

Salient Corporation Named Technology Resource Supplier for UniPro Foodservice Food Distribution Network

Performance Management Solution Available to More Than 300 Member Companies

February 24, 2006, Horseheads, NY – Salient Corporation, a leading provider of performance management solutions, today announced that it has been named a technology resource supplier for UniPro Foodservice, Inc., the leading foodservice distribution network in the United States.

The UniPro distribution network comprises over 300 member companies and more than 700 approved suppliers. The cooperative markets the CODE[®], ComSource[®], Nifda[®], Nugget[®] and national brands to over 500,000 foodservice operations nationwide. UniPro's member customer base includes independent and multi-unit restaurants, healthcare facilities, school foodservice and contract feeders.

As a UniPro resource supplier, Salient has the preferred performance management solution - its Margin Minder[®] Series - for enabling member businesses to measure profitability, growth and efficiency of anything within an organization in near real-time. With this information, organizations can immediately and interactively investigate and monitor value contribution of their people, products, events, and assets; obtain maximum information for every decision and continuously improve their practices and processes.

About the Margin Minder Series

The Margin Minder Series is a business performance management solution for small or large enterprises that allows business managers to graphically discover the performance, profitability, and efficiency of anything within an organization in near real-time. The Margin Minder Series can be deployed in an enterprise in weeks and will provide results that impact the bottom line within six weeks of delivery. Margin Minder is based on Salient's UXT[®] data engine and its "Minder Viewer" user interface running on local, remote or disconnected Windows[®] PCs.

Benefits of Margin Minder include:

Instant Visibility of sources and drivers of profit and efficiency within and across processes, partnerships and tiers, and down to individual performers. Margin Minder provides immediate, complete “what it’s worth” feedback on every business decision.

Precise Alignment of role players to strategic purposes, Margin Minder resolves value contribution in near real time, within and across processes and up and down the demand/supply chains, to the individual performer, relationship, asset and event.

Speed and Simplicity - Specifically designed with non-technical business managers in mind, Margin Minder eliminates latency (time and work) in information deployment.

Immediate ROI and Lowest TCO - Customers improve their operating margins up to 10% and averaging 3% within three months. Margin Minder deploys in weeks, not months and does not require complex integration with existing systems. Total cost of ownership is much lower than with any competitive solution.

About UniPro Foodservice

UniPro Foodservice, Inc. is the leading foodservice distribution network in the United States. Comprising over 300 shareholder companies, each distributor is independently owned, marketing the products and services provided by UniPro Foodservice. With a collective sales volume of over \$31 billion, the buying power of UniPro enables its members to receive enhanced purchasing opportunities, thereby providing better pricing and a vast array of products to their customers. In addition to marketing the most recognized national brands in the foodservice arena, UniPro members exclusively market their own private brands: CODE®, ComSource®, Nifda® and Nugget®. In 2001, UniPro launched two proprietary brands: Reflections® hot beverages and Companions® disposable cutlery and serviceware. For more information, go to <http://www.uniprofoodservice.com/>

About Salient

Salient Corporation makes very large scale in-memory intelligence technology for ad hoc data interrogation, visualization and root cause analysis. The company provides continuous audit, performance monitoring and forensic applications for business, health care, education and government.

