

## Lead Trainer

Recognized for more than 25 years of growth in visual data mining technologies, Salient delivers a lightning-speed solution that empowers people and impacts business at all levels. As an industry leader, we attribute our success to our cutting-edge technology and to the contributions of our dedicated, forward thinking employees.

We offer a fast-paced work environment focused on the professional development of all employees. As part of our generous compensation package, Salient offers paid time off between Christmas and New Years. We foster open communication and are committed to a team oriented environment.

We are seeking a Trainer to support the Salient Health and Human Services Outcome Support Team in their mission of fostering technical capability and relevant knowledge that will ultimately create successful outcomes for Health and Human Service clients. This is a full-time, exempt position that will be located in Albany, NY.

To perform this position successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the minimum knowledge, skills and/or abilities required.

### Education/Experience

- B.S/B.A. preferred, or related experience
- 5+ years of professional work experience

### Primary Duties & Responsibilities:

- Responsible for development and operation of various user group and user support communities.
- Develop and deliver onsite and online training and support for clients.
- Build the curriculum for training software users according to the Consulting and Training Plan documents.
- Work with a team to conceptualize and create new online and published user resources for post training support.
- Ensure the embedding of all knowledge and role-based training into the Salient Solutions.
- Develop/Maintain the highest level of proficiency in the Salient product suite and public sector data sets.

### Preferred Skills or Knowledge

- Public Speaking
- Knowledge of best practices is Adult Learning
- Must be a very strong in both interpersonal communication and scientific/mathematical thinking skills
- Credible and authoritative with well developed consultative approach
- Ability to read and write routine correspondence
- Can communicate effectively with staff and other individuals
- Able to convey technical concepts clearly and concisely to a non-technical audience
- Skilled with basic mathematics: add, subtract, multiply and divide in all units of measure, using whole numbers, common fractions and decimals
- Can understand and communicate abstract mathematical concepts
- Capacity to define problems, follow directions, collect data, establish facts and draw valid conclusions

### Technical Skills

- Microsoft Office Suite

### Measures of Performance

Quality and timeliness of assigned work, quality of input toward training materials, and the ability to understand and communicate all relevant topics regarding Salient HHS software and systems. The employee must perform all of the duties and responsibilities listed at an acceptable level.

Salient Corporation is proud to be an Equal Opportunity Employer.

All qualified applicants will receive consideration for employment without regard to race, color, religion, creed, sex, sexual orientation, marital status, military status, veteran status, age, national origin, citizenship, ancestry, disability, predisposing genetic characteristics, domestic violence victim status, or any other status protected by law.

In compliance with federal law, all persons hired will be required to verify identity and eligibility to work in the United States and to complete the required employment eligibility verification document form upon hire.