

Efficiency Study for Supplier Performance

To Review the ongoing Profit & Loss Performance including the cost of doing business with each Supplier.



Expected Results

- Know how much each supplier is worth to your bottom-line
- Gain visibility to drive improvement / containment strategies
- Identify opportunities to
 - lower cost of production
 - improve margins
 - improve supplier relationship from supplier to partner

Data Reviewed

- Sales Transactions
- Purchase Orders
- Product Attributes / Descriptions
- Supplier Attributes / Descriptions

With Salient Diagnostics, you get the answers you need without capital expenses or software purchases. Simply stated, there is no risk to your business.

Custom Studies can be designed to tackle any area of performance management to meet the unique needs of your business. Our team will work with you to identify issues to be analyzed, business data needed and outputs to be delivered.

About Salient

Salient Corporation offers business and government a new solution for efficient management. Drawing on diverse data from multiple sources, our technology measures how business activity creates value, quality, financial efficiency, productivity, while its user interface eliminates barriers to the use of this knowledge for continuous process improvement.

Salient's technology platform is a super scalable in-memory OLAP system for activity based value scoring. Its user interface is a graphical toolbox for interactive, stream-of-thought data mining, visualization and root cause analysis. Overall, the technology enables non technical knowledge workers to evaluate process behaviors rapidly, eliminate waste and optimize outcomes continuously.

Founded in 1986, Salient today serves more than 35,000 users in 53 countries. For more information, visit www.salient.com.

