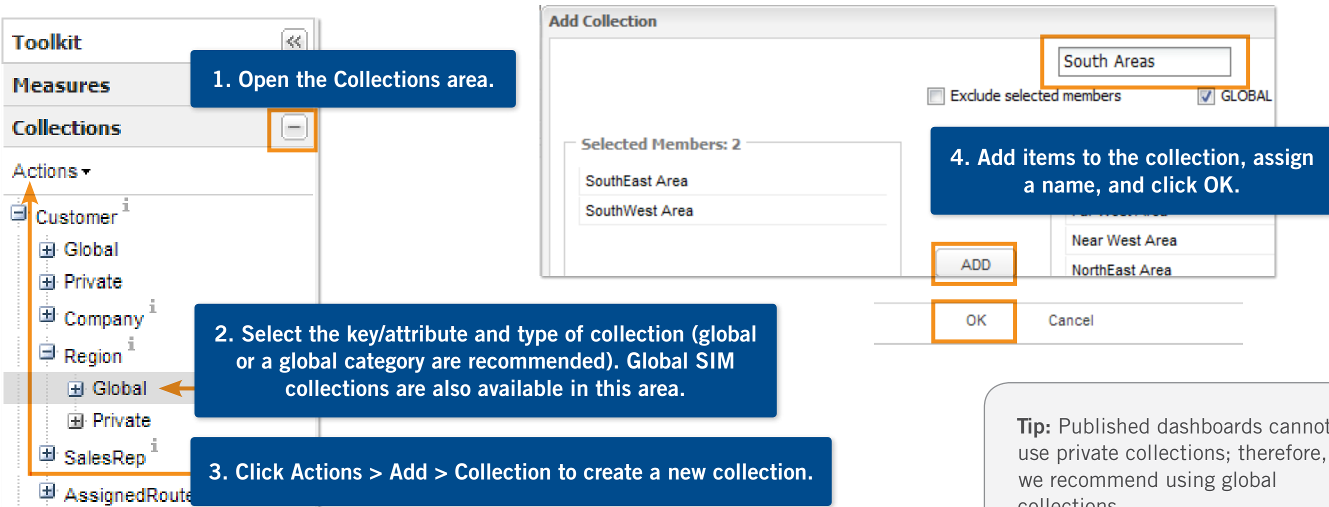
When building trend and other widgets that do not compare multiple members at once, we recommend choosing "All" from the focus area; therefore, giving the Viewer control of the data shown via workspace filters.

3 Choose the Context Continued

Collections:

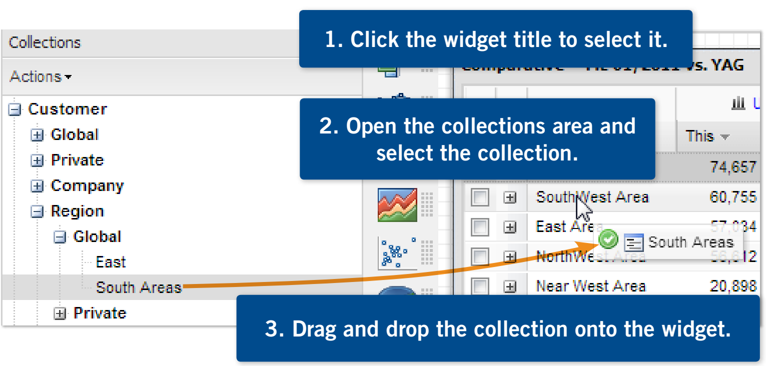
Let you lock the content down to show data for customized sets of members. Create your own collections in Dashboard Designer and/or use global collections created in SIM.

Modify or create collections:



Tip: Published dashboards cannot use private collections; therefore, we recommend using global collections.

Filter the data in a widget by a collection:



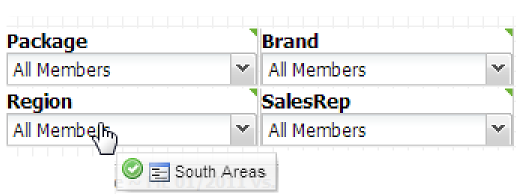
Collections in Viewer

Users cannot change collections, but can place their cursor over the widget title bar to see which collections are on.

Filter the data in multiple filters and widgets by a collection.

Perform the same steps as above but apply the collection to a workspace filter.

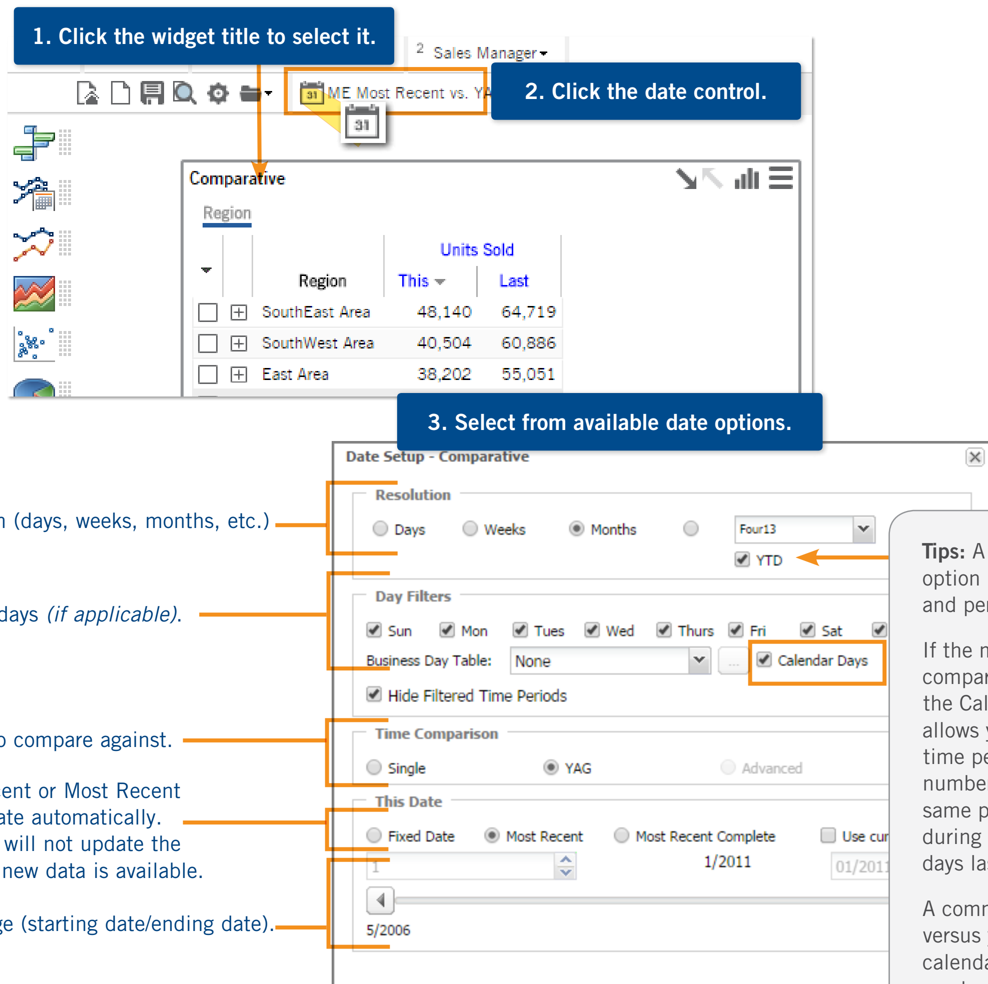
All applicable workspace filters and widgets in the dashboard will use the collection as a filter.



4 Select the Time Frame

Select the default time frame for each widget.

Choose a date range to display when the Viewers first open the dashboard. By default, Viewers will be able to change the date range if they wish as discussed on the next page, but a “starting point” provides a commonly used date range that updates nightly.



Set the resolution (days, weeks, months, etc.)

Filter on certain days *(if applicable)*.

Select a period to compare against.

Choose Most Recent or Most Recent Complete to update automatically. The Fixed option will not update the date range when new data is available.

Set the date range (starting date/ending date).

Tips: A year to date (YTD) option is available for months and periods.

If the month you are comparing isn't complete, the Calendar Days option allows you to compare the time period to an equivalent number of days during the same period (e.g., 15 days during this month versus 15 days last month).

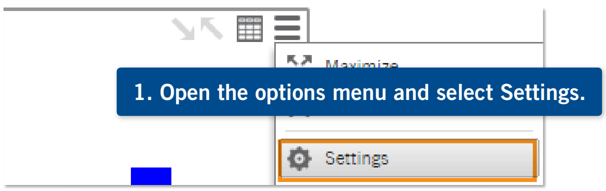
A common selection is YTD versus year ago (YAG) with calendar days chosen and the most recent timeframe for nightly updating.

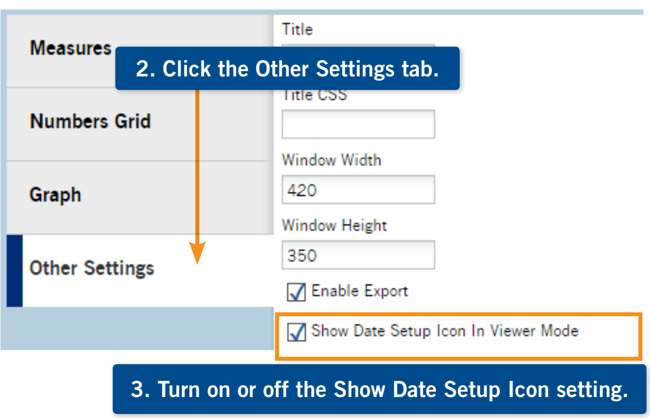
4 Select the Time Frame Continued

Enabling and disabling date selections in Viewer

By default, the Viewer can change the date of each widget using a date icon and the Date Setup area. If you wish, you can turn off this capability for any widget.

To enable/disable the setup date icon for Viewers:

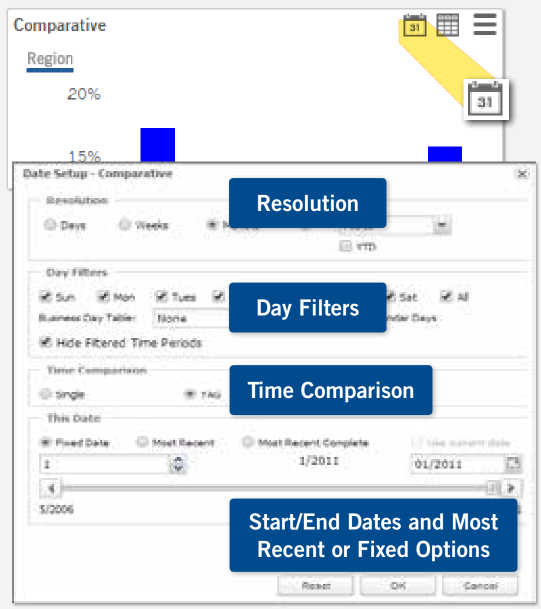




Date setup in Viewer

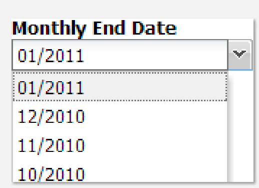
If the date setup icon is enabled:

The Viewer can click the button to access a variety of date range options for the widget.



Additional Concept:

An end date selector is another option for allowing the Viewer to select or "shift" the dates of widgets in the dashboard. See "Advanced Concepts" for more information.



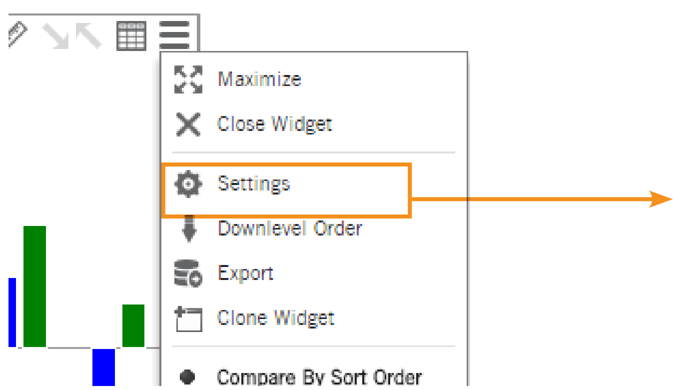
5 Customize

Widget options menu

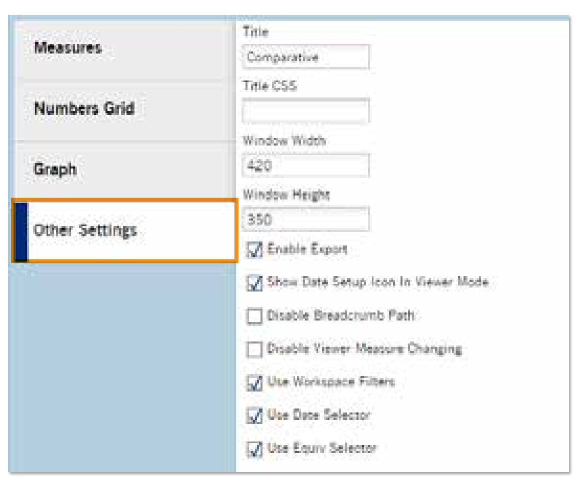
Click the options button to open a menu that allows you to change the format, allow drill-down, export, and more.

Widget settings

On the options menu, select Settings and then select a tab: Measures, Numbers Grid, Graph, or Other Settings. (See Page 7 for information on Measures settings.)



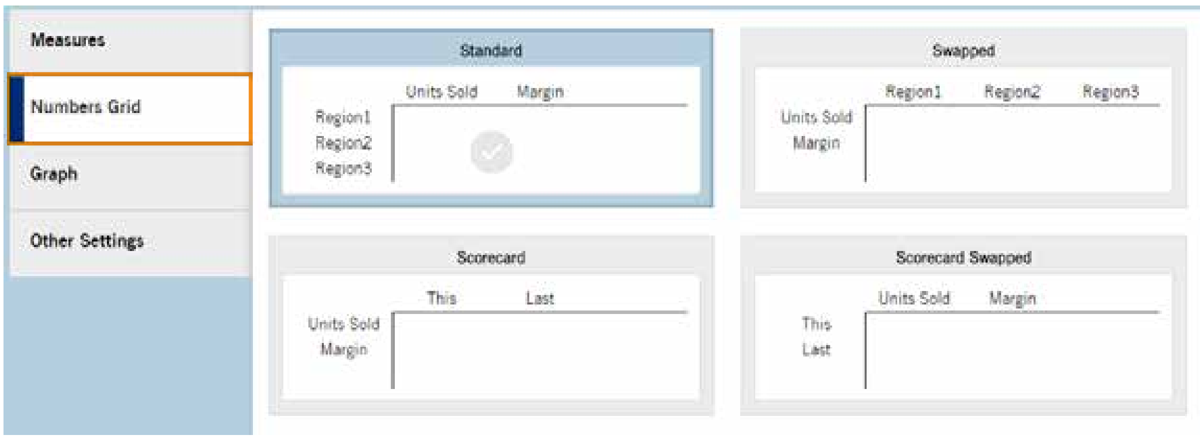
Other Settings: Change the widget title, enable/disable exporting, enable/disable date selection, turn on/off workspace filters, and more.



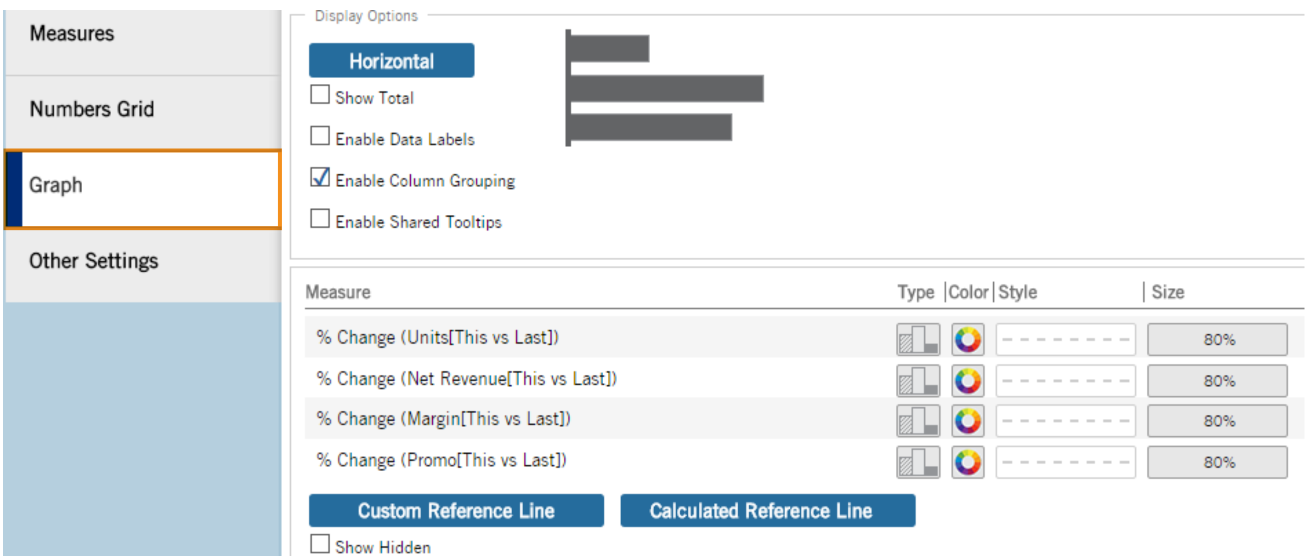
5 Customize Continued

Widget settings (continued)

Numbers Grid Settings: Select a layout for a numbers grid. For example, swap rows and columns. Available options depend on the type of widget.



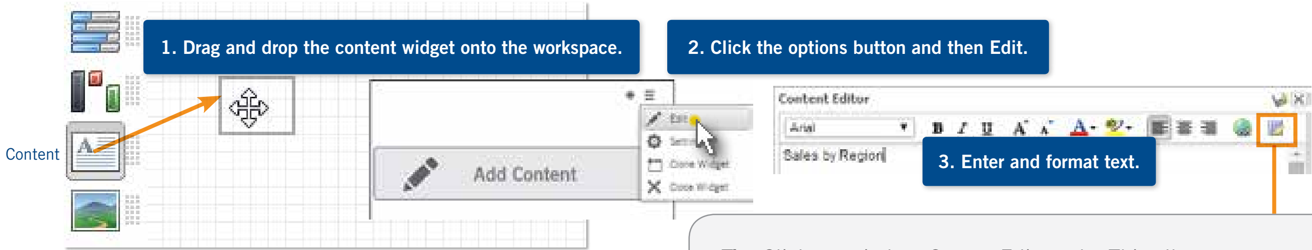
Graph Settings: Customize the lines, bars, etc. in the graph by changing their colors, thickness, style, and more. Turn on data labels. You can also add reference lines as explained in “Advanced Concepts.”



5 Customize Continued

Dashboard title

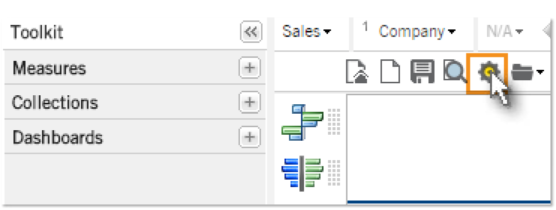
Optionally, add a content widget to show a dashboard title or description.

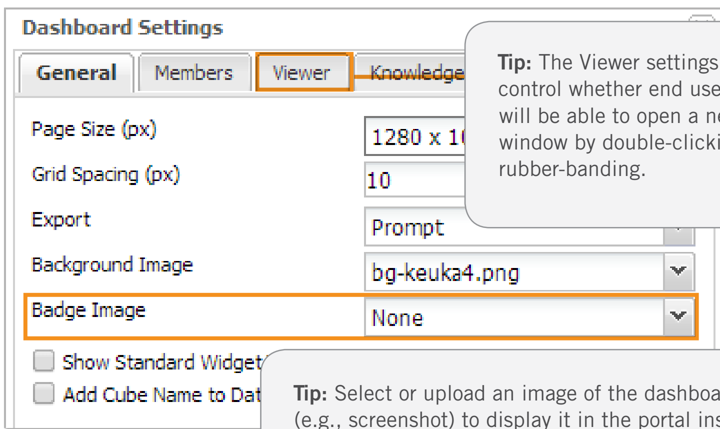


Tip: Click to switch to Source Edit mode. This allows you to enter HTML code and embed web content such videos and web pages.

Dashboard settings

Click the dashboard settings button to change settings for the entire dashboard.



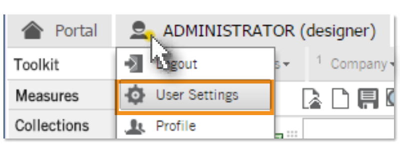


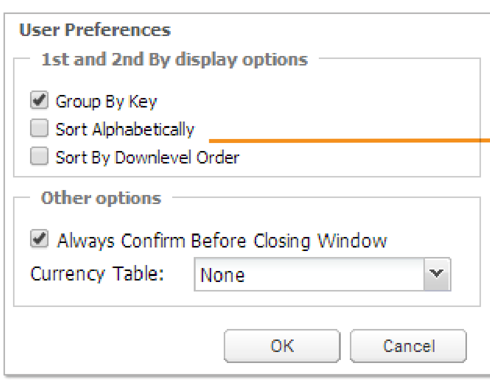
Tip: The Viewer settings control whether end users will be able to open a new window by double-clicking/ rubber-banding.

Tip: Select or upload an image of the dashboard (e.g., screenshot) to display it in the portal instead of the default badge image.

User preferences

Click the user name at the top of Dashboard Designer and select User Settings.

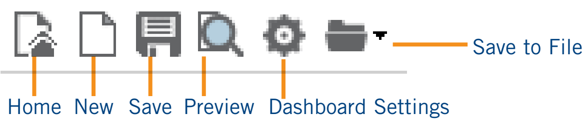




These preferences control how the 1st and 2nd By menus organize the available attributes.

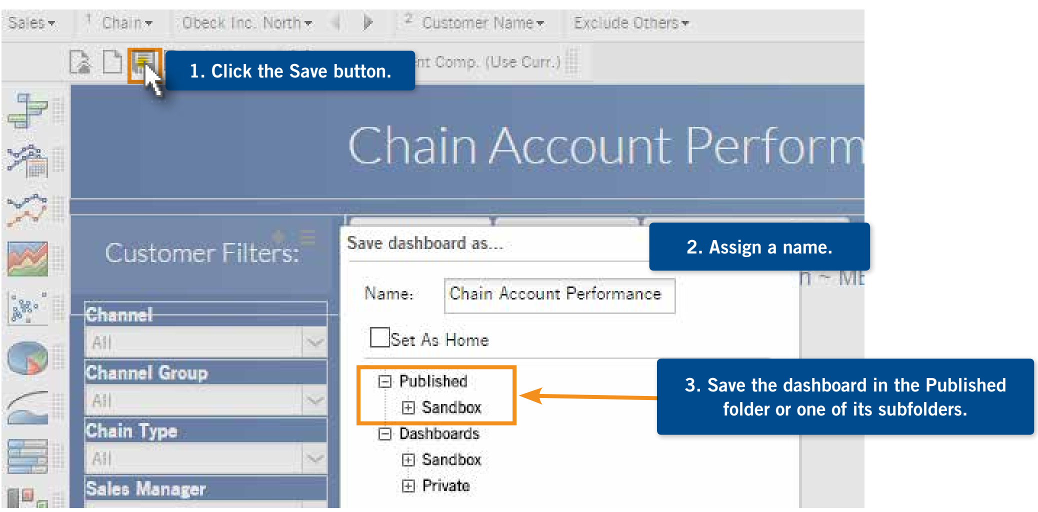
6 Save and Share

Save and publish dashboards to allow Viewers to access them.



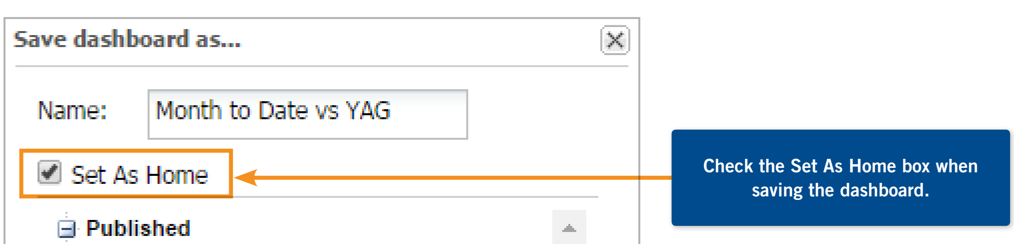
Save and publish a dashboard

You can save and publish a dashboard in one step. Only published dashboards are available to Viewers.



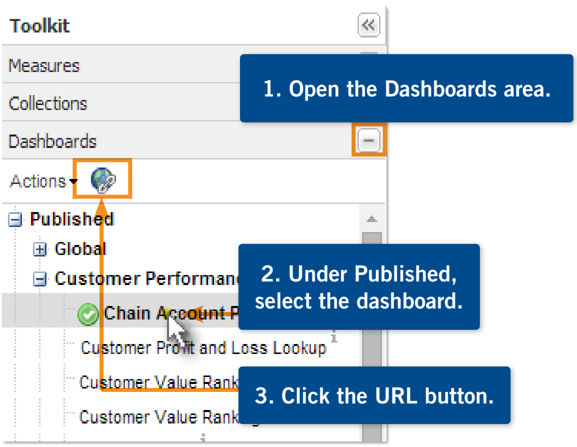
Set the Home view

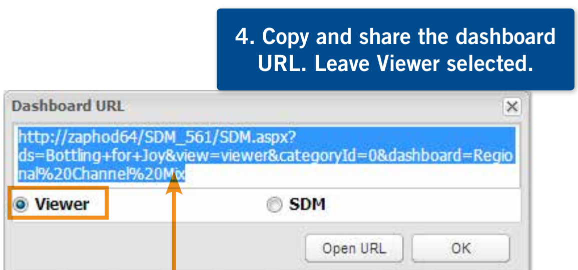
We recommend saving a carefully designed dashboard as the “Home” view so that you can easily use it as a template for additional dashboards.



6 Save & Share Continued

Share the URL of the published dashboard





Tip: It is important to use this hyperlink for any manually linked directory pages; the landing page after the page loads will display a different address that is not the true address of the dashboard.

How Viewers can access published dashboards

Go to URL

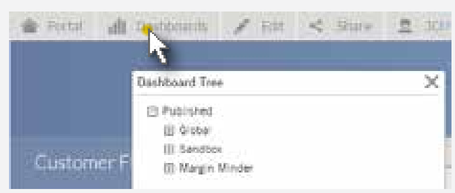
Viewers can go directly to the URL that you provide (see information on left) in order to view a specific dashboard.

Access from portal

Dashboards are automatically available to viewers in the portal as soon as you publish them (depending on user rights).

Dashboards menu

Dashboard viewers can navigate to published dashboards using the dashboards menu. This menu is located at the top of the viewer (if enabled in the dashboard's settings).



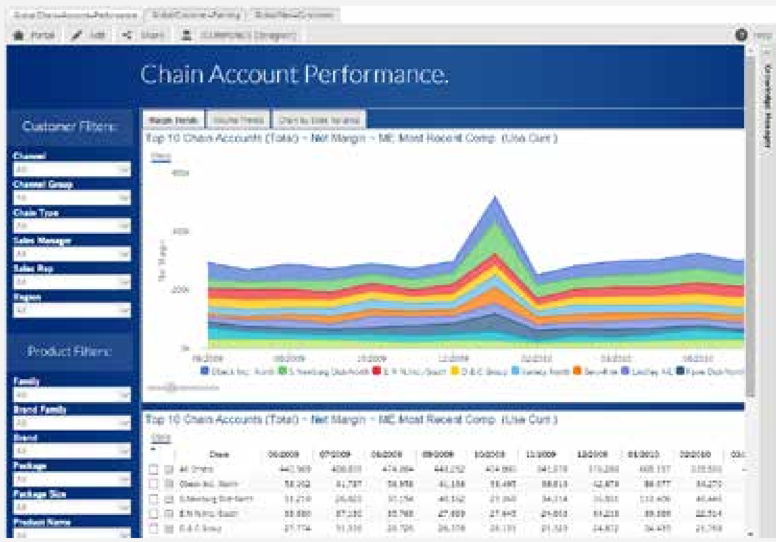
Salient Mobile app

Salient Mobile is a mobile app that optimizes viewing of published dashboards on touch-enabled mobile devices.

6 Save & Share Continued

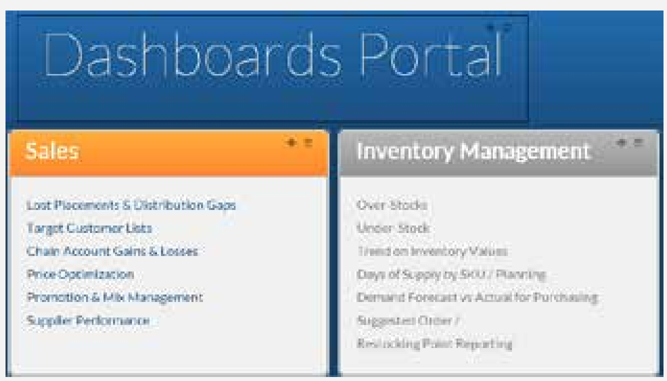
Additional Concepts:

Share multiple dashboards in a deck (see Independent tabs in Advanced Concepts).



Create a custom portal

Use content widgets to create custom links to the desired dashboards using the HTML editor.



Salient Mobile app

The Salient Mobile app must be installed separately. Contact Salient Management for more information. Once installed, Salient Mobile provides access to all published dashboards in a mobile app that is optimized for viewing on touch devices.

Widget Types

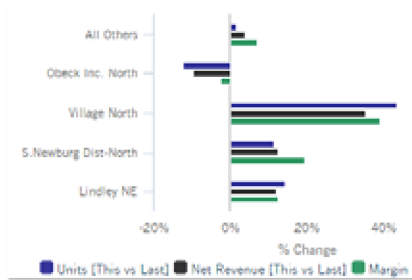
Comparative

A summary view that compares multiple groupings, showing percent change versus a previous timeframe or actual values.

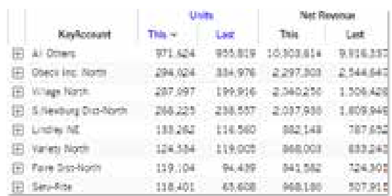
Example:

Compare volume, revenue, and margin for current year vs. prior year.

Clustered/Grouped Bar Graph (Actual Value or % Change)

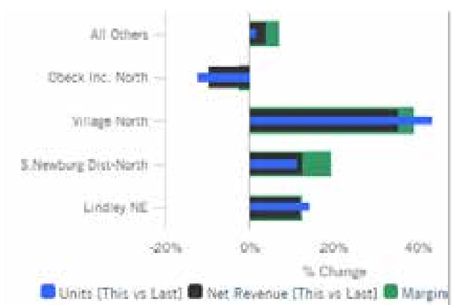


Numbers View



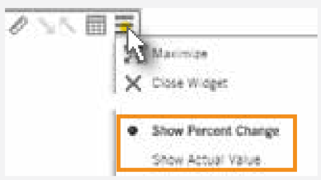
	Units		Net Revenue	
KeyAccount	This	Last	This	Last
All Others	971,624	955,819	10,303,614	9,916,337
Obeck Inc. North	294,024	334,976	2,297,303	2,544,647
Village North	287,097	199,916	2,340,250	1,306,428
S.Newburg Dist-North	268,225	238,557	2,037,938	1,809,946
Lindley NE	133,262	116,560	882,148	787,652
Variety North	124,334	119,005	868,003	833,242
Faire Dist-North	119,104	94,439	841,562	724,305
Serv-Rite	118,401	65,608	968,186	507,915

Overlapping Bar Graph (Actual Value or % Change)

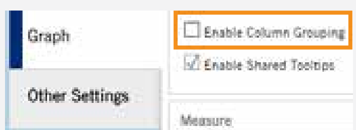


Tips:

- To switch between actual values and % change, click the Options button.



- To turn on an overlapping bar graph, open the Graph Settings and clear the Enable Column Grouping box.



- Then, adjust the bar widths so that the top bar is the thinnest.

Crosstab

A comparison grid that organizes data by two different attributes at once.

Example:

View revenue by package and brand.

Package	Our Cola	Our Neon	Our DietCola
12Pk Cn	39,190	9,741	10,896
2Ltr-8	19,385	5,708	5,047
6Pk Cn	16,179	6,430	6,714
20oz NR	9,550	6,098	2,971
16PNR8	8,152	2,374	3,036
24Oz NR	5,089	1,494	2,186
2Ltr-8Pa	3,233	1,183	1,052

Numbers View

Multicomparative-2

A summary view that includes two time comparisons: current month vs. the same month last year and year to date (YTD) vs. a year ago.

Example:

Compare volume and margin for current month and year vs. prior year.

	Month				YTD			
	Units		Margin		Units		Margin	
KeyAccount	This	Last	This	Last	This	Last	This	Last
All Others	85,033	113,756	480,336	627,770	85,033	113,756	480,336	627,770
Obeck Inc. North	27,440	38,732	97,778	132,605	27,440	38,732	97,778	132,605
S Newburg Dist-North	19,366	34,950	83,854	148,367	19,366	34,950	83,854	148,367
Village North	16,987	25,794	55,134	82,577	16,987	25,794	55,134	82,577
Variety North	11,135	16,280	28,436	40,384	11,135	16,280	28,436	40,384
Faire Dist-North	11,130	26,814	33,531	71,488	11,130	26,814	33,531	71,488
Serv-Rite	9,862	18,890	38,079	62,266	9,862	18,890	38,079	62,266
Lindley NE	8,294	11,698	25,639	37,606	8,294	11,698	25,639	37,606
V Northrup Co	7,028	8,132	25,095	29,333	7,028	8,132	25,095	29,333

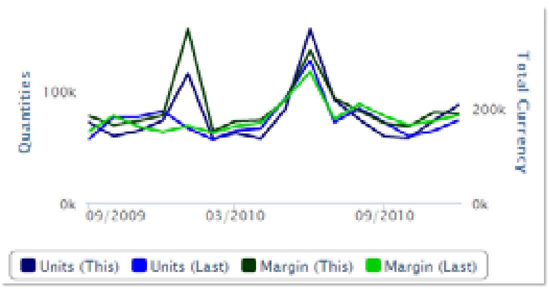
Numbers View

Comparative Time Series

Displays performance trends for multiple time periods.

Example:

Compare volume and margin for current year vs. prior year.



Actual Values (This and Last)

Numbers View

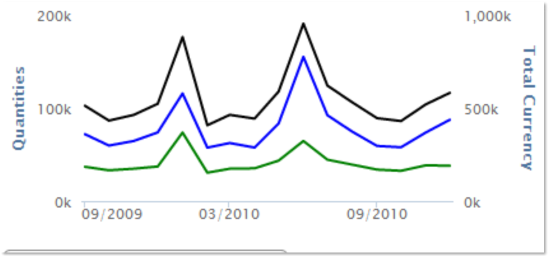
Percent Change

Trend

Displays performance trends for multiple metrics over a range of dates.

Example:

Volume, net revenue, and margin trends for an account by a specific product group.



Graph

Numbers View

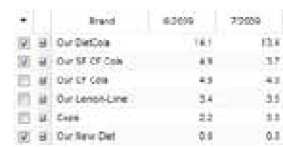
Share Trend

Compares performance trends for multiple members.

Example:

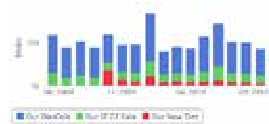
Identify cannibalization within a product category.

Stacked Area (Total)



Numbers View

Stacked Area (Percent)



Stacked Bar

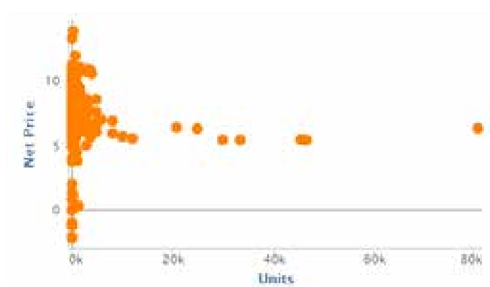
Line

Scattergram

Displays a matrix of any two measures to find outliers (e.g. customers).

Example:

Perform volume vs. price relationship comparison for all customers who purchased a product.



Graph

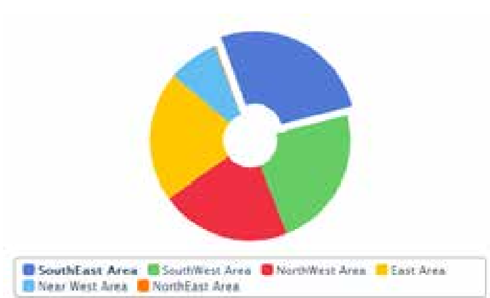
Numbers View

Mix

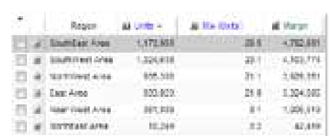
Displays comparable share performance.

Example:

Regional contribution to total volume.



Graph



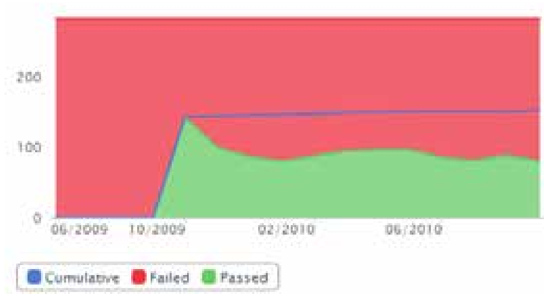
Numbers View

Exception Time Series

Displays trends of pass/fail tests (e.g. number of passing customers).

Example:

Customers buying a new product.



Graph

Numbers View

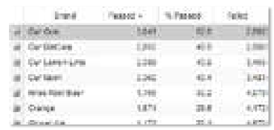
Exception

Display pass/fail information based on user-defined criteria.

Example:

Customer buy/no buy activity.

Graph



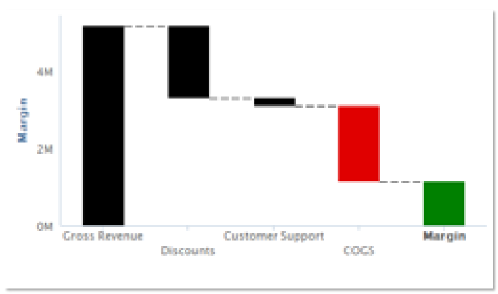
Numbers View

Waterfall

Displays a matrix of measures and their change for any two time periods or compared to budgets.

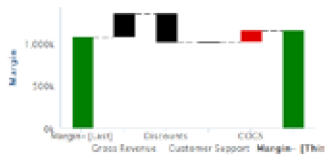
Example:

Chain store P&L activity detail.



Actual Value

Numbers View



Difference

Content

Lets you add titles, links, descriptions, embedded web content and more to a dashboard.

Example:

Add a dashboard portal to link to various related dashboards.

Image

Add an image by uploading or selecting from a corporate image library.

Example:

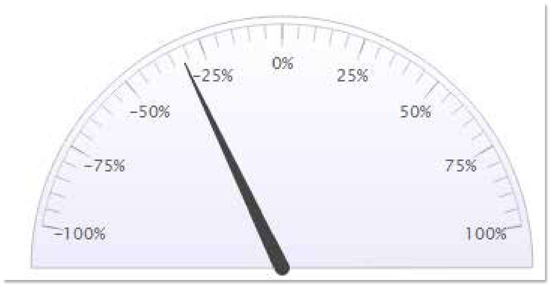
Add a custom logo to a dashboard.

Gauge

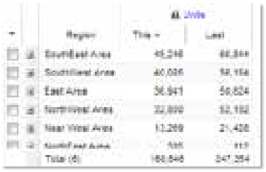
Displays a visual indicator of the percent change or value.

Example:

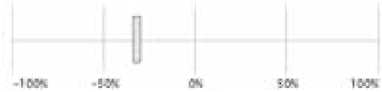
Percent change in volume since last year.



Speedometer



Numbers View



Linear

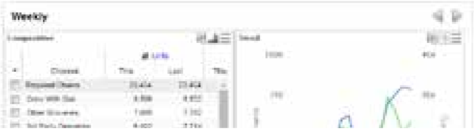
Tab Group

Provides a tabbed or carousel view of multiple groups of widgets within a dashboard, therefore, maximizing the use of screen space. See the following Advanced Concepts for more information.

Example:

Add tabs to show daily, weekly, and monthly data.

Tab

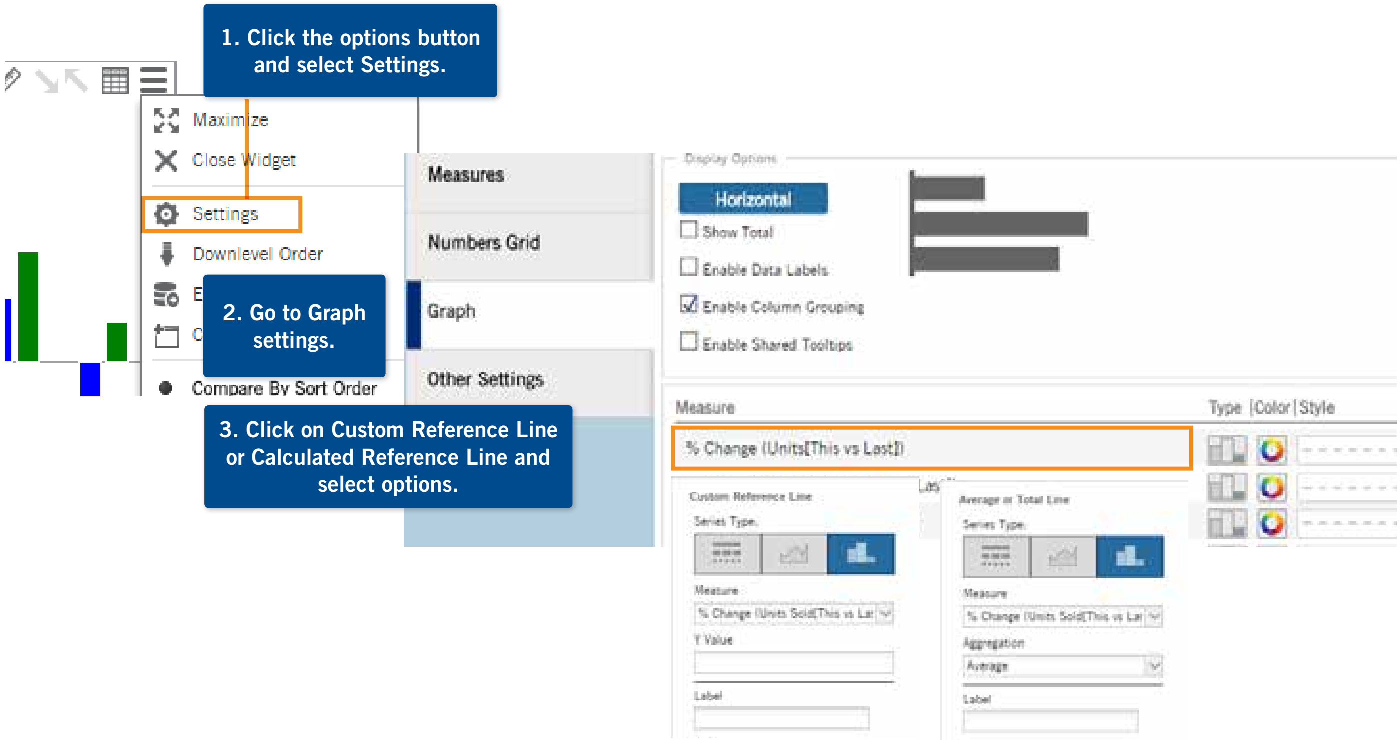


Carousel

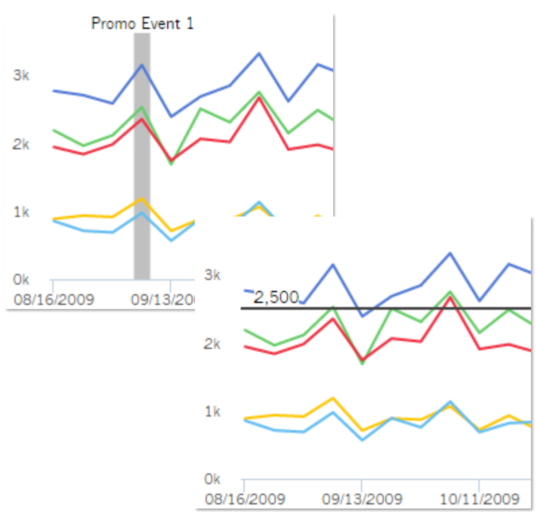
Advanced Concepts

Reference lines

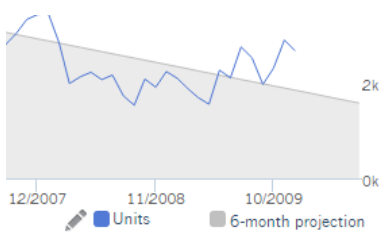
You can add custom or calculated reference lines to enhance graphs.

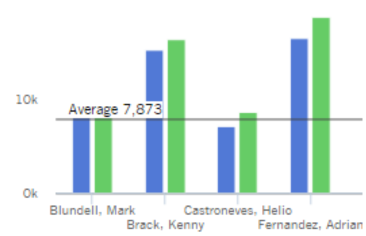


Custom reference lines: Show when data is above or below a threshold value or indicate important dates.



Calculated reference lines: Compare data to averages or totals; show cumulative results or moving averages/totals; make projections into the future.





Advanced Concepts

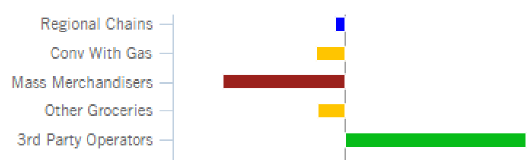
Highlighting

You can highlight data that falls above or below any threshold.

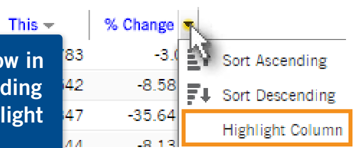
In numbers:

Channel	This	% Change
Regional Chains	57,783	-3.05
Conv With Gas	25,542	-8.58
Mass Merchandisers	21,347	-35.64
Other Groceries	21,144	-8.13
3rd Party Operators	19,111	52.73

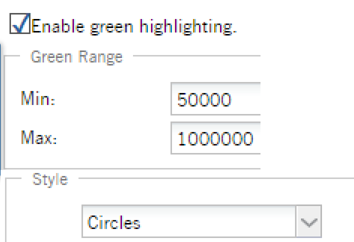
In graphs:



1. Click the arrow in the column heading and select Highlight Column.



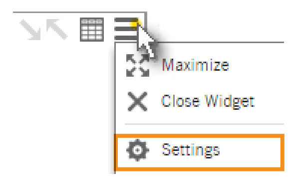
2. Enable highlighting, enter criteria, and select a style.

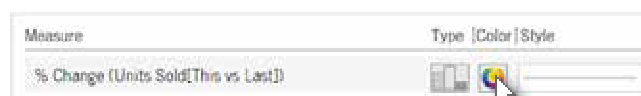


1. Switch to numbers and turn on highlighting as explained on the left.

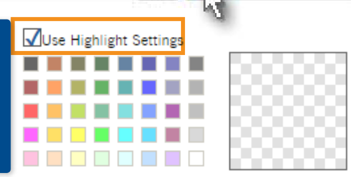
2. Switch back to graph.

3. On the options menu, select Settings.





4. In Graph settings, click the color control for the column and check the Use Highlight Settings box.

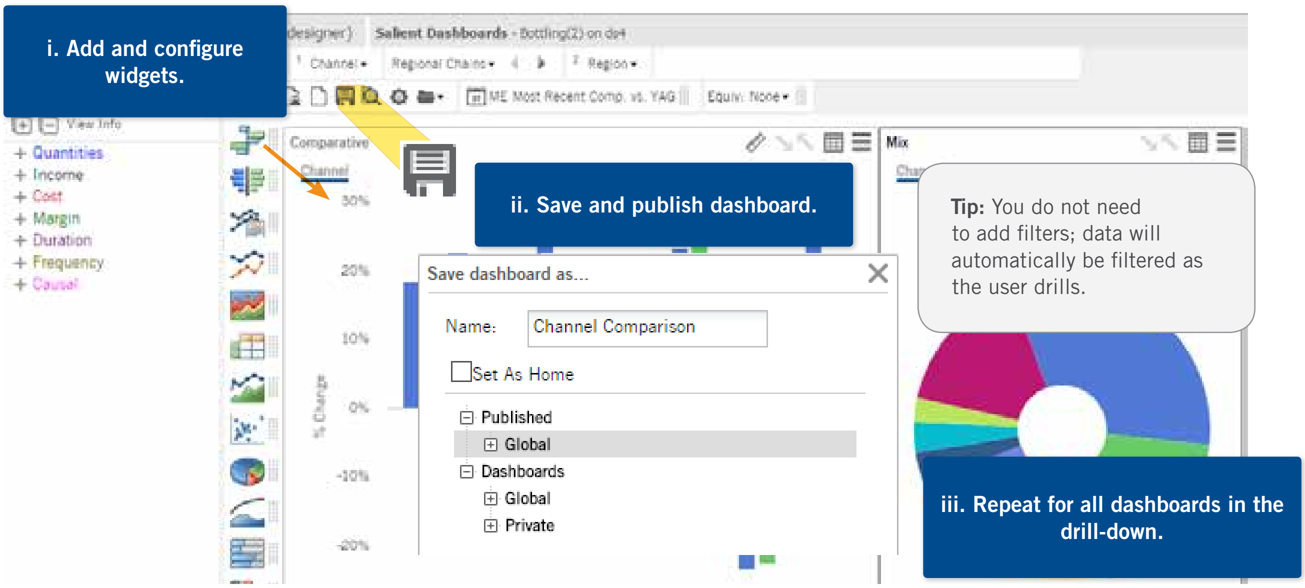


Advanced Concepts

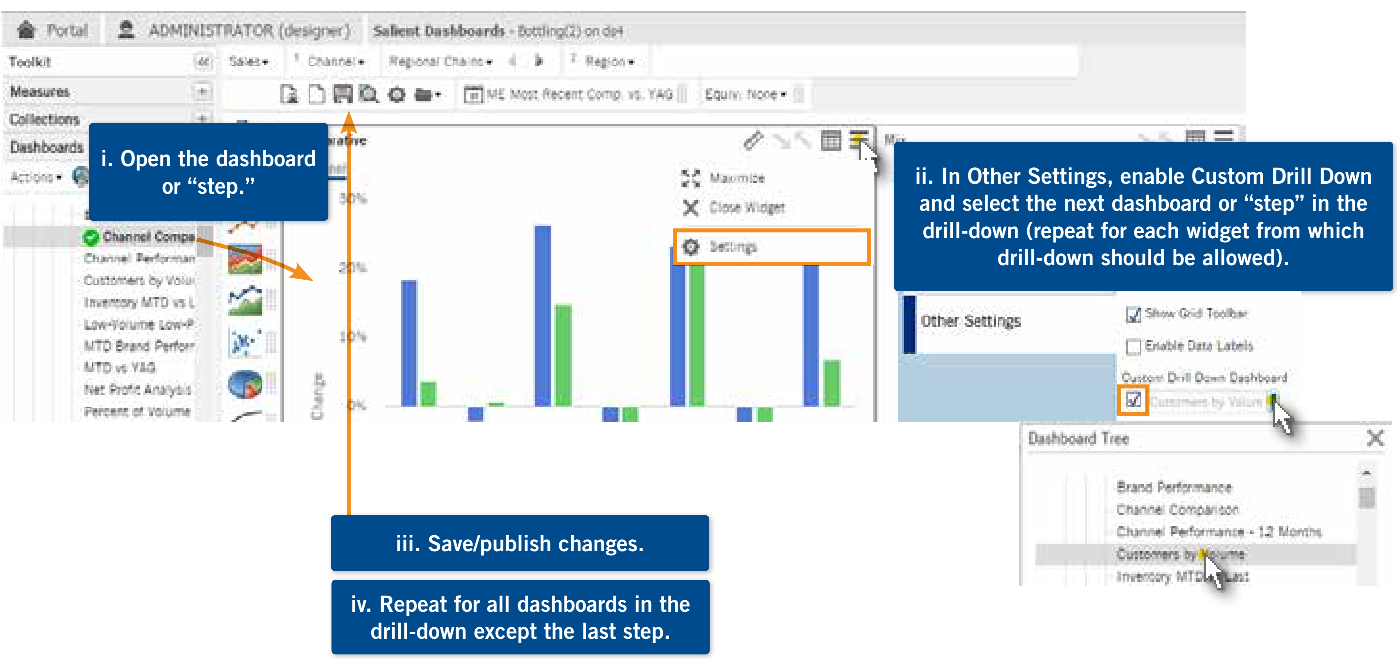
Creating a custom drill-down (i.e., storyboard)

You can create a custom drill down to allow users to easily drill through a set of pre-configured views to find the exact information needed.

1. Create, configure, and publish each dashboard or "step" in the drill-down.



2. Enable custom drill-down and select next step for each dashboard.



Advanced Concepts

Using a custom drill-down (in Viewer or Builder)

Once a custom drill-down has been created, users can drill down through the pre-configured steps in Viewer or Builder by double-clicking (or using other drill methods) on the items in which they are interested.

Advanced Concepts

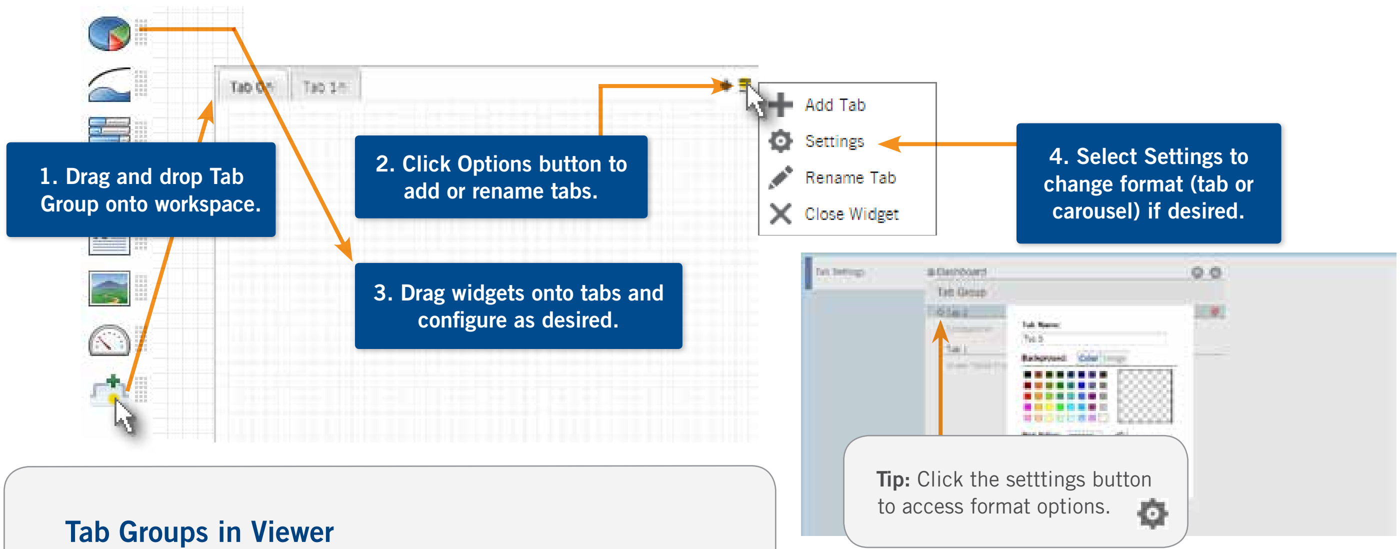
Tab groups versus independent tabs (i.e., dashboard deck)

Two different options are available to provide a tabbed view of widgets to the user. Either method maximizes the use of screen space by allowing the user to switch between tabs to view widgets.

Tab groups (recommended method):

Multiple tabs are part of the same dashboard; therefore, workspace filters, date selectors, etc., located in the dashboard can affect multiple tabs at once. In addition, this feature offers a tab format or carousel format. The carousel format allows the user to switch between views by clicking arrows.

To add a tab group:

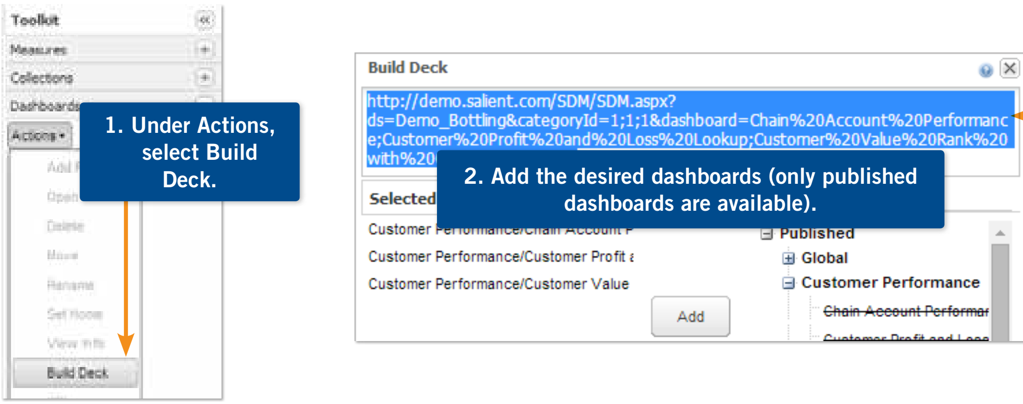


Tab Groups in Viewer

Independent tabs (i.e., dashboard deck)

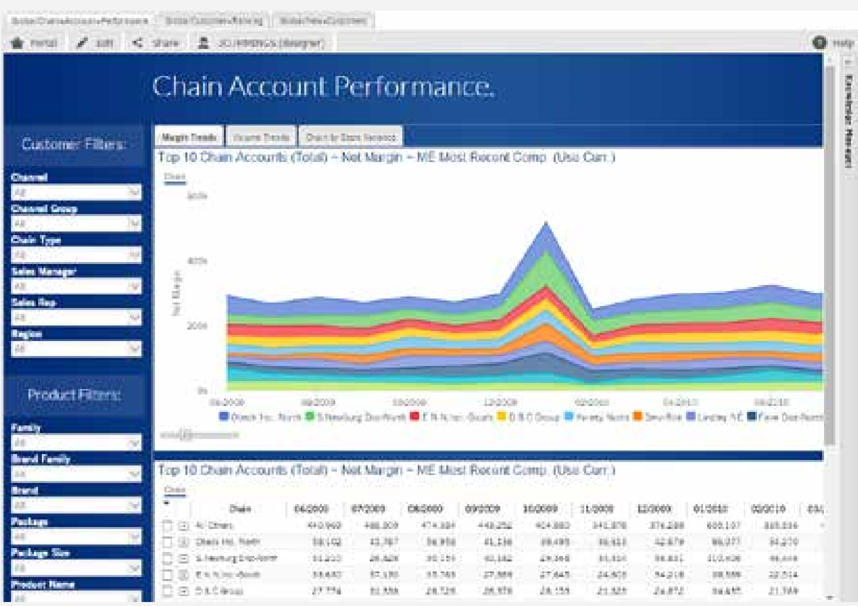
Each tab is a different dashboard; therefore, they operate independently and a filter in one tab does not affect other tabs.

To add a build a dashboard deck:



3. Copy and share the URL. It is important to use this hyperlink for any manually linked directory pages; the landing page after the page loads will display a different address that is not the true address of the dashboard.

Independent tabs (i.e. dashboard deck) in Viewer

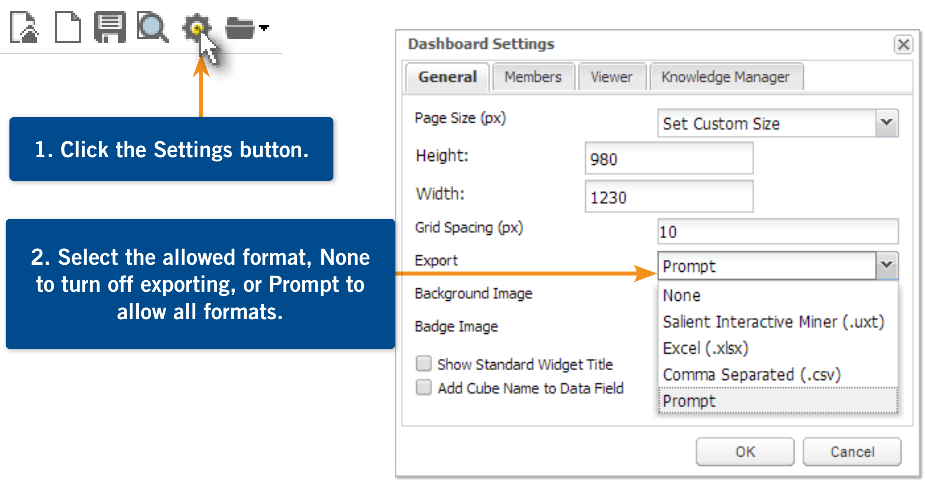


Advanced Concepts

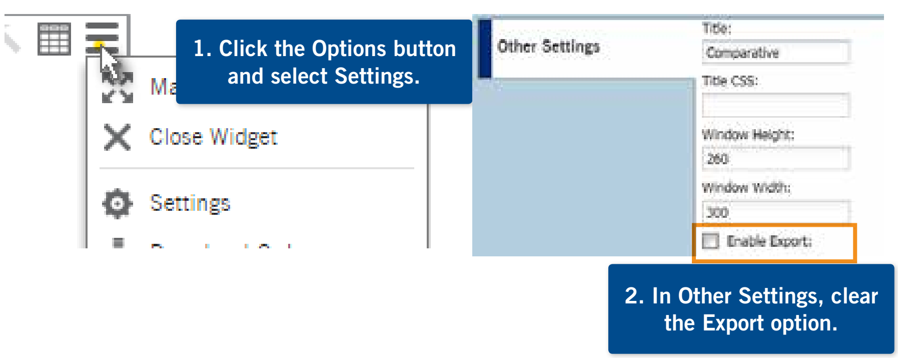
Turning off or limiting export options for Viewers

By default, Viewers can export the data from any widget to an Excel, comma-separated, or UXT-compatible file. If you wish, you can turn this capability off or limit the allowed formats.

To turn off or limit export options for all widgets in dashboard:

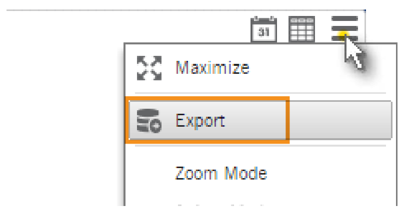


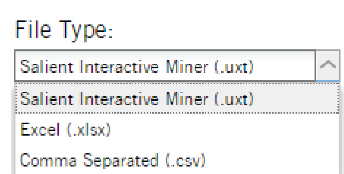
To turn off export options for a single widget:



Export options in Viewer

Export on with all formats allowed:

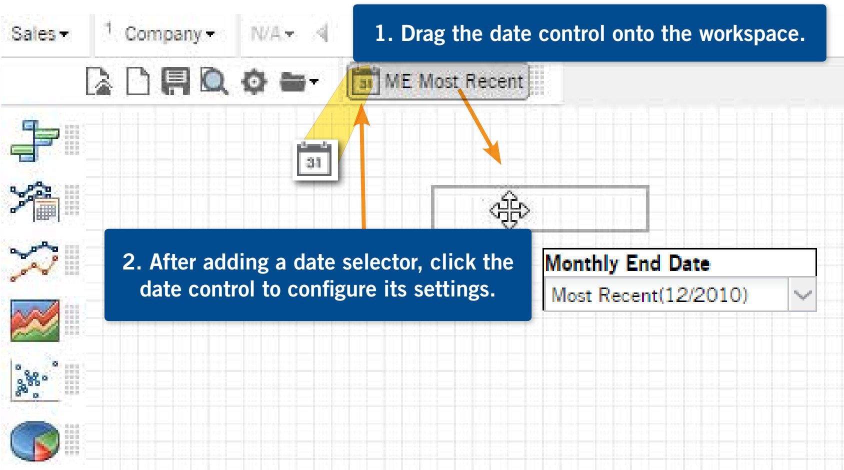


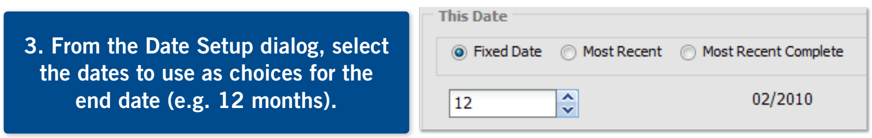


End Date Selector

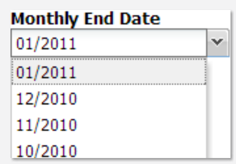
An alternate method of allowing the Viewer to adjust the date is to add an end date selector. The end date selector allows the Viewer to shift the end date of all widgets simultaneously without changing the resolution or number of dates in the widgets.

To add a date selector:





Dashboard selector in Viewer

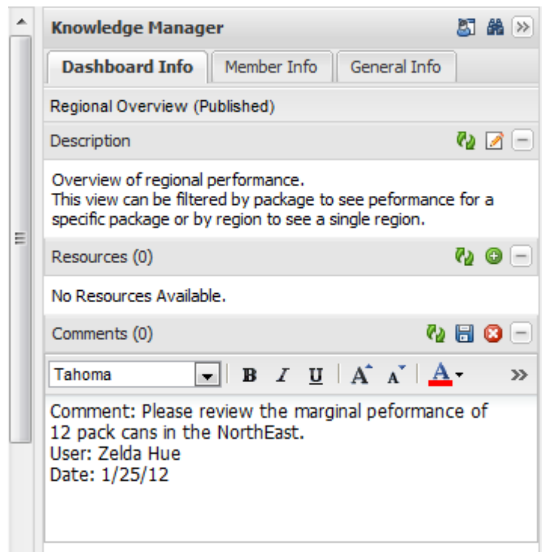


Additional Concepts:

1. An end date selector affects all widgets in the dashboard unless turned off in the widget properties.
2. If a dashboard has an end date selector and a Viewer date setup icon, then changing the date via the icon temporarily disables the end date selector.

Knowledge Manager enables users to organize thoughts or "soft knowledge" for collaboration.

If installed with a SIM/Dashboards setup, the information is sharable between dashboards and SIM. Several configuration steps and security rights are required before Knowledge Manager panels are available. Contact the Salient support desk for more information.

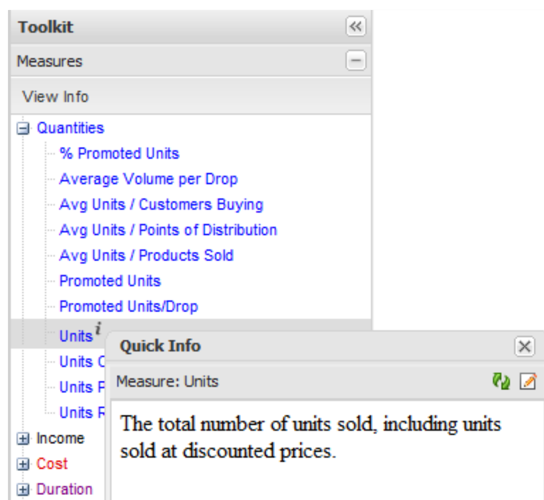


Panel

The panel is located on the right side of Dashboard Designer and Viewer.

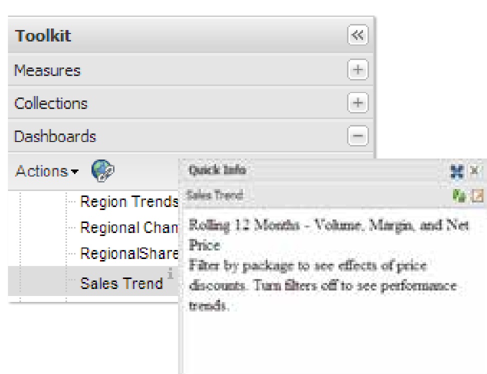
Three tabs are available:

- Dashboard Info – includes the description, resource, and comments for a dashboard.
- Member Info – allows you to connect media or non-media information to specific customers, brands, products, regions, sales representatives, assets, etc.
- General Info – contains global information available to most users as well as a search feature.



Measures Info

View and enter information about Measures using controls in the Measures panel. The ***i*** symbol indicates that a measure has associated information.



Dashboard Info

Dashboard descriptions can also be viewed and edited in the Dashboards area of the Toolkit.

Salient
Continuous Improvement Suite

Data Mapping, Acquisition, Transformation and Loading:

Salient ETL™
Integration tool for database mapping

Choice of alternative ETL

Intelligence Processing:

Analytical Data Mart
Capable of scaling up to billions of records.

Desktop UIs:

Analytical Workstation
Advanced visual data mining application

Knowledge Manager
Collaboration hub for knowledge sharing.

Optional Add-ons:

Geo Analytics
Analyze geospatial data in Analytical Workstation

Salient360™
Excel plugin to connect to Analytical Data Mart

N-Tier UIs:

Salient Dashboards
Analytics on-the-go for quick consumption

About Salient

Salient Management Company offers business and government a new solution for efficient management. Drawing on diverse data from multiple sources, Salient technology measures how business activity creates value, quality, financial efficiency, and productivity, while the user interface eliminates barriers to using this knowledge for continuous process improvement.

Salient is a worldwide provider of advanced performance management and decision support systems for a wide range of industries and the public sector. Founded in 1986, Salient today serves more than 115,000 users in 61 countries.

For more information, visit www.salient.com.

SALIENT® MANAGEMENT COMPANY

203 Colonial Drive, NY 14845 USA phone +1 800.447.1868 www.salient.com