

Efficiency Study for Route Efficiency

To identify opportunities to re-route, re-assign, retire vehicles and lower the total cost to serve. Gain actionable insight changes that can improve your ongoing operating profit.



Expected Results

Identification of:

- Loading efficiency measurements (avg revenue, volume, & margin per stop)
- Truck capacity usage
- Visibility of fuel cost by vehicle, by driver, by route
- Windshield time outliers
- Delivery “frequency” outliers, and elimination of hot shots

Data Reviewed

We pull all available relevant data from your source system such as:

- Sales, Routing Data, Truck type, driver, capacity
- Address or Longitude / Latitude of each Customer
- Fuel Cards and/or mileage and fuel cost data
- Access to Electronic Work Order Database

With Salient Diagnostics, you get the answers you need without capital expenses or software purchases. Simply stated, there is no risk to your business.

Custom Studies can be designed to tackle any area of performance management to meet the unique needs of your business. Our team will work with you to identify issues to be analyzed, business data needed and outputs to be delivered.

About Salient

Salient Corporation offers business and government a new solution for efficient management. Drawing on diverse data from multiple sources, our technology measures how business activity creates value, quality, financial efficiency, productivity, while its user interface eliminates barriers to the use of this knowledge for continuous process improvement.

Salient's technology platform is a super scalable in-memory OLAP system for activity based value scoring. Its user interface is a graphical toolbox for interactive, stream-of-thought data mining, visualization and root cause analysis. Overall, the technology enables non technical knowledge workers to evaluate process behaviors rapidly, eliminate waste and optimize outcomes continuously.

Founded in 1986, Salient today serves more than 35,000 users in 53 countries. For more information, visit www.salient.com.

