

Professional Sales / Account Manager

Salient has an immediate opening for a Professional Sales/Account Manager to join our sales team. The position is full-time based out of our company headquarters in Horseheads, NY, but can be placed in strategic cities. The candidate will be expected to travel up to 60%, mostly domestic. The successful candidate should have experience in selling business analytics and services to high volume Consumer Product or retail organizations in particular, or DSD in general. The ability to learn new software is highly important. The candidate must become an expert in our advanced software to be able to sell Salient technology and business consulting services. He or she must also have a history of exceeding expectations and goals as well as a high level of customer service. We strive to leave each client confident and positive about their sales experience with Salient.

Send your resume and cover letter to hr@salient.com.