



Salient **Fuel Efficiency** **Tracking Module**

Helping Make Fleet More Efficient



HOW MUCH COULD YOU SAVE ON FUEL COSTS?

In today's world of rising fuel costs, demanding schedules, and tight budgets, you need a way to get the most from every gallon. Salient's Fuel Efficiency Tracking Module easily bolts on to your existing Salient system to provide a complete picture of fuel costs and efficiency. Now, you have the answers you need to improve fuel efficiency, monitor fuel usage, and more. Here are a few examples:

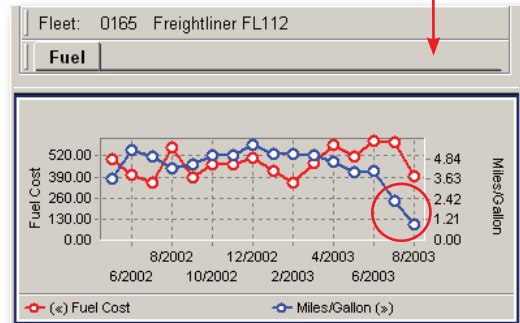
Investigate driver fuel usage numbers.

For example, in a fleet of more than 600 vehicles, some show up with numbers that require explanation.

	MAKE	MODEL	Miles/Gallon				Driver
			This	Last	Diff	Chg % /	
2036	CHVRL	ASTRO VAN	2.36	16.87	-14.51	-86.00	BROWN, J.
2088	CHVRL	ASTRO VAN	3.53	17.86	-14.33	-80.24	RICE, S.
0165	FRGHT	FL112	.96	4.27	-3.31	-77.41	DOMINGO, P.
0138	FRGHT	FL70	1.36	5.66	-4.30	-75.99	SULLIVAN, B.
0187	FRGHT	FL70	1.82	7.31	-5.50	-75.16	SALVADOR, I.
2585	CHVRL	S10 PICKUP	4.43	16.88	-12.45	-73.76	PLUM, M.
2521	CHVRL	S10 PICKUP	3.99	13.86	-9.87	-71.20	TIEDORO, A.
Totals			8.15	8.58	-.43	-4.98	

Just click to sort the list by percent change in gas mileage. Then, drill in to see one vehicle's gas mileage over time.

This is the second consecutive month with unreasonably low miles per gallon.



	Base Cost	Federal Tax	State Tax	Local Tax	Total Fuel Cost
	This	This	This	This	This
College Full Service	7,798.15	7,515.33	2,997.22	2,785.65	21,096.35
DJ Inc.	6,187.34	4,874.26	1,468.08	980.17	13,529.85
College One-Regular	2,522.43	1,438.29	402.63	213.61	4,576.96
Obeck Inc. North	1,642.65	587.57	190.53	181.85	2,602.60
D & C Group	755.17	395.72	158.49	137.39	1,446.77
Lakeside Garage	304.86	249.06	113.44	74.95	742.31
Totals	19,210.60	15,060.23	5,350.39	4,373.62	43,994.84

Fuel tax recovery.

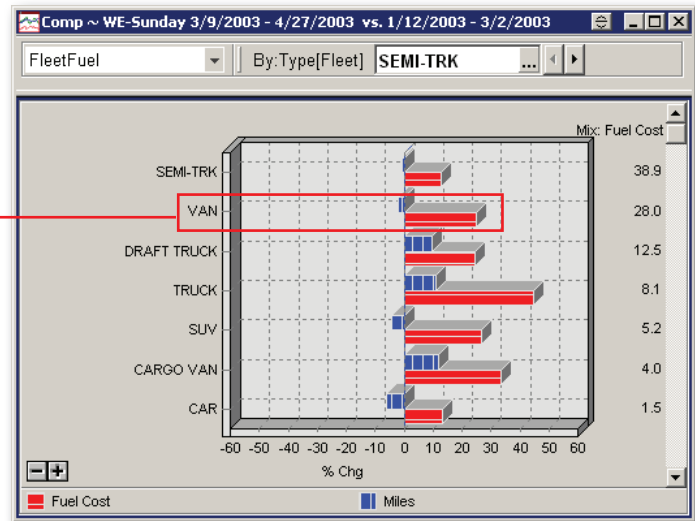
See how much fuel taxes cost and how much was/wasn't recovered.

Fuel Efficiency Tracking Module

Identify the most fuel efficient models.

For all types of vehicles, fuel costs (red) are way up, even though miles driven (blue) have stayed close to the same.

Double-click to drill down into any type of vehicle.



	Fuel Cost		Miles		Fuel Cost/Miles		Miles/Gallon	
	This	Last	This	Last	This	Last	This	Last
PASS. VAN	5,944.03	4,734.85	50,550	49,654	0.118	0.095	15.48	15.09
1998	296.52	234.15	2,946	2,684	0.101	0.096	17.58	17.56
2001	1,208.19	1,834.58	10,000	9,244	0.110	0.112	16.54	12.86
2000	3,181.67	2,334.76	26,683	25,282	0.119	0.092	15.30	15.48
1999	1,265.65	1,131.36	10,041	12,524	0.126	0.090	14.44	15.87
ASTRO VAN	37,916.62	30,370.63	307,041	315,998	0.123	0.096	14.71	15.01
1998	2,836.21	2,360.00	23,885	25,295	0.119	0.093	15.37	15.27
2001	7,603.23	6,306.48	62,768	66,422	0.121	0.095	14.95	15.37
2000	11,285.59	9,562.62	92,908	96,936	0.121	0.099	14.93	14.73
1999	13,930.51	10,835.85	111,731	113,105	0.125	0.096	14.57	14.92
1997	1,432.08	1,305.68	10,625	14,240	0.135	0.092	13.46	15.58
2003	829.00	0.00	5,124	0	0.162	0.000	11.72	0.00
Totals	43,860.65	35,105.48	357,591	365,652	0.123	0.096	14.81	15.02

Expand the view to see which model/year is the most efficient.

Features:

- Tracks fuel costs, fuel taxes, fuel volume (gallons), and mileage for every vehicle.
- Calculates fuel cost per mile and miles per gallon.
- Rolls up results to reveal fuel efficiency at every level, by driver, vehicle make, vehicle model, route, region, etc.
- Snaps in with existing systems with minimal setup. Uses data from nearly any source... accounting systems, spreadsheets, etc.

Benefits:

- Hold managers and drivers accountable for their fuel usage.
- Optimize your mix of fleet to get the most from every gallon.
- See trends in fuel usage and costs over time.
- Get a complete picture of fuel usage to see how much each job or trip really costs. Enable planners to incorporate fuel consumption costs in pricing strategies and budgets.

Contact Salient to learn more today!



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