

Bonadio Releases Performance Software for CPA Firms

Rochester, N.Y. Nov. 12, 2007 – The Bonadio Group accounting firm has released a business intelligence and performance management system aimed at CPA firms.

P3 Advanced Performance Management Solution for CPA Firms includes Salient Corp.'s performance management software tailored to the needs of CPA firms. The system offers access to business data and multi-dimensional analytic capabilities across different practice management applications.

Managing partners, firm administrators, executive committees, engagement partners and other types of supervisors can look at data combined from their company's financial, time reporting, scheduling, CRM and billing systems.

CPA firms can compare and rank clients for purposes of profitability analysis and action, and prepare margin analysis by client, project, partner and team. They can also do chargeable hours trending and capacity analysis, and review job statistics by individuals, teams, locations and partners. Firms can also rank performers by comparative metrics, connect staff assets and services to margin opportunity, and monitor budgets to chargeable performance.

Bonadio began working with Salient when it began doing fraud auditing for the New York State Medicaid system, according to Don Eichenauer, CPA, a partner with the Bonadio Group. "P3 allows groups and individuals to make informed business decisions and improve business performance," he said. For more information, go to www.bonadio.com.

About Salient

Salient Corporation offers business and government a new solution for efficient management. Drawing on diverse data from multiple sources, our technology measures how business activity creates value – quality, financial efficiency, productivity – while its user interface eliminates barriers to use of this knowledge for continuous process improvement.

Salient's technology platform is a super scalable in-memory OLAP system for activity based value scoring. Its user interface is a graphical toolbox for interactive, stream-of-thought data mining, visualization and root cause analysis. Overall, the technology enables non technical knowledge workers to evaluate process behaviors rapidly, eliminate waste and optimize outcomes continuously.

Founded in 1986, Salient today serves more than 35,000 users in 53 countries. For more information, visit www.salient.com.