

Salient Launches Website Dedicated to Healthcare

ALBANY, NY, OCTOBER 17, 2011 — Citing the “rapid and prolific” growth of its healthcare business, Salient Management Company President and CEO [Guy Amisano](#) this week unveiled www.salienthealthcare.com, a website dedicated to the company’s healthcare division.

“Salient Healthcare is revolutionizing the healthcare industry by helping payers, providers and care managers improve outcomes and lower their costs,” said Amisano. “We have developed a set of performance management solutions with a unique purpose: to eliminate the technical and human barriers to fact-based management in complex organizations. Our new healthcare website clearly illustrates our value proposition in this critical sector.”

“The Salient performance management solution for healthcare unifies the power of data discovery technology with human intuition so that users can make better decisions in time to impact results, and improve the process continually,” says [Jack Bloise](#), General Manager of Salient Healthcare.

At a public meeting of the NY State Medicaid Redesign Team in Albany on Oct. 5th, Dr. Nirav Shah, Commissioner of the NY State Department of Health, told the group, “This is a real opportunity for everyone in this room to say I am going to go home and sign up for a Salient license ... and figure out for myself what we are doing right and what we are doing wrong, and what are the low-hanging fruit.” For more information, go to www.salienthealthcare.com.

About Salient Healthcare

Salient Healthcare offers a unique data visualization technology for the highly complex healthcare arena. The solution makes it easy for the user to clearly understand the relationships across all of the relevant healthcare data – Diagnostic, Prescriptive, Claims, Payments – and the actions taken by patients to provide the full spectrum of intelligence necessary to improve healthcare outcomes at lower costs.

About Salient Management Company

Since 1986, Salient Management Company has delivered performance management solutions to clients worldwide. Salient maintains a 97% retention rate among its customer base, more than 40,000 users in 53 countries. In the most recent Gartner Research Report, our customers responded in overwhelming numbers, rating us very highly in terms of product quality, support and performance.

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