

Salient Releases Version 5.0 Medicaid Integrity and Program Performance Management Solution

Salient has changed one's ability to understand and effectively manage the Medicaid program. From what was once an information "black hole", Salient now enables authorized users to see every detail of Medicaid claim transactions: recipients, providers, pharmacies, drugs, diagnoses, procedures, categories of service, and more. What began as a focus on uncovering fraud, waste, and abuse has expanded to an enriched understanding of Medicaid cost and utilization to help drive improved health care quality and outcomes.

Clients Ask. We Deliver.

We have listened to our clients and, in our latest release, have enhanced our robust Medicaid solution to include even more pieces of the complex health care puzzle. The result is an even greater capability to improve the integrity and effectiveness of the Medicaid program.

Highlights:

Managed Care Encounters

The integration of Managed Care encounter data with Medicaid fee for service claim data provides a more complete picture of services provided to the Medicaid population. Users will have visibility to recipients enrolled in Medicaid Managed Care Plans, but who have not had health care encounters, as well as those who are frequent users of both Managed Care and Medicaid carve-out services.

Medicaid Enrollment

The addition of Medicaid enrollment data will improve clients' understanding of their Medicaid population and enrollment status, patterns, and trends. Users will be able to answer: How many people are enrolled in Medicaid month over month? How many people enrolled this month? How many people re-enrolled after a period of disenrollment and how long was the gap?



Medicaid Solution Enhancements:

- **Managed Care Encounters**
- **Medicaid Enrollment**
- **More Provider Information**
- **Medicare and Other Health Insurance Information**
- **More Drug Details**
- **Reduce Pay and Chase Cost**

More Provider Information

We have added more details and ways of viewing paid providers, servicing providers, and referring providers and their associations. Noteworthy is the addition of new National Provider Identification (NPI). To allow for seamless integration of provider information, we have added the Entity ID for easy grouping of providers with multiple MMIS and NPI codes. To get a rapid, high-level view of how far recipients are traveling for pharmacy and physician services, we have added provider locations to our geospatial capabilities.

Medicare and Other Health Insurance Information

Salient lets users see the total cost of a Medicaid patient's health care. Users will be able to easily view which claims are paid only by Medicaid and which include Medicare and/or other third party insurance payments.

More Drug Details

For example, the addition of brand necessary information from the drug claim will let our users know when prescribers require pharmacies to fill with a branded drug and where opportunities may exist to expand the use of generics. And, the addition of prior authorization information, allows tracking of drugs that require prior approval and whether or not authorization was received.

About Salient

Salient Corporation presents a new paradigm for controlling government spending, a precise and fast way to account for individual actions and outcomes. It is a first-of-its-kind, interactive visual data mining system that gives administrators and workers the ability to maintain complete and continuous vigilance over program activities. Integrating with any data entry systems already in place, Salient makes sense of information to provide organized intelligence to government workers and administrators for true and immediate oversight of public services utilization. This is a fundamental change in capability to control costs and strengthen outcomes.

