

Efficiency Study on Inventory Optimization

To identify opportunities to cut carrying costs, increase turns and limit lost sales. Gain actionable insight changes that can improve your ongoing operating profit with a focus on Product / SKU Rationalization.

Expected Results

Identification of Opportunities to:

- Improve min/max inventory levels
- Lower carrying costs
- Eliminate under performers
- Leverage high performers
- Increase inventory turn
- Limit over and under stocks

Data Reviewed

- Detailed COGS breakdown
- Carrying costs
- Delivery costs
- Sales Revenue, Sales Qty Sold
- Ordered Revenue, Ordered Qty Sold; we calculate the difference – lost sales
- Qty Shipped & Received
- Inventory On-Hand, transfers and related inventory database facts

About Salient

Salient Corporation offers business and government a new solution for efficient management. Drawing on diverse data from multiple sources, our technology measures how business activity creates value, quality, financial efficiency, productivity, while its user interface eliminates barriers to the use of this knowledge for continuous process improvement.

Salient's technology platform is a super scalable in-memory OLAP system for activity based value scoring. Its user interface is a graphical toolbox for interactive, stream-of-thought data mining, visualization and root cause analysis. Overall, the technology enables non technical knowledge workers to evaluate process behaviors rapidly, eliminate waste and optimize outcomes continuously.

Founded in 1986, Salient today serves more than 35,000 users in 53 countries. For more information, visit www.salient.com.



With Salient Diagnostics, you get the answers you need without capital expenses or software purchases. Simply stated, there is no risk to your business.

Custom Studies can be designed to tackle any area of performance management to meet the unique needs of your business. Our team will work with you to identify issues to be analyzed, business data needed and outputs to be delivered.